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WANTED

A number of Registered

Clydesdales

and Registered

Shorthorn Cattle

Wanted — 20 Shorthorn heifers and cows, 1 to 5 years old; 20 Shorthorn bulls, 8 months to 2 years old; must be well made.

15 Clydesdale fillies or mares, 1 to 5 years; 10 stallions, 1 to 3 years, must have size and quality.

Anyone with above-mentioned kind of stock for sale, kindly communicate with

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Aberdeen - Angus

Present offering: 15 young bulls, 5 to 10 months; also 6 breeding females.

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Rams and ewes. Heifers in calf to Queen's Edward, 1st prize, Indiana State Fair.

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MALES AND FEMALES
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Registered Clydesdales for Sale
From Imported and Canadian-bred stock; 20 head to select from. Inspection invited.

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Dr. Bell's Veterinary Medical Wonder, 10,000 \$1.00 bottles FREE to horsemen who give the Wonder a trial. Guaranteed for Colic, Inflammation of Lungs, Bowels, Kidneys, Fevers and Distempers, etc. Send 25c. for mailing, packing, etc. Agents wanted. Write address plainly.

DR. BELL, V. S. Kingston, Ont.

Why Cities Grow.

Growth is regarded by most towns as an index of development. It is assumed that when a city has double its former population, its schools will be twice as good, its art-galleries twice as fine, its churches twice as prosperous, its housing conditions twice as satisfactory, its city government twice as effective. There is a certain lack of logic in all this, of course, but physical growth usually means industrial, prosperity and this involves the possibility of all these other things, even if they do not always materialize. In an article contributed to The Nation's Business (Washington), Carl Hunt tells us how certain towns have specialized industrially, and thereby built up manufacturing efficiency as well as furniture, shoes or automobiles. How can a city develop along a certain line of industry? Is it possible for local commercial organizations to prompt such a development or to stimulate it materially? Mr. Hunt answers:

"A city, like an individual, can develop specialization. While this in the past was usually brought about without any definite effort on the part of the community as an organization, it is becoming the practice now to develop communities along scientific lines, and the idea of industrial specialization is growing.

"That any amount of effort put into such a movement is well invested is demonstrated by the wonderful prestige which a city gains through specialization. Consider for a moment the advertising which the rubber-plants have brought to Akron, the automobile to Detroit, the milling industry to Minneapolis and St. Paul, steel to Chattanooga, shoes to Brockton and St. Louis.

"After a certain joint—after the development reaches the top of the hill—the rest is easy. Industries in the specialized line naturally flock to the city where the development has taken place when it comes to be advertised through its specialization.

"Furniture made in Grand Rapids, shoes made in Brockton or St. Louis, and tires made in Akron have a natural prestige. People prefer them, for they know that there have gathered in these centres great armies of expert workmen; that the development of labor-saving machinery must have been rapid, and that the manufacturer has many other advantages which ought to enable him to give more for the money."

There are eight chief factors, Mr. Hunt tells us, that enter into such a community development; eight special advantages which make such a city more attractive to others in the same line as a place to locate. He does not mean, he hastens to assure us, that these are the only things which influence the location of factories, for transportation, good homes, schools, pure water, churches, and a great many other things play their part. But the eight that he specifies grow especially out of the fact that an industry has already been started. They are:

"Skilled and unskilled labor, trained in the industry or suitable for such work, is available. The laborer knows there will be competition for his services and that if he should disagree with one foreman, he can obtain employment in his line without moving to another city.

"The centre soon becomes an important market for raw materials. Salesmen come oftener and give better service. Deliveries of raw materials are usually better both as to time of delivery and quality, for sellers of raw material realize that the customer in such a city has many other opportunities to buy.

"Transportation facilities, incoming and outgoing, are better. Manufacturers in the line, buying and shipping together, get better rates and better deliveries. Outgoing shipments are handled better because the employees of the transportation companies are familiar with the product, with what to do and what not to do.

"Capital, either for the expansion of the business or for its current operation, is easily obtained. People in Detroit know the automobile business is profitable and will more readily invest in a company to make automobiles. The Akron banker, knowing something of the rubber business, or the Grand Rapids banker, with a knowledge of the furniture business, will more readily advance money for current uses in those lines. He knows what he is about because he has specialized, just as have the manufacturers.

"Accessory or supplemental plants are usually numerous. In Detroit, every



Dainty and Strong for Little "Tots"

Watson's Spring Needle Underwear is the correct thing for particular "little women" with sensitive skins and rapidly growing bodies. The garments are soft, warm, snug-fitting and always comfortable.

These same qualities are to be found in the underwear we make for men and women. All styles, all sizes, all fabrics.

Watson's **UNDERWEAR**

NEEDLE RIBBED
Mfg. Co.

The Watson Manufacturing Company, Limited, Brantford, Ontario



The Maples Hereford Farms

Where size, bone quality and rich breeding count. Headed by Clayton Donald (own brother to Perfection Fairfax) and High Ideal, last year's Junior Champion. For Sale—choice young cows, some with calves at foot and others in calf. Also some good two-year-old heifers in calf to above sires and open; and a few choice bull calves, and one good farmer's bull, 15 months a tried breeder.

W. H. & J. S. Hunter Proprietors **Orangeville, Ont.**

1861 IRVINEDALE SHORTHORNS 1918
Herd headed by Marquis Supreme =116022=; have on hand, a number of good young cows and heifers, bred to Marquis Supreme. Also a right good lot of bulls, all by Gainford Select =90772=.

Anyone in need of a good young bull or a nice well-bred heifer will do well to write to **JOHN WATT & SON,** (G.T.R. & C.P.R.) **R. R. 3, Elora, Ont.**

SHORTHORNS FOR SALE

Ten bulls, from 8 to 20 months of age, of the good kind. Also must sell about 25 females before winter. They are the prolific kind and all registered and priced at about half their value to move them. Crown Jewel 42nd. still heads this herd. **JOHN ELDER, HENSALL, ONTARIO.**



WALNUT GROVE STOCK FARM
Scotch Shorthorn cattle and Oxford Down sheep. Herd established in 1840. Herd headed by the great breeding bulls, Gainford Eclipse =103055= and Trout Creek Wonder 2nd. =120741=. Extra choice bulls and heifers of the best Scotch families for sale. Also a few Oxford Ram Lambs. **Duncan Brown & Sons, M.C.R. or P.M. Shedden, Ont.**

ESCANA FARM SHORTHORNS

Five Bulls For Sale. One roan senior yearling; one choice twelve months white calf; by Right Sort (Imp.); one select, dark roan, ten months calf; one roan yearling, by Raphael (Imp.); one roan red yearling, for grade herd. Farm ¼ mile from Burlington Jct., G. T. R. **BURLINGTON, ONT.**
J. F. MITCHELL, Limited

MILKING SHORTHORNS

Herd headed by Dominator 10629; cows with records up to 11,000 pounds of milk in a year. Bulls ready for service for sale. Heifers and cows for inspection. **Weldwood Farm, Farmer's Advocate, London, Ontario.**

Shorthorns

Herd headed by Pride of Escana, a great son of Right Sort. Several bulls and a few females with calves at foot for sale. Herd of over seventy head.

A. G. FARROW (between Toronto and Hamilton), Oakville, Ont.

SALEM SHORTHORNS

Herd headed by Gainford Marquis (Imp.), undefeated in England and Canada. Sire of the winning group at Canadian National, 1914, 1915, 1916. Can supply cattle, both sexes, at all times. **J. A. WATT, ELORA, ONTARIO**

Imported Scotch Shorthorns—A dozen very desirable bulls for sale now. Half of these are imported and will head good herds. Females, imported and home-bred. Collynie Ringleader, bred by Mr. Duthie, heads our herd. Another importation of 35 head will be home Sept. 25th. **Burlington Jct. is only half mile from farm.**
J. A. & H. M. PETTIT, Freeman, Ont.