

ROY M. WOLVIN
PRESIDENT

BRITISH EMPIRE STEEL CORPORATION LIMITED

CABLE ADDRESS "BREMSTEEL"

Office of the President

MONTREAL, CANADA

16th July 1924

Sir Arthur W. Currie, G.C.M.G., K.C.B.,
Principal and Vice Chancellor,
McGill University,
Montreal.

Dear Sir:

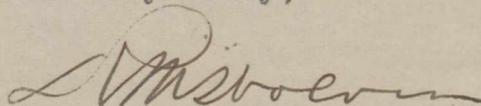
I have your letter of July 11th referring to a letter from our General Manager of Coal Sales under date of July 9th, all relative to the coal supplied for McGill University for the next twelve months.

I must assume that it is your personal desire that the University should use Canadian coal, all other things being equal, and if the contract has been placed for other than Canadian coal this year, that as far as you are concerned it must be through not having personal knowledge of it, or that you must feel that it would be impossible for Canadian coal to be sold at a price to give you the same results as the contract which you have apparently made.

I note you state that our representative returned to your people and offered to furnish them with Canadian coal at whatever you might figure was the equivalent price in value as compared with American coal, but that the business had been closed with another company. Our people did not understand it this way, and reported here that they were advised that the order had not been placed, but that a decision had been arrived at to buy American coal as it gave better results. I regret that if this was the condition at the time when our representative called some effort was not made to give us an opportunity to meet the price even if we were selling coal at distress prices, as we are making some low prices this year in order to furnish more employment in the coal mines.

Let me suggest that when it comes to next year's contract we both give it a little more attention to the end that Canadian coal will be used by McGill University.

Yours very truly,



President