INTERNATIONAL TRADE BUSINESS PLAN 1993/1994 COMPENDIUM

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(record #: 602)

SECTOR: Resource Equipment Technology AREA: Asia Pacific South DATE: May 1993 ACTIVITY: Mining equipment; information booth: International Mineral Processing Expo LOCATION: Sydney CONTACT: Patrice Veilleux EAITC PST_ TELEPHONE: 613-995-7662

> Australia is a major mining country that has been an excellent customer for Canadian exporters of equipment and services. Participation in this show will support the continued expansion of these sales.

> > (record #: 603)

SECTOR: Resource Equipment Technology AREA: Asia Pacific South DATE: Jun 1993 ACTIVITY: MIning equimpent and services; mission from Indonesia to LOCATION: Canada CONTACT: Amir Guindi EAITC PST_ TELEPHONE: 613-995-7659

> The Commercial Div. of the Canadian Embassy in Jakarta will bring Indonesian mining company reps to Canada to meet with potential Canadian joint venture partners, financial service companies, and suppliers of mining equipment and services.

> > (record #: 604)

SECTOR:Resource Equipment TechnologyAREA:Africa and the Middle EastDATE:Apr 1993ACTIVITY:Mining machinery and equipment; information booth: International
Mining Machinery and Equipment ShowLOCATION:TehranCONTACT:Fred MatukTELEPHONE: 613-944-7029

The fair focuses on introducing foreign and locally made mining machinery, equipment and technology to Iranian end users. Iran is a good market for high quality products and there are many opportunities for Canadian companies. Seven Canadian companies participated in 1992.