

<u>Activity Type</u>	<u>Basis</u>	<u>Amount</u>	<u>Due Date</u>
Trade Fair	sales	3%	With each of two Revenue/Sales Reports
Visit	sales	3%	With each of two Revenue/Sales Reports
Mktg. Ag.	sales	2%	With each of four Revenue/Sales Reports
Inno. Mkt.	sales	2%	With each of four Revenue/Sales Reports
Sales Office	sales	2%	With each of three Revenue/Sales Reports
Project Bidding	_____	_____	(See Note)

Note: For Project Bidding, repayment of the entire PEMD contribution is required if the applicant is successful in obtaining any contract deemed by the Department to be related to the effort. However, in cases where the contract obtained is less than 5 per cent of that anticipated, EAITC may agree to a reduced repayment.

If PEMD assistance is provided more than once to the same applicant for activities in the same market area, sales made in that market area must be reported for each of the PEMD projects and repayment made accordingly. Each project is a separate entity, with its own PEMD contribution and agreement.

Government-Planned Activities

How to Become a Participant

If you are interested in participating in a government-planned trade mission or trade fair, contact your nearest International Trade Centre.

Should you be invited to participate in a trade fair or trade mission, please reply quickly, since space is filled on a first-come, first-served basis. Make sure that you have submitted the participation fee (if applicable) with the signed contract. In all cases, final approval is subject to eligibility.

Please be sure that you have no outstanding obligations under PEMD.