

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

112

POST :475-MOSCOW

SECTOR :005-ADVANCED TECH. PROD. & SERV
UNION OF SOVIET SOC REP

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

MARKET STUDY ON THIS AREA WILL BE MADE.
LONG TERM BUSINESS

TRY TO INTEREST MAJOR CDN TELECOM CO TO COMPETE IN THIS MKT
LONG TERM BUSINESS

WORKING DIRECTLY W/SMALLER CDN COS TO ESTABLISH DIRECT LINKS
\$10 MILLION

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTER: 1 Planning of pipeline mission from USSR to Ontario and Alberta. Supporting Canadian companies such as Gulf Canada and Orca.

QUARTER: 2 Pipeline technology mission to Canada. Visit of Alberta Minister of Intergovt Affairs Korason. Assistance to Levelin, Gulf Canada.

QUARTER: 3 Planning for Soviet Mission to National Petroleum Show (NPS) in Calgary. Support for activities of Canadian companies such as IRO and Gulf Canada.

Planning completed for 9 person delegation to travel in October. Post discussed oil and gas equipment in three meetings with Ministry of Oil and Gas.

In Oct. 1989 2 Soviet pipeline specialists visited Alberta & Ontario. Interest generated in oil pipeline exp & services. Min Korason had useful talks at USSR Min of Oil Industry

Completed report on oil/gas opportunities in USSR for publication at time of NPS, Premier. Devises met with Min of Oil Industry to discuss Suez/Red Sea exp in petroleum. Organized visit of 3 people del to NPS including Soviet Oil Min.