REPORT 4 88/10/21

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 503-MANILA

999-MULTIPLE SECTORS
PHILIPPINES

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

COMPLETION OF DATA INPUT TO COMPUTER BASED PROJECT TRACKING SYSTEM.

COMPLETION OF BROCHURE OUTLINING SERVICES PROVIDED BY EXTOTT AND POST TO ASSIST CANADIAN COMPANIES IN PURSUING ADB PROCUREMENT.

CONTINUED EFFORT TO STRENGTHEN CONTACTS AT ADB.

PERSUADE BANK TO INCLUDE CANADIAN CITIES IN ANNUAL PROCUREMENT SEMINARS PROGRAM.

INCREASED CONTACT/LIAISON WITH CO-FINANCING UNIT AND PRIVATE SECTOR DIVISION

ANTICIPATED RESULTS:

BETTER & MORE TIMELY INFORMATION ON PROCURE-MENT OPPORTUNITIES TO REGIONAL POSTS AND CON EXPORTERS & CONSULTANTS.

MORE CANADIAN COMPANIES SEEKING ASSISTANCE; TAKING AN INTEREST IN ADB PROJECTS.

TO OBTAIN MORE DETAILED & TIMELY INFO ON PRO-JECTS OF PARTICULAR INTEREST TO CDN COS. AND TO RESOLVE PROBLEM PROJECTS.

INFORM MORE CANADIAN COMPANIES OF OPPORTUNI-TIES AND HOW TO PURSUE.

GREATER BANK AWARENESS OF CANADIAN INTEREST IN CO-FINANCING OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ----

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED: