

Departments of Energy and Transport. A total of 40 governmental agencies and commissions, as well as NASA and the General Services Administration (the common government purchasing agency) are included. Department of Defense purchases are covered within certain defined product categories such as vehicles, engines, industrial equipment and components, computer software and equipment, and commercial supplies.

For Canada, 22 government departments and 10 agencies are covered. Department of National Defence purchases of certain defined products, mainly non-military, are also covered. The Departments of Transport, Communications, and Fisheries and Oceans are not included.

When the Agreement is implemented, Canadian suppliers will gain access to at least U.S. \$3 billion (CDN \$4 billion) more in U.S. contracts while U.S. suppliers will gain access to approximately U.S. \$500 million (CDN \$650 million) of additional business in Canada.

Canadians have proven themselves competitive suppliers of many commercial and industrial products. These include road vehicles, scientific apparatus, aircraft equipment, mineral products, industrial machinery, plastic, rubber and leather products, electrical machinery, chemical products, power generation machinery, and heating and lighting equipment. The potential for increased sales by Canadian suppliers should thus be distributed widely across all regions of Canada.

Canada's access to U.S. defence procurement of military goods under the Defence Production Sharing Arrangements will not be affected by the new Agreement.

### **More Secure Access**

In negotiating a better and more balanced framework for the conduct of trade between Canada and the United States, Canada sought to increase predictability and security for Canadian exporters to the United States. Without this predictability, Canadian companies cannot be sufficiently confident to take advantage of other provisions of the Agreement, such as the elimination of tariffs or improved access to government procurement.