

**PROGRAM RESULTS: ALL REGIONS**

**BUSINESS ACTIVITY**

During the April - June 1994 period, 89 posts submitted quarterly reports identifying the following business activities:

652 EXPORT SALES WORTH 1943 MILLION

170 NEW BUYING CONNECTIONS/133 AGENCY AGREEMENTS

35 NEW JOINT VENTURES WORTH 280.1 M/3 LICENSING AGREEMENTS WORTH 52 M

22 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH 31427 M

25 CANADIAN INVESTMENTS ABROAD WORTH 3100.3 M

27 TECHNOLOGY TRANSFERS WORTH 34.7 M

**HIGHLIGHTS:**

\$ 394 million sale of aircraft engine & parts (Kuwait) **SECTION I**

\$ 45 million sale of telecommunication equipment and services (Rabat)

**SUMMARY OF PROGRAM**

\$ 1.5 billion sale of flight simulator (Tokyo)

\$ 3 million sale of snow crab (Tokyo) **RESULTS**

\$ 3 million sale of mobile telephone switches (Shanghai)

\$ 20 million sale of air compressor for aircraft

\$ 15 million sale of plastic machinery (Mexico)

\$ 60 million sale of bottled spring water (Ghana)

\$ 4.5 million new joint venture for the production of airframe assembly tools (Chicago)

\$ 2 million sale of ashtrays (Soviet)

**KEY STATISTICS:** for the eighty posts having submitted a quarterly report

\* The data in this section were compiled from "Exports" and "Imports" data submitted by the participating countries. Not all countries in this category of posts submitted quarterly reports for the quarter. "Exports" figures represent commitments of the program of "Exports" business activities.

REGIONS	MILLIONS		NUMBER COMPANIES		VALUE (MILLIONS)	
	TOTAL	REPORTING	EXPORT	IMPORT	EXPORT SALES	IMPORT SALES
Africa & Middle East	17	14	31		529	
Asia Pacific	15	14	35		207	
Europe	27	25	37		227	
Latin America & Caribbean	14	14	67		175	
United States	23	22	228		113	
	86	89	392		1102	
REGIONS	DOLLAR DOLLARS		INVESTMENT (DOLLARS)		* INVESTMENT (DOLLARS)	
	EXP	IMPORT	EXP	LOCAL	EXP/IMP	LOCAL/IMP
Africa Middle East	2911	2071	77	102	613/74	681/204
Asia Pacific	1072	704	413	420	829/64	2336/2010
Europe	7415	7345	738	861	2113/123	1931/1010
Latin America & Caribbean	99.9	1143	75	41	343/695	677/273
United States	1228	788	330	221	175/227	1692/102
	1227	1574	1324	1745	3032/1634	7517/3343