

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Seattle

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
	from Canada	10.5	0.0	50.8	0.0	2.24 (Enquires)
	from Territory	2.5	0.0	7.5	0.0	0.35 (Enquires)
B. Export Promotion Projects and Events		6.5	0.0	8.5	0.0	0.47 10 (Projects/Events)
C. Other Trade Development Activities		17.5	0.0	9.5	0.0	0.73
D. Promotional Projects		20.0	0.0	7.0	0.0	0.68 16 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	1.0	0.0	0.0	0.0	0.02 7 (Enquiries)
	from Territory	3.0	0.0	0.0	0.0	0.06 25 (Enquiries)
F. Service to Government	External Affairs	4.0	0.0	0.8	0.0	0.11 36 (Reports)
	NGOs, Provinces, ETC	4.0	0.0	0.8	0.0	0.11 42 (Contacts)
G. Administration	Program Management	11.0	0.0	1.0	0.0	0.26
	Leave, Professional Dev.	14.5	0.0	14.3	0.0	0.96
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Total TID Program		94.5	0.0	100.2	0.0	5.89
H. Other Programs		5.5	0.0	0.0	0.0	0.11

Canadian Business Visitors: 204
Local Business Visitors: 119

Trade Officers: 6
Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS