

AN OPEN LETTER FROM THE FERROL COMPANY.

We take the liberty of addressing the physicians of the Dominion in order to acquaint them with certain changes which we have made, or contemplate making, in regard to Ferrol and the method of conducting our business.

We have secured commodious premises at 124 King St., West, Toronto for warerooms, laboratory and offices, where we shall be delighted to see any of our medical friends who may make it convenient to call.

While no change will be made in the formula, we have decided to discontinue the manufacture of "Ferrol with Creasote," "Ferrol with Acid Phosphates" and "Ferrol with Manganese." However, the emulsification is so perfect that Ferrol is readily miscible with creasote, brandy or wine at the pleasure of the physician.

We are now using a specially refined brand of Cod Liver Oil and physicians will observe a marked improvement in the flavor, in fact, Ferrol is now really "pleasant to take." Moreover, we guarantee the stability of the preparation and it may be prescribed with the utmost confidence where Cod Liver Oil and Iron are indicated.

Physicians, who have never prescribed Ferrol, are invited to write us, enclosing professional card, and we shall gladly send a full-sized bottle for trial.

Trusting we shall continue to receive the favorable and highly esteemed consideration of the profession.

AN INTERESTING AND EXCELLENT EXAMPIE FROM THE
COAST OF MAINE.

A professional call up on the Maine coast in mid-winter at Ogonquit, York county, furnishes many delightful opportunities for enjoying some of the pleasures of a country doctor's life. On a case of ugly, persistent, nagging cough, in a case of broncho-pneumonia, I had the pleasure of suggesting Glyco-Heroin (Smith) to good advantage. The attending physician, Dr. J. W. Gordon of Ogonquit, one of the able and busy medical men of Maine, related to me the details of a very aged patient who was almost dead from exhaustion with a case of irritable cough, due to chronic bronchitis, complicated by hiccoughs, that everything had failed to relieve. The Glyco-Heroin (Smith), in teaspoonful doses, relieved the cough and cured the hiccough magically and permanently; patient was soon able to take nourishment and is recovering rapidly. — From *The Medical Mirror*, March, 1903.