

# THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in Western Canada, including that part of the west of Lake Superior and the Province of Manitoba and the Territories.

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The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale manufacturing and financial houses of Eastern Canada.

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## GENECA ROOT SOARING.

The market for geneca root is certainly in an astonishing condition. Last week we recorded the phenomenal price of 50c per pound for choice root delivered at Winnipeg or Minneapolis. Since then the price has advanced another 2c per pound, making the figure for choice root to-day, and the end may not be yet. It is almost superfluous to say that there is money in digging root at this figure.

## A Popular Line.

The success which has attended the sale of Geneca, the new stock food, which has been placed upon the market in Manitoba by W. G. Douglas, feed merchant, Winnipeg, must be very encouraging to its proprietor. This food has only been in the market a very short time, but has already met with a large sale and the volume of orders is steadily increasing. Its qualities are such that there need be no hesitation in recommending it to the trade. All the leading veterinarians have already testified to its excellence. The latest testimonial is from Jas. Tate, who up to a few weeks ago had charge of the cattle herds of Hon. Thos. Greenway, at Crystal City. He speaks in the highest terms of the qualities of this food. A traveller has recently been placed on the road to call upon the trade throughout Manitoba and introduce Carneac.

## A Cotton Crop Report.

New York, Aug. 31.—William V. King, superintendent of the New York Cotton exchange, said yesterday that he had received reports by telegraph from veterinarians who estimated the cotton crop grown in the United States for the cotton year ending August 30, to be 10,758,150 bales, divided as follows:

Bales.	
Overland to northern mills	7,988,738
and Canada	1,113,804
By water to the coast	1,655,608
Taken by California and Colorado mills	11,336
Total	10,758,836

"The cotton crop is about 250,000 bales larger than last year's crop," Mr. King said. "It is considerably larger than the government report expected, but not as much as was generally expected."

## Fruit Men Dine.

A complimentary dinner was tendered J. C. Metcalf and R. M. Lanigan, British Columbia Fruit Growers' Association, at the Commercial Club, Monday evening, by the Winnipeg Fruit Exchange. The guests of the evening had been interested attendants at the

horticultural exhibition in the Auditorium rink, which closed on Saturday last where the exhibit of British Columbia fruit products attracted so much attention. The object of the visit of Messrs. Metcalf and Palmer to Manitoba has been to improve the relations existing between the fruit growers of the coast provinces and the fruit dealers and exporters of Manitoba and the Territories.

Mr. A. Bright, president of the Exchange, was chairman of the evening and the guests of the evening there were Messrs. E. A. Rogers, J. H. Scott, M. W. Rublee, J. J. Philp, R. H. Bailey, S. M. Barre, A. S. Locke, W. R. Lanigan, E. Tugwell, D. Scott, A. E. Kenner, Chas. Bailey, Jos. Carman, Major Swinford, and John Russell, acting mayor. The dinner itself was served in the very best style of the Commercial Club, and it was beyond all reproach for both quality of the viands and excellence of service. It is to be remembered, also, that on the occasion, introduced the guests of the evening in a few brief but so much remarks, and after the toast to the health of the fruit growers, in an eloquent speech upon the possibilities of his province. He rejoiced in the success of Manitoba, as he took the trip through the whole of the territory, and he felt assured of the future of the country. They looked to Winnipeg as the

Mr. Palmer also spoke of the attractions which his province offered as a field for tourists. Its scenery, its fishing, its hunting, were all attractive. Conditions there were not uniform. There was every variety of soil and climate. At the coast the year was one perpetual summer and farther in the interior each beautiful valley had its own charm, although a somewhat colder climate. The line of the C. P. R. followed the lines of least resistance to construction and did not by any means touch the most beautiful part of the country. The Okanagan valley in particular, was a district of wonderful beauty and of great fruit growing capacity.

Mr. Palmer expressed his gratitude that an opportunity had been granted of displaying British Columbia fruit at the horticultural exhibition in Winnipeg. He thought that nothing had done Winnipeg so much good as the boulevarding, tree planting and general beautifying of the streets that has been done here. He thought Winnipeg was now a very beautiful city and that nothing was helping it so much as the efforts of its citizens to beautify it.

Mr. Metcalf followed Mr. Palmer. He said that the natural market of British Columbia was in central and eastern Canada. The Dominion government had done much to assist eastern fruit growers to place their products upon the British market. That market, on account of the distance, was not available to the fruit

acknowledged by Mr. D. Scott, for the Telegram; Mr. Bailey, of the Commercial, and Mr. J. E. Komer, for the Free Press.

S. M. Barry, vice-president of the Winnipeg Fruit exchange, was called upon for a few remarks. He had for years ago attended a meeting of the British Dealers' Association of British Columbia, and had been much impressed with the possibilities of that province as a fruit-growing country. He had made the first shipment in 1887 of dairy products to that country. He would favor the use of British Columbia products here, as he had for years done so there of Manitoba products. He hoped that the fruit associations would work together to further best interests of both provinces.

J. H. Scott, in a practical speech expressed the opinion that the British Columbia Fruit growers' Association should work hand in hand with the C. P. R. in extending its trade. They had heard the assurance of the success of the evening that they would in future lay their products down here in better condition. A great advantage would be the making of better time in getting the shipments here. He wished the fruit growers for all they could grow for many years to come.

J. J. Philp, fruit inspector for the West, was called on for a few remarks. He had paid much attention lately to the fruit interests of British

future market for British Columbia fruit. Immigrants were coming from all parts of the states, eastern Canada and Great Britain to Manitoba and the west and on account of the restless spirit of the Anglo-Saxon race many had drifted to the western province. British Columbia offered as good a home for them as the states to the south. The British Columbia fruit growers thought they could now in British Columbia grow as good fruit as anywhere in the world and put it into a very merchantable condition. It was now the question of the shipping market. It had a quality that was superior to any other that it reached the consumer in better condition. Their idea was to get before the consumer as good fruit as possible before the consumer. They would apply question Mr. Palmer said that in the interior growing districts were all the western part of the territory. This year the crop was four times as large and in the Okanagan country especially, there was a large and excellent apple crop. It was with British Columbia fruit he would say that as a whole the fruit of British Columbia would be later than that of California. Consumers had not yet been acquainted with market conditions, so that they would not think that the fruit harvest was all over when the California fruit ceased coming in.

Referring to the mineral products of British Columbia Mr. Palmer said that it was now very large. The bulk of the mineral bearing land of the country had not been prospected. In British Columbia he would find a large market for the surplus products of Manitoba so that there should be an exchange of British Columbia products for the dairy products and flour of Manitoba.

Western Farm Homes—Residence of H. Harris, Yorkton, Assa.

Columbia. He thought that more rapid transportation and better cars, in order to get the fruit here in the best possible condition, were necessary.

The fruit dealers here wanted fruit on which they could make a profit, and if they could fulfil that condition they would not give any preference to foreign products. The increase in the population of the West was the beginning of a new era, and much fruit would undoubtedly be consumed between Winnipeg and the Rocky Mountains.

M. W. Rublee, the pioneer fruit merchant of the city, was called upon for a few remarks. He thought that when a necessity in the way of transportation had arisen, the Canadian Pacific had given the fruit growers the occasion. There was undoubtedly a possibility of improvement in the style of connecting with it the name of the proper class of goods could put on the market, he was sure Canadian produce would give Canadian products the preference.

A. S. Locke also expressed himself in a similar manner. Mr. Palmer proposed the health and prosperity of the Winnipeg fruit exchange, connecting with it the name of its secretary, Mr. Carman. Mr. Carman complimented the British Columbia fruit growers upon the display they had made at the horticultural exhibition here. He hoped that the fruit growers would continue to the much in the way of good fruit as Manitoba could produce for it in the way of a brief speech.

E. Tugwell was called upon as the youngest member of the Winnipeg Fruit exchange, and replied in a brief speech. The gathering was then brought to a close by a hearty singing in few appropriate remarks.

The toast to "The Press" was

Major Swinford followed Mr. Lanigan in a few appropriate remarks. The toast to "The Press" was