

**Our Montreal Letter.**

(From Our Own Correspondent.)

**SUCCESS DEPENDS ON GOODWILL AND LOYALTY.**

The greatest man in the public eye to-day is, Sir Henry Thornton, Chairman of the Board of Directors and President of the Canadian National Railways. Faced with an almost unsurmountable task, he faces it with indomitable courage, a brave and stout heart, a clear understanding of what's expected from him, and relying on "willing hands and willing hearts" to keep him, he ultimately sees success ready to crown his efforts. Speaking lately at Kingston, Ontario, among other things, he said:—

I have bet on the future of Canada and I believe that it is a good bet. E. H. Harriman, one of the greatest of United States railwaymen took the western lines when they were next to nothing and he made them pay simply because he bet on the future of the western part of the States. The bet was a chack. He couldn't lose.

If we have no faith in the country let us put up our shutters and go home. There is no use being whipped at the start.

No army that ever went into battle thinking it was beaten won any fights. We are going into this battle convinced of the future of the Dominion.

We are confident of the support of the people if we deliver the goods. We only ask a fair deal and I believe we will get it.

The Canadian National Railway employs a larger number of men than any other industry and many more for the financial turnover than a bank handling the same money.

We have 100,000 employees from

the Atlantic to the Pacific and the greater part of their time is spent beyond the eye of supervision and inspection. Therefore, we must trust to their loyalty to perform their daily tasks.

Aside from that feature, one must understand the geography of the country, understand the character of the traffic and the way it flows; and also understand the economic characteristics of the country where the industrial centres are. Lastly, he who undertakes to develop an organization must know the characteristics of the men he must depend on.

To examine 23,000 miles of road in a country where one section has a different view from another is a task which is not small, and if we are a little slow you will view it leniently. We have developed an organization which is the best that can be provided. The principal factor was to concentrate at headquarters the technical skill for the policy to be pursued.

To attempt to concentrate anything like details at headquarters would be disastrous, so we had to extend authority and responsibility to general managers and superintendents.

Some have said that it is a colossal organization that we have, but in reality most of the officials are only so named because of a revision of territory and practically all existed with the company before.

There is only one case I can think of where a new man was taken on, though many have been dropped: for we do not issue bulletins on those who leave the system.

The savings in the decrease of vice-presidents alone will mean a saving of \$100,000 a year.

It must be remembered that it is harder to handle a railway than it is to handle an army, for the army has

all its brigades pretty well under eye, while the railway has not.

Consequently, in order that there may be progress and prosperity it is necessary to have an adequate supervising staff; and I intend to have it.

After all, if you play golf, you don't allow your opponent to choose the sticks you must use.

No matter how perfect an organization can be there cannot be progress unless every man is loyal, success depends upon the goodwill and loyalty of every man in the system.

Therefore, I am anxious that justice and sympathy and kindness be shown, so that employees be actuated by a desire to make the system what it can be made.

**THE NEW HEAD OF THE DETECTIVE DEPARTMENT.**

Inspector Edward Egan, formerly Inspector of the Western Division of police, a post he has filled with credit to the city has been appointed head of the detective department. Big things are expected from his work, and his superiors have great faith in his ability.

That the position is no sinecure is evident by the changes made in the administration during the past ten years. In that time detectives have been under four chiefs, and with the exception of Chief Lepage, none of them are now in the employ of the city.

There is seldom any reason given to the public for dismissals. A change is mooted long before a removal is made, and the holder of the position undergoes the strain of knowing he is aware of his contemplated retirement. The result is disastrous to discipline. The chief, in the meantime, has an unruly lot of men to deal with who take advantage of the fact that he will not stay long at their head.

The chief can use his authority in a way that spells success and gains the confidence of the men under him. "A time for work and a time for play," is his motto. The Executive Committee of the City Hall think that "There are too many opportunists with their ears to the ground, waiting to benefit their own selfish ends at the expense of doing their duty properly with graft as the ruling duty" on the force, and if one were to believe half the stories told about privileged characters running immoral resorts and dens of iniquity, the report must be true. Therefore, Inspector Egan was appointed to his new post for the special work of getting rid of the "deadwood" which the executive believes exists in the detective department.

"Where is the deadwood?" asks a detective. "I don't see any on the force," voices the constable.

Yet the executive says there are weak spots in the detective force and a man is needed at the head who will get rid of "deadwood," in other words, men who have never produced the goods. And there are signs that the change is coming with a suddenness that spells disaster to certain men who have given their services to the city for years.

The detective department is the bone of contention, Chief Detective Lepage being slated for removal outright, following an additional three months' leave of absence which is expected to be granted.

The original term of three months expires September 1st, and it is known that ill-health caused the executive to grant the lay-off. Since that time other reasons have been advanced, and no one, not even Chief Lepage, knew the next move.

That is not the end of the situation by any means, as others are to follow in rapid succession. The man who holds the position of Chief Detective will have to be a strong one, with a big stick knocking down idols here and there. "Deadwood," if it exists, will be felled out by the new chief. It is a big job, and no man afraid of criticism can ever expect to get by. Inspector Egan has shown no fear.

**THE SALVATION ARMY GIVING CHEAP MEALS.**

Three meals for 40 cents is the latest work of the Salvation Army to benefit the cause of humanity. The new lunch restaurant which has been fitted up at a cost of \$1,000 is situated at the Army's quarters at 222 St. Alexander Street. This lunch room will be open from 6 o'clock in the morning until 8 o'clock every night. The meals will consist of breakfast—oatmeal porridge with milk and sugar, bread and butter, tea or coffee at a cost of 10 cents. Dinner will cost 15 cents and will be made up of soup, hot potatoes, bread and butter, tea and coffee. Supper will consist of baked beans, bread and butter, sausage tea or coffee and will also cost 15 cents. There is also a long list of special dishes which may be obtained at prices of 5 and 10 cents. Mr. Beechcroft, the Adjutant in charge declared that the Army will also have the soup kitchen which can be used if necessary this winter.

**QUEBEC LEADS IN TOBACCO TRADE.**

During last year there were in Canada 119 tobacco manufacturers of which 60 were in Quebec, 30 in Ontario, 13 in British Columbia, 3 in Manitoba, two in Prince Edward Is-

land, and one each in Nova Scotia, Alberta, and New Brunswick of the total product of the factories valued at \$48,240,000, \$51,623,000 came from Quebec.

**MONTRÉAL TO HAVE EXPOSITION**

The Montreal Industrial and Exposition Association decided to commence operations this month on the large stadium and athletic tracks at Maisonneuve Park. The Association engineers are now going over the plans and will take up the question of a site for the large stadium with the city officials. It is expected that the stadium will be a concrete one and will be the last word in affairs of its kind. President Miles visited the Sherbrooke fair and looked over the different buildings.

**THE WAY TO FACE TROUBLES.**

They say that loyalty, honor and truth go to make a true citizen. The man who possesses these qualities, is a real man. He never talks about what the world owes him, the happiness he deserves, the chance he ought to have and all that. All that he claims, is the right to live and play the man, that is, to endure trials patiently, and fight life's battles bravely. A real man does not want pulls tips and favors. He wants work and honest wages. A real man is loyal to his friends and guards their reputation as his own. A real man is dependable. His simple word is as good as his bible oath. A real man does a little more than he promises. He sacrifices money rather than principles.

"The man that is proud of his honor, owns more than the man with his gold. And he that has clung with the virtuous, has found a delight he can hold. There are millions of ways to be happy, too many by far to recall. And he who lives but for gold and for silver, has chosen the poorest of all."

A writer says: I know people who are so completely obsessed by their troubles, their fears and their doubts, so affected by anything that goes wrong with them that their enjoyment and happiness are ruined half the time. They cannot get anything enjoyable or desirable out of life unless everything is as they wish. Poverty galls a great many people so that they cannot see the bright side of any situation.

On the other hand, I know people who face poverty with a smile. They put their best foot forward, brace up and clean up in the meanest surroundings. The wives, mothers and daughters manage to get a few cheap prints and pictures, and fix up their humble little home to have an atmosphere of cheer about it, whether it is in a dugout or a cabin. In other words, they make the most of their condition instead of continually bemoaning their fate and thus destroying what little pleasure and happiness of mind may be possible for them in their unfortunate situation; they make the best of it. They can even laugh over their misfortunes.

There is everything in the way we face life. Our optimism or pessimism determines what we will get out of life. The fault-finder, the complainer, the one who has scowled on life, the nagger, the selfish, the greedy, dissatisfied, the one with a sour disposition gets but very little out of life, but some natures manage to get joy and pleasure out of life though blind, deaf and dumb. They do not give way to despair. Yes, there are people who can laugh over their misfortunes. Here's an example.

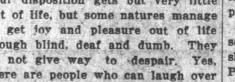
A short time ago while visiting a sick friend, I met three persons, a clergyman, a student and a lady. After some minutes of conversation on different topics, the clergyman said that he was robbed of \$140 on a street car, the greater part of the money was given him by his pastor for his vacation. The student said that he had lost \$200, either dropped out of his pocket, or one of the "sleek pickpocket artists" had extracted it on a street car. The lady's story was that she had lost a valuable gold watch, which she prized highly, as it was left her by her late husband, and no amount of money could replace it. And yet their misfortunes didn't seem to worry them in the least. They were following the advice given in these lines:—

"Your heart may just be bustin', With some real or fancied woe, But when you smile, the other folks Ain't really apt to know; The old world laughs at heartaches friend. Be they your own or mine, So when they ask you how you are, Just say, 'I'm feelin' fine.'"

R. J. LOUIS CIDDY.

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**FEAR.**



WALT MADON

"I don't enjoy my motor car," said Charles Adolphus Squires "although it glitters like a star and has four handsome tires. For always, always as I ride I'm fearing some mishap; into a ditch the bus may slide and spoil my priceless map. The gas I carry may explode as I pursue my way and strew my fragments down the road and up the verdant brae. I often lie awake o' nights and think up grisly scenes, where I collide with other wights, and smash our limousines. I see myself on stretcher borne from scenes of wreck and woe, while creditors stand round and mourn and figure what I owe." And fear is spoiling countless lives, the fear of dole ahead; like Charles Adolphus when he drives, we take up things to dread. My piece gambol by my door, they play with old dog Shep; they have no pimples, boils or sores, they're gay and full of pep. And I regard them with a sigh, with tears their sport I view; to-morrow all these girls may die, of mumps or Spanish flu. I have a dwelling, green and gray, the smoothest shack in town; "But storms will ruin it," I say, "or fire will burn it down." I wonder why we look for woe in every coming breeze; I wonder why we don't outgrow such dippy fears as these.

There are Tricks in every Trade, but few to equal the wiles of the Furniture-Faker.

On the outskirts of a little Breton town, from which not a few tourists return home with "antiques," the rain poured on chests, dressers, and chairs piled high in the yard. This, I was told, was furniture in the transition stage. Within a year or so it would have aged sufficiently to deserve the label, "Antique," and go to take its place in some American home.

I was let into some other trade secrets. It appears that the most skillful makers of "antiques" live in Paris, rather away from the public gaze. They work steadily, for there is a constant demand for old furniture among the visitors from other lands.

The artist in forgery begins by drawing his model from a museum piece. His next step is to prepare his wood by letting it rot in earth impregnated with acid or by rubbing it with wet sand.

Damp and Dust are Useful. As the real antique is usually worm-eaten, the fake must also be so. A very raw artist may discharge shot at it, but shot has a way of remaining in the holes, and is sometimes discovered there by the wrong person. The best method is to place the new wood in contact with a worm eaten piece. The insects themselves do the rest.

These preliminaries being over, the real difficulties begin. The furniture of an age when craftsmen were artists and time was no object has to be copied quickly and cheaply, or the forgery will not pay. Thin layers of wood cut by an electric saw have to replace the thick block of wood out of which the artist carved his ornaments; glue, nails and screws must be used, although they were unknown in the old days. Were one of these makeshifts to be detected the forgery would be exposed.

The wood is outrageously light in colour; its complexion has to be darkened by the application of an infusion of walnut leaves. But it is still new wood; it works, it is hard and dry to the touch, the finished piece looks angular. Therefore it must be covered with mud, so that every pore of it, every cranny will be full, and for hours it is beaten with clubs.

After this the mud is imprisoned under a thick layer of wax. By the time this is done the wood has ac-

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quired some of the softness of grain of the old wood. But even then detection is too easy. Hence the exposure in court or garden, where the sun causes it to crack, and the rain to rot, and where damp and dust give it a finish.

After that it is put in a well-used bed-room, where it is hoped it may get stained with candle-grease and finger-marks. At its reappearance down-stairs it is put against the radiator, so that its bronze ornaments may get tarnished. A fall from a staircase will disjoin a panel or break a leg; let it be mended so clumsily that the very tyro notices it. This serves as proof of its genuineness to the unwary purchaser.

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