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an old hat, cheap clothes, live in a poor house, and spend but little money. But how? By being true, manly, and honourable. By keeping himself neat and respectable. By being civil and courteous. By respecting himself and others. By doing the best he knows how, and finally, and above all, by fearing God and keeping his commandments.

"IF I WERE RICH LIKE YOU."

The barefoot lad sat by the coach
That paused upon its way,
And wa ched the princely driver there,
The trappings rich and gay;
The master in his pomp and pride,
With naught of work to do;
"I'die so happy," cried the lad,
"If I were rich like you."

The weary world-sick man looked down
Into the ruddy face;
The sm ling lips, the open brow,
Where care had left, no trace.
He thought of all the blessed years
This little lad might claim
For happy work and noble deeds

That gave no thought of shame.

And then of his own empty life,

His strength that went for gold,

The gentle titles that he had missed,

The honour he had sold;

"Ah, little lad." he sadly said,

"The joys I hold are few;

I'd gladly barter all my gold

Just to be rich like you!"

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Authorized Capital, - - \$1,000,000.00 Subscribed Capital, - - \$ 500,000 00

Our rates are most favorable to the insuring public. Our Policies are unconditional from the date of issue. Our Reserves are based on the highest Government Standard. — First-class positions for men of character and ability. — Write to the Head Office of the Company for particulars.

THOMAS CRAWFORD, M.P.P., - - President
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Insurance Written	\$1,092,750	00
Insurance in Force	3,607,346	00
Cash Income	131,526	90
An Increase of	21,504	35
Total Assets	407,219	23
· An Increase of	75,174	52
Government Reserve	241,639	32
An Increase of	64,347	63
Death Claims	10,385	00
An Increase of	2,315	00
Expenses	48,477	45
A Decrease of	6,105	

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Yes, talk over the question of the best food to give your baby with every one who can help you. Especially talk it over with your doctor. You may have been fortunate during the past Summer, but you know of very many mothers who have had serious troub'e with their childr a because the right food could not be found for them. You remember the experiments they made the constant change fro a milk to one food or another, and the struggle and langer which it all meant.

it all meant.

We will send you, free of charge, a trial package of Nestle's Food sufficient for eight meals.

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Established 50 HEINTZMAN & CO.

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Remarkable Bargains in Good Organs.

We can use the term good, as rightly applicable to every organ in the list that follows. All are not absolutely new, but everyone has been carefully overhauled by our own experienced workmen and made good as new. These organs came to us when selling our own well-known piano. They are occupying room to-day in the warehouse that must be given to our own instruments, and for that reason we make the astonishing prices that follow:

CHAS. MEE & CO. Organ, 5 octaves, 4 stops, 3 sets of reeds and

	knee swell. Special	\$26	00
	MASON & HAMLIN Organ, low back, 5 octaves, 5 stops, 4 sets of	morr	
ı	reeds and knee swell. Special		
	knee swell. Special	\$ 28	00
	BELL Organ, low back, 5 octaves, 4 stops, 4 sets of reeds, with Scribner's qualifying tubes, also knee swell. Special	фог	00
ı	BELL Organ, high back, 5 octaves, 4 sets of reeds, vox humana stop		
d	grand organ and knee swell. Special	\$39	00
d	EMPRESS Organ, high back, 5 octaves, 10 stops, 4 sets of reeds, treble and bass couplers, grand organ and knee swell. Special		
	DOHERTY Organ, high back, 5 octaves, 10 stops 3 sets of reeds		00
ľ	treble and bass couplers and vox humana stops, grand organ and		
1	knee swell. Special DOMINION Organ, high back, 5 octaves, 8 stops, octave couplers, 3	\$4.9	00
1	sets of reeds, grand organ and knee swell, and vox humana stop.		
	Special	449	50
	DOMINION Organ, high back, 5 octaves, 10 stops, 3 sets of reeds.		
	treble and bass couplers, grand organ and knee swell, vox humana stop. Special	Ф40	00
	DOMINION Organ, high back, extended ends, 5 octaves, 9 stops, 4		
	sets of reeds, octave coupler, grand organ and knee swell Special	\$41	00
	DOMINION Organ, high back, 5 octaves, 9 stops, 4 sets of reeds, treble and bass couplers, grand organ and knee swell. Special		
	BELL Organ, high back, 5 octaves, 10 stops, 3 sets of reeds and vov		00
	humana stop, treble and bass couplers, grand organ and knee swell.		
Н	Special	QAR.	00
	BELL Organ, high back, 5 octaves, 10 stops, 3 sets of reeds and vox humana stop, treble and bass couplers, grand organ and knee swell.		
	Special	. \$47	00
4	Special	Ψ	00
	sets of reeds, treble and bass couplers, grand organ and knee swell		
	special	\$18	00
	numana stop, treble and bass couplers, grand organ and knee swell.		
	Special	\$ 49	00
-#	reeds, 15 stops, cylinder fall, a beautiful organ in every way.		
	Special BERLIN Organ, 6 octaves, piano case, mahogany finish, 11 stops, 4	\$63	00
	BERLIN Organ, 6 octaves, piano case, mahogany finish, 11 stops, 4	4	
	sets of reeds, vox humana, treble and base couplers, grand organ and knee swell, mouse proof. Special	ΦQE.	00
1	I HOMAS Organ, plano case, with rail top and mirror, an elegant toped		00
	instrument, in beautiful walnut case, with 11 stops 6 octaves 4 sets		
	of reeds, treble and bass couplers, grand organ and knee swell, mouse-proof pedals, used less than three months. Regular price		
×	7125.00. Very special	997	50
9	DOHERTY Organ, plano case, with rail top and two mirrors, an instru-	φοι	00
	ment that would be a credit to any parlor, oak case, 6 octaves 4 sets		
	of reeds, 13 stops, including vox humana stop, two couplers, grand organ and knee swell, only slightly shop worn, good as new,		
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	DOHERTY Organ, piano case, with rail top and two mirrors a mag-	400	30
	nificent instrument, both in tone and appearance, including vox humana, in beautiful walnut, with 13 stops, extra heavy casha stop,		
	treble and bass couplers, grand organ and knee swell practically		

new, mouse-proof pedals. Regular price \$145.00. Very special. \$92.50 EASY TERMS OF PAYMENT.

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