THE ECONOMIC RELATIONSHIP

WITH THE OVERALL AIM OF INCREASING BILATERAL TRADE AND INVESTMENT, AND WITH PARTICULAR EMPHASIS ON SMALL AND MEDIUM SIZED ENTERPRISES, MEXICO AND CANADA WILL:

• COOPERATE ON AN OUTREACH PROGRAM WITH THEIR RESPECTIVE PRIVATE SECTORS TO PROMOTE THE BENEFITS OF NAFTA AND OTHER BUSINESS OPPORTUNITIES IN EACH OTHER'S MARKETS.

| Action item | Executing Agency | Cost |
|--|---|--------------------------------|
| Develop speakers program containing private sector and government representatives, to promote interest in bilateral trade and raise awareness of NAFTA benefits. | Cda: DFAIT/LMR Mex: SECOFI/ SRE/BANCOMEXT | Each country to bear own share |
| Improve, in a coordinated fashion, info available to private sectors on Internet | DFAIT/LMR SECOFI/SRE Respective Embassies | N/A |
| Coordinate Internet outreach through cross- referencing of home pages | DFAIT SRE/SECOFI Respective Embassies | N/A |

• (CANADA ONLY) CANADIAN BANKS THAT ARE IN PARTNERSHIP WITH MEXICAN BANKS WILL BE ENCOURAGED TO SUPPORT AND PROMOTE THE ACTIVITIES OF SMALL AND MEDIUM SIZED (SMEs) CANADIAN COMPANIES IN MEXICO.

| Action item | Executing Agency | Cost |
|---|------------------|------|
| DFAIT will present to bank board members its trade promotion priorities and encourage greater support by the banks of SME activities. | DFAIT/LGB | N/A |