

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Denmark is not simple, it often demands that you visit Denmark, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Danish side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Denmark importers and authorities.

Principal Canadian products sought by Danish importers are: shrimp shell on iqf and peeled iqf; salmon-Pacific, frozen for smoking and pickling; lumpfish roe (in brine) for quote caviar unquote; lobster-live and frozen; Greenland halibut (for smoking and pickling; cod (if available); and other under utilized species including eel, scallops (roe-on) and speciality up-market fish such as monk-fish.

Abba Seafood A/S
Sundsholmen 12, P.O.Box 199
9400 Noerresundby
Denmark
Tel: 99 36 30 50
Fax: 98 17 29 22
Contact: Mr. Poul Laursen
Product: fish, herring

Amanda-Konserves "555" K/S
Kastanievej 4 Postboks 29
5300 Kerteminde
Denmark
Tel: 65 32 15 55
Fax: 65 32 40 62
Contact: Mr. Gunnar Jacobsen
Product: fish roe, fish

Angly Fisk Aps
Kanalvej 3
3250 Gilleleje
Denmark
Tel: 48 30 21 21
Fax: 48 30 36 37
Contact: Mr. Morten Angly
Product: fish, salmon, Chum

Anthonisen, P. A/S
Havnen, P.O. Box 10
9990 Skagen
Denmark
Tel: 98 44 22 22
Fax: 98 44 32 66
Contact: Mr. P. Anthonisen, Director
Product: fish, herring

Aris Seafood A/S
Industrivej 24
6740 Bramming
Denmark
Tel: 75 10 10 33
Fax: 75 10 14 64
Contact: Mr. Haakon Fagervoll
Product: fish, salmon, scallops,
shrimp, prawns, whitefish

Aurora A/S
Havdigevej
6700 Esbjerg
Denmark
Tel: 75 13 26 00
Fax: 75 12 92 87
Contact: Mr. Uffe Laursen
Product: hake, perch, pollock, sole

Beltfish, Aaroensund Filetfabrik Aps
Aaroensund Havn 14
6100 Haderslev, Denmark
Tel: 74 58 44 66
Fax: 74 58 41 88
Contact: Mr. Jørgen Blom
Product: cod, eel, fish roe, fish,
lobster, mackerel, salmon

BK-Food A/S
Herlev Hovedgade 195
2730 Herlev, Denmark
Tel: 42 84 62 33
Fax: 42 84 67 70
Contact: Mr. Bjarne Agergaard
Product: lobster, shrimp, prawns

Caviar House Aps
Aarhusgade 128G, Freeport
2100 Copenhagen O, Denmark
Tel: 35 26 00 99
Fax: 35 26 24 66
Contact: Mr. Josee Hansen
Product: fish, fish eggs, shellfish,
salmon

Christensen, Karl O. Aps
Irisvej 8
2970 Hoersholm, Denmark
Tel: 45 76 35 86
Fax: 45 75 45 40
Contact: J. Hornstrup-Christensen
Product: catfish, cod, crab, eel, fish
roe, fish, haddock, hake, halibut,
herring, lobster, mackerel, pollock,
salmon, scallops, shrimp, prawns

Cimbric Fiskekonserves A/S
Jerupvej 726, Vogn
9870 Sindal, Denmark
Tel: 98 93 04 44
Fax: 98 93 04 66
Contact: Mr. Paul L. Jensen
Product: fish, lobster, salmon, shrimp

Dan-cod fish A/S
Stenhuggervej 12-14
6710 Esbjerg V, Denmark
Tel: 75 15 22 00
Fax: 75 15 82 46
Contact: Mr. Bent Nielsen
Product: cod