

Exide Electronics' systems are used by major Canadian telephone companies and the company is a prominent supplier for projects initiated by the Canadian International Development Agency and OEM turnkey suppliers. Current large contracts include the supply of Megawatt UPS for Romanian nuclear reactors and 21 systems to Spar Aerospace for earth satellite systems in the People's Republic of China, and ongoing supply of systems to Hughes Aircraft for integration into earth ground stations around the world. The company has also exported to the United States, Swaziland, Bermuda, the Caribbean and Central and South America.

Exide Electronics Canada, Inc. is a wholly owned subsidiary of U.S.-based Exide Electronics Corporation, and has been established in Canada for over 15 years. Exide Electronics Canada is involved in research and development and produces a range of UPS for computers. These systems range from 250 VA single phase to 750 kVA three phase in single units and the larger modules may be paralleled for redundancy or for higher power configurations up to megawatts.

Extel Communications (Canada) Corp. Division of NEI Canada Limited

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KEY PERSONNEL:
Ken Stewart, General Manager
N.G. Banning, Marketing Consultant

Extel Communications (Canada) Corp. is dedicated to the design, manufacture, sale, and service of products for message and image communications. The company offers dedicated communication terminals, record carrier services and facsimile as well as networking capabilities.

Extel has been in business in Canada since 1974 and has terminals in use in more than 110 countries. It sells to PTTs and international record carriers such as CNCP Telecommunications and Cable and Wireless.

Ferranti-Packard Electronics Ltd. An NEI Company

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KEY PERSONNEL:
David R. Oliver, Vice President/
General Manager
W. Clarke Bradford, Market Specialist
Geoff Jones, Manager, International Sales

Ferranti-Packard Electronics Ltd. designs and builds electronic light-reflecting displays branded DATA-RAMA. These status displays provide a unique real-time display for monitoring communications networks, power distribution systems, industrial processes or equipment status. They have excellent visibility in all light conditions, are highly reliable and very economical to operate. Extensive installation and field-service operations accompany these systems.

A subsidiary of NEI Company, Ferranti-Packard Electronics has installed DATARAMA displays in more than 30 countries for customers such as AT&T, Bell Canada, Alberta Government Telephones, LM Ericsson and Saudi Telecommunications.

Finline Communications Inc.

440 Phillip Street
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KEY PERSONNEL:
Einar Fiskvatn, President, General Manager
Ed Laevens, Vice President, Marketing

Finline is a designer and manufacturer of communication electronics including satellite receivers, agile modulators and a combined satellite receiver/modulator in one package. Products are designed for CATV and SMATV systems, but are used in other applications such as data.

Foundation Instruments Inc.

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Fax: (613) 226-4602
KEY PERSONNEL:
Russell Smith, President
Jean-Paul Clermont, Marketing Manager

Foundation Instruments Inc. specializes in the research, design, development and manufacture of fibre-optic equipment for the communications industry. Products and systems include single-mode and multi-mode transmission systems for video, data and voice; an "intelligent" single-mode and multi-mode fusion splicer; an expandable 20-port optical transmission multiplexer plug-in configurable for digital data or analog interfaces; micro-portable fusion splicer; optical-fibre cable; and optical attenuation test equipment; plus all supporting hardware components required in a system. The company also offers custom system design and development, as well as tutorials and seminars.

Gandalf Technologies Inc.

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KEY PERSONNEL:
James Bailey, President,
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C. Thomas Baumgartner, Vice President, Corporate Marketing

Gandalf Technologies designs, manufactures, markets and services a broad line of communication systems and software and hardware products that permit users to communicate between computers from multiple vendors, terminals and other devices, in networks ranging from local to wide area.

Principal products are intelligent network controllers and data switches, transmission devices such as modems and multiplexers, and sophisticated communications and network manage-