

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :601-BOSTON

SECTOR :004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 -----

QUARTER: 4 Secured participation of 18 U.S. defense buyers
to Sub-Contractor III Conference in Toronto.

\$300,000 contracts on site.

QUARTERLY RESULTS REPORTED

- Secured quarterly defense business in form of 18 U.S. defense buyers to Sub-Contractor III Conference in Toronto. - Completed final contract for group meeting. - Subcontractor contracts finally in process.

- Produced and edited the 1989 Canadian supply list.

ACTIVITIES UNDERTAKEN IN QUARTER:

Quarter 4 - Continue quarterly defense business - Participate in AMARC/ARMAC 1989 Industry Days - Follow up with other US Army 1989 meeting group

Quarter 3 - Quarterly defense business