REPORT #5 88/02/02 QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 87 TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

page 134

433 - OSLO

NORWAY

## TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

## RESULTS REPORTED

QUARTER : 1

-34 MEMBER NEWFOUNDLAND & LABRADOR OFFSHORE OIL & GAS MISSION VISITED NORWAY TO PROMOTE JOINT-VENTURE. -CDN MINISTER OF STATE FOR SCIENCE & TECHNOLOGY LED MISSION TO EXAMINE JOINT-VENTURES TECHNOLOGY TRANSFERS & SCIENTIFIC EXCHANGES. -EXEC. V.P. OF INVEST.CDA MET WITH NORWEGIAN INTERLOCUTORS TO STRESS CANADA'S OPEN FOR BUSINESS POLICY AND EXAMINE PROCEDURES FOR INVESTMENT.

QUARTER : 2

AQUACULTURE INVESTMENT SEMINAR IN CONJUNCTION WITH THE PROVINCE OF BRITISH COLUMBIA AND 3 LEADING NORWEGIAN BANKS WAS ORGANIZED AND IMPLEMENTED BY THE POST. CANADA NORWAY OFFSHORE WORKING GROUP MISSION TO CANADA. -FIRM INTEREST BY NORWEGIAN CO'S. AWAITING ANNOUNCEMENT ON HIBERNIA DEVELOPMENT. 16 JOINT-VENTURES PENDING. -KEEN INTEREST BY 7 LARGEST NORWEGIAN FIRMS WHO MET WITH MINISTER. REQUEST PRECISE INFORMATION ON VARIOUS ASPECTS OF INVES-TIG IN CANADA. -NORWEGIAN INDUSTRIAL FUND WILL SUPPORT NORWEGIAN INVESTMENT IN CANADA.

OVER 100 PARTICIPANTS REGISTERED FOR THE SEMINAR WHICH ALLOWED FOR AN EXCELLENT EXCHANGE BETWEEN CDN COS & POTEN'L NRWGN INVSTRS. WHILE B.C. REC'D PRIMARY FOCUS, EAST COAST POTEN'L WAS ALSO IDENTIFIED WITH MORE INTEREST BEING SHOWN BY NRWGN INVSTRS IN THIS REGION OF CDA AS WELL. MEMBERS OF NRWGN DELEGA'N MET WITH CDN COS IN AN ATTEMPT TO FIND POSSIBLE JV PARTNERS. INITIAL INDICATIONS ARE THAT MORE COOPERATION IS POSSIBLE.

QUARTER : 3

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QUARTER : 4