

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the October - December 1992 period fourteen posts reported the following business activity:

- 70 EXPORT SALES WORTH \$119.54 MILLION
- 13 NEW BUYING CONNECTIONS/42 AGENCY AGREEMENTS
- 14 NEW JOINT VENTURES WORTH \$1.19 MILLION
- 1 CANADIAN INVESTMENTS IN TERRITORY
- 7 TECHNOLOGY TRANSFERS WORTH \$1.69 MILLION

HIGHLIGHTS:

- \$ 22 million sale of Fibre optics (Sao Paulo)
- \$ 12.3 million sale of Radar system (Santiago)
- \$ 2.5 million sale of Oxygen Plant/La Oroya (Lima)
- \$ 1.65 million sale of Sensors for rolling mills (Caracas)
- \$ 1.5 million sale of Filtration system (Mexico)
- \$ 1.2 million sale of Data centre automation system (Mexico)

KEY STATISTICS: for the fourteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	7290
	Local	8055
No. Investment Enquiries	Cdn	144
	Local	58
No. Business Visitors	Cdn Pr/Pub	2149/168
	Local Pr/Pub	3476/378