

7. Develop the process and carry it out for setting approaches, strategies priorities & responsibilities. July/Sept./84
8. Review outcome of step 7 and a proposal for initiating phase II of the project with individual contacts, Steering Committee, Executive Committee. Sept./84
9. Communicate inventory and conclusions of step 8 to the department. Oct./84
10. Assist, as appropriate, the key areas of responsibility in the department to develop a plan of action and provide simple guidelines for this work. Sept./Oct./84
11. Establish the mechanism for regularly updating the inventory & reviewing & adjusting the approaches, priorities, responsibilities, if necessary, & the action plans. Sept./Oct./84
12. Assessment of the project's accomplishment. Sept./85

RESOURCE SUMMARY: (\$000)

Dollars include salary, operating and capital.

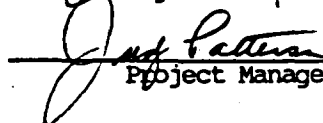
83-84	83/84		84/85		85/86		TO COMPLETE		TOTAL PROJECT		Future	
	PY	\$	PY	\$	PY	\$	PY	\$	PY	\$	PY	\$
Existing	.1	4.0	.6	27.0					.7	31.0		
New				*8.0						8.0		
Total Direct Costs	.1	4.0	.6	35.0					.7	39.0		
Indirect Costs			.8	5.0								

* Assistance in setting up computer program, provide for contract help if necessary and computer hardware.

BENEFITS:

1. Provides systematic means of identifying and developing relationships with the department's clients;
2. Establishes information base that can be readily updated;
3. Contributes to improved service delivery to private sector clients;
4. Helps to strengthen DEA's overall relationships with the private sector and thereby contributes to achievement of trade development and economic and trade policy objectives.
5. In long run, project should help DEA develop a supportive private sector constituency.


Project Officer


Project Manager

15 Dec. 1983.
Date

15 Dec. 1983
Date