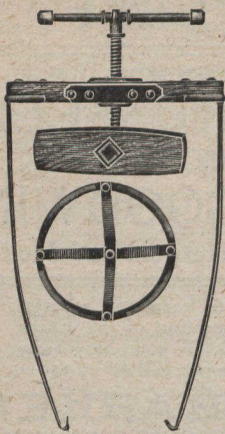


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and has a large connection with the inland cities. By this method, the apples are examined thoroughly and sold on their merits, and, when the sale is made, the buyer must take delivery at once, thus avoiding "slacks" and "wets" which are so common on a declining market when buyers are allowed until four o'clock next day to take delivery.

In Manchester, Mr. Chapin represents the North of England Fruit Brokers, which is one of the two firms that are large receivers of Canadian apples. Their method of selling apples is by auction and these two firms practically supply the Canadian apples for Manchester and the surrounding country which, in a radius of 12 miles, has a population of 8,000,000.

In Glasgow Mr. Chapin represents Thomson & Mathieson and in London, D. D. Pankhurst. These firms have each a very large retail trade in connection with their auction business and are their own auctioneers. Their method is to put a reserve bid on the apples when they put them up at auction and, if this price is not reached, the apples are "bid in" and sold next day by private sale, thus giving the shipper two chances.

Any of these firms are among the best and most reliable firms in the business. Canadian fruit shippers will do well to correspond with Mr. Chapin before consigning.

We feel that we cannot be without **THE CANADIAN HORTICULTURIST**.—T. H. Farley, Elgin Co., Ont.

A new catalogue has been issued by The Canadian Nursery Co., Montreal. It contains an excellent descriptive list of fruits, ornamental trees, shrubs and plants that will well repay its readers in the wealth of information given alone. See the advertisement of this firm on another page of this issue.

## An Appreciation

Editor, **THE CANADIAN HORTICULTURIST**:—Your September issue was one of the best of your many good ones. I was especially struck with Inspector Carey's vigorous treatment of what many consider a worn-out subject. Two points he mentioned are worthy of emphasis: First.—Picking period. I hold that all apples should be off the trees at least by October 25th. In my own experience I aim to have everything picked up to winter apples and all work cleared away by October 10th, so that the next fifteen days may be spent wholly in picking winter. Second.—Though I have never done so, I should consider it a very short-sighted policy for any farmer to sell his apples on the trees and allow a stranger to come in and pick them, since a careless picker could do a lot of injury to a tree in the way of breaking branches and tearing off fruit buds.

Another thing I like about **THE CANADIAN HORTICULTURIST** is that it is not wholly given to the commercial side of horticulture. The articles on the care of lawns, flower gardens and beautifying the home appeal very strongly to me. I regret that such a paper is not taken by every householder in Canada, for if there is one thing more than another that should be cultivated to a greater extent among, not only our rural population, but our town and city dwellers, it is the beautifying of the home surroundings. In institute work as well as home practice, I have always tried to show that the best way to keep our boys and girls at home is to make that home attractive. In this the hints in your paper have been a help.—R. J. Messenger, Bridgetown, N. S.

I like **THE CANADIAN HORTICULTURIST** and do not forget to say so to any person that I think might be interested.—W. J. Justice, Barrie, Ont.



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