THE EVENING TELEGRAM, ST. JOHN'S, NEWFOUNDLAND, AUGUST 28, 1923-8



A NICHE AWAITING.

for wheat coming from Europe owing Speaking of fliv- knows he can go fast if he wants to. to generally unsettled condition v e r s,-surely But the man who has a flivver has to which affect the economic situation someone of the prove that he can cover ground just and no great marketing is looked for nine million or as fast as anyone,-which I think he for some time yet. According to large so owners did,- comes pretty near being able to do. I have an answer never goes over 25 miles an hour,to an oft asked has the most expensive car in my ing to acute competition, and a movequestion. acquaintance. The question

Always Cutting It Closer.

Why is it that whizzes past you on the read, instead of being one of the big, powerful cars that you naturally expect to have pass you, it's generally a flivver?

this:

The answer is this:

There are two reasons. No, three. First because there are so many flivvers on the road that there is that much more chance of a flivver passing

The second is that it always exas perates the owner of a larger car to have a flivver pass him and therefore he pays more attention to the passing of a flivver, and thinks it happens oftener than it does.

The Inferiority Complex. And the third is that flivver drivers drive fast because they have an inferiority complex.

own discovery. I reckon the thing passed by flivvers more than by other | Lobsters-Some shipments of lobout this way. The man who has a big cars.

can afford to go slow. Everyone filled?

Produce and Provisions. (From Trade Review).

Codfish-No news worth while has been received during the week as to Oporto: per schr. A. H. Whitman from the foreign codfish market and as far Burin, 2,060 qls., shipped by W. &. T. as most exporters know the position Hollett; Ronald M. Douglas, Gaulis unchanged. Unfortunately there tis: 4,240 quintals shipped by T. Garis yet a large stock of old fish in the land; Mollie Fearn, Burin, 4,285 ship-Oporto market where this week the Oporto market where this week the stocks held were reported at 64,057 Bowring Bros.; schr. Nord Traffik 2,quintals and consumption at 6,172 456 quintals, from Burgeo, shipped by quintals. It is evident that the im- La Poile Export Company; Edith increase during the week in activity in portations of Norwegian new fish is Cavell 4,100 quintls, Ramea, shipped affecting this market causing but very by John Penney & Son: James and blow movement of the supplies of our Stanley 3,320 quintais, Grand Bank, last year's fish. Local fishermen re- shipped by S. Harris, Ltd.; Ofelia Hr. tend better business all round during port cod very plentiful on the grounds Buffett, 2,319 quintals, shipped by C. and hook and liners all round look Wareham; and the Uranus, St. John's been somewhat firmer and stocks held to do well in September and October, for Lisbon, 2,934 quintals, shipped by are being steadily augmented by while on the French Shore and to the A. E. Hickman & Co. There was al-South and Westward fish are reported so shipped by the S.S. Rosalind 4,456 importations this week were 200 barpretty plentiful in most places. In the jouintals to the West Indies via New rels by the Canadian Sapper, 200 by early summer it was hoped that be- York.

Fore the first new fish reached the Cod Liver Oll-For some reason or aggregate of 650 barrels. The wholeother side of the water that all of the no reason at all the Government are sale prices ruling are: Fat Back \$27. old stocks would have been disposed continuing the export tax of \$5.00 00, S. C. Clear \$27.00, Ham Butt, of, but it looks now as if this will per tun on common cod oil. We hear Choice \$27.50, and Spare Ribs \$22.50 not be so and that considerable of that the Minister of Marine & Fisher- per barrel.

importers of flour here, serious loss The most moderate driver I know,- has been experienced in the Canadian mill business for some time past owment is now shaping itself to lessen this commercial strife so that the prices might be placed on a footing The most inveterate record maker, that will insure

in both Canada and the United States

bad weather and the attacks of sects and "rust," so that the yield o wheat will not be as large by some

lions of bushels as was ant ed about mid-summer.

stand that there is no great demand

"Yes, sir, I cut my time down three for those interested in the wheat marminutes to-day, did the trip in an hour ket, all of which seems to point to and 31 minutes,"-has a flivver. the fact that prices in the local mar-Sometime ago I suggested a niche ket for flour will not be much lower in the hall of fame for the man who than those at present quoted. The could buy a flivver and not give any estimates for the United States elaborate explanation of the reason wheat crop just published are as folhe had that instead of a more ex- lows: Winter wheat 568,000,000 pensive car, but would say frankly he bushels, spring wheat 225,000,000; a bought the car he could afford. total of 793.000.000 bushels as against Three Qualifications.

last seasons crop when the returns I have a new niche. It is for the were winter wheat 568,000,000 bushman who will do this and in addition els, spring wheat 275,000,000 bushels; will do two more remarkable things. a total of \$53,000,000 bushels showing He must drive the car just as he a shortage of 68,000,000 in the comwould drive any car and without try- parison. The importations during the ing to demonstrate that he could out- week were by the Canadian Sapper

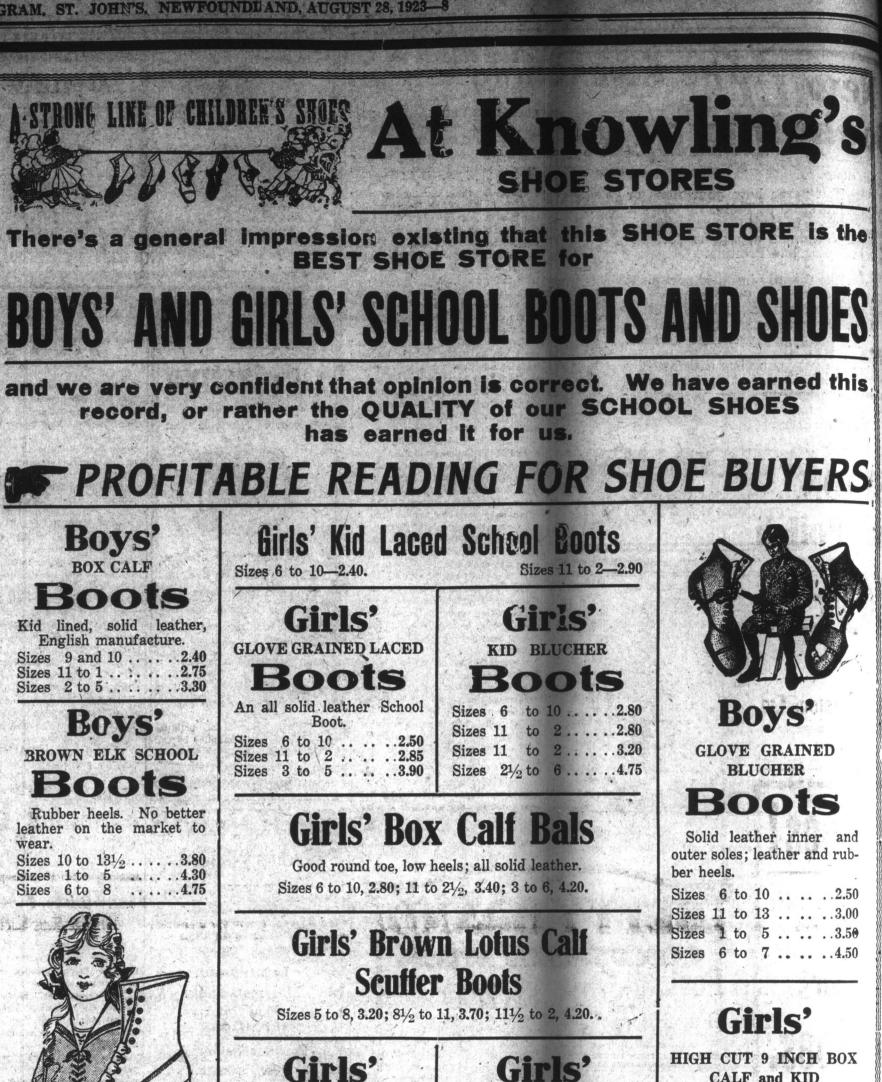
248 barrels, Stella Maris 500 barrels run a \$6,000 speedster. And he must be the kind of man and Manoa from Montreal 3,970 barwho will not forget, just as soon as he rels a total of 4.718 barrels. The has bought a larger car, that he ever prices wholesale vary from \$7.90 to I claim that last idea is purely my owner a flivver and resent being \$8.40 according to grade.

sters were received in the city during car that shows its power in every line Do you ever think that niche will be the week from different places west, but no sales occurred and they were

> stored here, their owners being unwilling to sell until higher prices are to come. The schooner N.C. Smith offered. The demand in the foreign has entered to load at Bonne Bay for market is slow also and there is no Lisbon and the schr. Sif at Blanc Sabgreat incentive to ship at the price goes were despatched this week to offering. The price here remains the lon for Job Bros. The following carsame: \$25.00 per case with no sign of any appreciable advance in the near future. The same conditions apply to the canned salmon market which is also stagnant with no change in the prices offered, viz: \$7.50 to \$8.50 per case.

Pork-There has been a noticeable this market which for months past has been slow. A good demand has been a feature, which would seem to porthe coming months. Prices have Canadian and American carriers. The the Silvia and 250 by the Manoa, an

this fish will remain with the con- les has condemned this in the strong-Beef-There is not much change to signees when the first of our new est language and hopes to get the be recorded in pickled beef during the goods are marketed, for it seems that Government to rescind this tax now week, though there is an improvethere will be no abatement in the race as they decided to remove this tax ment in the demand and the prospects for first place in getting fish to Eu- off everything and he believes that it are for an advance in the price soon. rope and no effort made to regulate was wholly a mistake and an over- During the week the shipments resales so that the market may not be sight that common oil and refined oil ceived here were 110 barrels by the overstocked with new fish as it has was not mentioned when this tax was Stella Maris and 377 by the Silvia a been with old. If some moderation rescinded on everything else. The total of 487 barrels. The prices now were to be observed in shipping and Trade Revew has boosted cod liver oil prevailing here are: Bos Flank (medif the cure of the fish is up to the in every way and we firmly believe ium) \$24.50 per barrel, Bos Packet standard it is the belief of some ob- that eventually we will convince \$20.50, Family Special \$19.50, Boneservers that at the outset at least everyone that our Newfoundland oil less, New York \$19.00, Boneless, light, paying prices will be realized. All is the very finest to be had in the \$18.25 per barrel wholesale. observers are unanimous as to what world, but when our refiners are tax- Sugar-There is no change to be reis principally required for the suc- ed to death in such an absurd way as corded in the sugar market this cessful marketing of both the Shore to prevent them from shipping the week and the prices prevailing are unand Labrador voyages., Cure the fish oil out of the country we must admit changed. The demand is steady and properly is the slogan if the country that it is a very poor proposition to some 750 cwts, were landed by the is to come out on the right side in the do anything. From what we can hear Silvia from New York during the sale of its catch. The new Iceland the refiners have done little or noth- week. The price still quoted in the fish which most nearly approaches ing this year. It was a penny wise local market for the best granulated our Labrador in quality is a danger- and a pound foolish policy when such in barrels wholesale is \$9.25 per barour competitor in both Spain and taxes were originated not to mention rel. Itely, bat if we put superior Labra-do"-goods on the market we should Common Cod Oll-It is reported week as regards hardware, tinware get the best of the trade and make that the fishermen are all holding and solder, etc., apply to this week. prompt and remunerative sales. Each back what oil they have as they are The market in each is slow and the fire day during the week carts laden not satisfied to sell at the price of- prices we quoted last week still prewith fish came to the City from Tor- fered. It is a great pity when such a vail. More or less heavy shipments bay, Outer Cove, Flat Rock, Pouch state of affairs occurs and we would of these goods will soon be due to ar-Come and other nearby places, and strongly recommend buyers to try and rive and the prices will be given in considerable employment was given toe the mark a little better. The ex- the columns of the Trade Review each at the different wharves by reason of porters say they could pay an extra week. the handling and storing of this, so \$5.00 per tun if the Government Tea-Heavy shipments of tea are that the activity in evidence remind- would remove the outrageous tax of still being received notwithstanding ed one of what might occur as re- making them pay before giving them which fact dealers look for higher gands labor should conditions ap- a clearance for their shipment at the prices in the near future as the tea proximate to anything like the nor- Custom House. It was reported last crops in several of the tea-producing mal. The new fish brought in here week that all the merchants intended countries have been short this year. during the week sold at from \$6.00 to to deduct \$5.00 per tun on every re- The prices vary according to quality \$6.50 tal qual according to quality. It ceipt of oil given the fishermen so from 35 to 80 cents per lb. The imis not unlikely that next week will that they would know who really has ports were this week 14,755 lbs, by the witness the advance guard of the to pay the tax. Unless the fishermen Canadian Sapper and 4,050 lbs, by the schooners with their fish cargoes from bring their influence on their mem- Silvia, an aggregate of 18,805 lbs. bers to get this tax taken off they Hay-The local crop of hay is good the Northward and Westward. We understand that shortly the first will have to continue paying it. and necessarily none of this stock is large shipment of new fish will be Flour-During the week the wheat required at this season of the year for made when a steamer will be loaded market was steady and the advanced the local market, where the small parby Crosbie & Co. and P. Templeman. price which we recorded last week cels of old hay (Canadian) selling for Europe. The ship will take part and the week before still holds and fetch about \$33.00 the long ton. Some cargo in the north and the balance with no sign of a tendency to de-here in St. John's. The ship of course crease anything. As we stated last have been received recently and is will not sail for at least two weeks week the damage to the wheat crop being forwarded to Grand Falls and being forwarded to Grand Falls and other places for the use of the Anglo Nfid. Development Company. There came by the Canadian Sapper from Montreal 4.375 tens and by the Manoa TAKE IT FOR from the same port 2,359 tons a total CRAMPS-COLICof 6.784 tons





Oats-Like hay, at this season there is no demand worth while for oats which are quoted at \$3,80, \$3,60 and \$2.75 per sack of 4 bushels ac-cording to quality. Some large im-portations of these have been made of late also and this week there were manifested by the Canadian Sapper

2,100 bushels and by the Manos 12,-740 a total of 14,840 bushels.

Miscellanceus—By various arrivals this week there were 111 cwt. cheese, 198 cwt. butter, 158 head cattle, 291 barrels of gotatoes, 180 tons sait, 286 tons kerosene cil, and 3,100 tons coal, while amongst the exports were five and a half tuns seal oil, 2 tuns whale cil and by the Alembic to New York 294 tuns seal oil shipped by Job Bros. c. Ce, Ceal—Each week witnesses the ar-rival of goodly cargoes of coal by steam and sail, as importers of this

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fting Responsibility. neet it. on his couch and muttered un ought the cause of his rest-In answer to her inquirie

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