

DO YOU WANT AN AMHERST PIANO?

You can get one through The Observer without spending a cent of your own money. Just a few weeks earnest effort will enable you to secure a beautiful Piano worth \$400 Don't miss the chance.

THIS IS NO CONTEST!

This is a straight business proposition with no element of chance and with no disappointment in it. This is the plain, simple offer:

We will give a High Grade \$400.00 Piano, of handsome design and fine tone, to any and every subscriber who will get a certain number of new or renewal subscribers at 75 cents each. Compared with the value of the piano the number of subscribers required is surprisingly small. And if you fail to get a sufficient number to secure the Piano we will pay you well for the work you shall have done. The Manager of The Observer will give every worker great assistance, and we expect to have the pleasure of presenting more than one Piano.

The details of this remarkable offer will not interest the general public, but should interest every person who wants a piano.

DO YOU WANT THIS PIANO?

If you do, write us a post card stating that you would like to earn one and the Manager will write full particulars. Do it now, while the weather is fine. The first to get to work will have the best chance. Address

The Observer Limited, Hartland, N. B.