

came, I engaged him, with the understanding that his time should begin at once.

The wage agreed upon was \$20 a month for the first half-year. If he proved satisfactory, he was to receive \$21 a month for the next six months, and there was to be a raise of \$1 a month for each half-year that he remained with me until his monthly wage should amount to \$40,—each to give or take a month's notice to quit. This seemed fair to both. I would not pay more than \$20 a month to an untried man, but a good man is worth more. As I wanted permanent, steady help, I proposed to offer a fair bonus to secure it. Other things being equal, the man who has "gotten the hang" of a farm can do better work and get better results than a stranger.

The transient farm-hand is a delusion and a snare. He has no interest except his wages, and he is a breeder of discontent. If the hundreds of thousands of able-bodied men who are working for scant wages in cities, or inancly tramping the country, could see the dignity of the labor which is directly productive, what a change would come over the face of the country! There are nearly six million farms in this nation, and four millions of them would be greatly benefited by the addition of another man to the working force. There is a comfortable living and a minimum of \$180 a year for each of four million men, if they will only seek it and honestly earn it.