

outstanding export achiever and serves to remind all Canadians of the importance of trade, particularly exports, to the country's economic well-being.

Winning firms are featured in nation-wide promotions recognizing their success and encouraging others to emulate their performance as exporters. Since the program's inception in 1983, 148 successful exporters, selected from over 2000 applications, have received Canada Export Awards.

#### **1993 Canada Export Award Winners (listed alphabetically)**

Hall & Stavert Ltd., Charlottetown, Prince Edward Island  
 Husky Injection Molding Systems Ltd., Bolton, Ontario  
 I.P. Constructors Ltd., Calgary, Alberta  
 Merfin Hygienic Products Ltd., Delta, British Columbia  
 Newbridge Networks Corporation, Kanata, Ontario  
 PROCECO Industrial Machinery Ltd., Montréal, Quebec  
 Rescan Consultants Inc., Vancouver, British Columbia  
 Ritvik Toys Inc., Dorval, Quebec  
 Sandylion Sticker Designs, Markham, Ontario  
 The Training Group Inc. (TTG), Edmonton, Alberta

#### **Facts and Figures**

A survey of the 11-year period of 1983 to 1993 showed that of the total number of Canada Export Award winners:

- 25 percent went to small companies (under 100 employees);
- 37 percent went to large companies (1000 or more); and
- 38 percent went to medium-sized companies.

In terms of total sales:

- 43 percent had sales of \$50 million or more;
- 7 percent had sales of less than \$5 million; and
- 50 percent had sales between \$5 million and \$50 million.