



“The help of PEMD were fundamental in bidding when Aiolos was still in its infancy. Most of the PEMDs we have utilized are for the Pacific Rim market sectors, where marketing cost and risk are high. Without the PEMD backstop, we would not have bid on most of the project.

“...we find the PEMD program is very beneficial to our business, in some cases crucial. Coincident with this is the sterling support we receive from local embassy or consulate offices. Together, these two aspects provide incalculable support to Aiolos.”

- *Dr. Gary M. Elfstrom, Director of Business Development, Aiolos Engineering Corporation, Toronto, Ontario*

“As a user of the PEMD program, our company is pleased to report great success in international sales, due in no small part to the existence of PEMD. From start-up in 1993, our products are now being actively used in approximately 15 countries in the world. Without a program such as PEMD, it would have been difficult for us to achieve this success so quickly. We endorse the program and hope that it can stay in existence.” - *John Simmons, President, StreetPrint Pavement Texturing, Victoria, British Columbia*