

Chapter 5 attempts to derive some implications for Canadians of this evolution of American policy on economic development. Chief among these is the impact of comprehensive trade negotiations, but other implications exist for provincial governments in competition with state governments for foreign investment, trade promotion, and the commercialization of technology.

This report could not have been done without considerable assistance from many people. Officials representing many state governments contributed their time and experience to a Canadian 'competition'. In all, interviews were conducted with officials of 15 states and the Commonwealth of Puerto Rico. Interviews were also conducted with state legislators and Congressmen, with staff of federal departments and state associations as well as with staff of a number of non-profit agencies and research groups. In addition, academics at a number of American universities were generous with their time and information.

I am grateful to the Centre for American Studies at the University of Western Ontario for providing a research home away from home during the academic year 1985-1986 and to the Canadian Department of External Affairs and Department of Regional Expansion and the Government of Nova Scotia for their financial support for this project.

Mitch Kowlaski acted as my research assistant at U.W.O. and organized and wrote some of the background material. Bob Kymlicka, Bob Young and David Flaherty of the University of Western Ontario reviewed drafts of this report, as did Bill Averyt of the University of Vermont and Emery Fanjoy of the Council of Maritime Premiers. Their suggestions helped to improve the report, but its deficiencies are all mine.