

## FOREMOST MCKESSON FOODS GROUP (Continued)

3,500 people. Mr Bush is packaging supervisor for Foremost's Los Angeles plants. He would not comment on the type of expansion that the company is planning. Mr Bush advised that the company uses Cherry Burrell, Ex-Cell-0 and Federal filling machinery in its Los Angeles area plants; he feels that technology is adequate in the industry at this time and that Foremost generally purchases its equipment from distributors. Foremost usually lays out its total requirement for a new system before contacting distributors but would be interested in reviewing available Canadian equipment. Canadian manufacturers should also contact Foremost's headquarters in San Francisco.

Mr Bush recommended Pump Systems Inc. in Santa Ana California as a worthwhile distributor.

## CARNATION CO.

5045 Wilshire Blvd.,  
Los Angeles, CA 90036  
Roy Lazar, Chief Engineer.

(213)932-6000  
(213)932-6120

The Carnation Company is one of the nation's top fifty food producers, and is California's eleventh largest industrial corporation. The company possesses a number of divisions producing a wide variety of products. Divisions are: the Dried Food Division, which is the company's largest division and uses more packaging equipment than all the company's other divisions; the Pet Food Division which produces canned and bagged pet foods; the Milling Division which produces animal foods in fifty and one hundred pound bags; the Tomato Division which produces mainly canned but also some aseptically packaged fifty pound containers of tomato paste; the Fresh Milk and Ice Cream Division which uses mainly Cherry Burrell filling machines; the Evaporated Milk Division which packages in cans; the Potato Division which has a Canadian sub-division (making french fries), this division uses bagging machinery.

We then talked to Mr Sam Maney who is the packaging engineer for the Dried Food Division, specifically he is responsible for dried milk, yoghurt, chocolate, and Coffee Maid products. Carnation uses Pneumatic Scale vacuum fillers for it's Coffee Maid products together with Norvac volumetric fillers and Consolidated pneumatic scale cappers. Powdered milk products are packaged using R.A.Jones and Bartelt machines, Pyramid case sealers and Delamere and Williams fillers. Carnation's yoghurt is pouch packed whilst chocolate is pouch and cannister packed. Pyramid and Delamere & Williams machines are Canadian supplied.

Mr Maney was not prepared to give any indication of the company's planned expansion. He is planning to add new vertical form fill and seal machines, netware filling machines and carton forming machines. Mr Maney is also interested in low-level palletising equipment.

We understand that Carnation is about to make a major move into health foods and that the company will be producing its own brand foods and opening a chain of its own stores in the Los Angeles area to test the concept. Consequently we feel Canadian manufacturers could do some worthwhile business with Carnation in the near future.