REPT4D 89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 603-CLEVELAND

016-INDUSTRIAL MACHIN, PLANTS, SERV. UNITED STATES OF AMERICA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

GREAT LAKES INDUSTRIAL SHOW 11/89 (12 MONTHS).
THREE CANADIAN EXHIBITORS SALES \$50,000 ON SITE \$2MILLION

PRECISION CASTING AND MACHINERY 11/89

POLLUTION CONTROL EQUIPMENT \$15 M (12 MONTHS)

SME FINISHING SHOW 12 MONTHS PROJECTED SALES \$3 MILLION

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 A. Plastic Machinery Mission - Toronto

- B. Great Lakes Industrial Show Cleveland, OH
- C. Casting Mission PBURG, CLVND, DAYTN, CNATI
 - D. Finishing '89

QUARTER: 2 ----

QUARTER: 3 ----

- A. Rescheduled for January 1990.
- B. Space for WIN demo booth allocated.
- C. ISTC specialist has completed initial visit for cities which will be visited by mission in January 1990. D.