

REPORT 4B  
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 436-DUBLIN

IRELAND

QUARTER: 1

008-TRANSPORT SYS, EQUIP, COMP, SERV.  
ONGOING FOLLOW-UP WITH GPA, AER LINGUS AND  
RYANAIR RE THEIR INTEREST IN DASH 7 & 8. LIAISON  
WITH GPA & AER LINGUS RE POSSIBLE PURCHASE B737/  
300 AS WELL AS ONE FOKKER 100 FLIGHT SIMULATORS  
(AND OTHER AEROSPACE PRODUCTS).

GPA IS CLOSE TO DECISION TO PURCHASE 25 DASH 8  
SUBJECT TO ACCEPTABLE FINANCIAL PACKAGE. GPA HAS  
BOUGHT SECOND HAND CANADAIR CHALLENGER FOR  
CHAIRMAN'S USE. GPA/FSI AND GPA/AER LINGUS  
CONSORTIA SEEKING QUOTES FOR 2 CAE SIMULATORS.

015-CONSTRUCTION INDUSTRY  
FOLLOW UP ON CANADIAN PROPOSAL TO CONSTRUCT  
POUND 200 M TRANSPORTATION COMPLEX IN DUBLIN.  
LIAISON WITH AER RIANTA RE RUNWAY EXPANSION AT  
DUBLIN AIRPORT.

AS A RESULT OF CHANGE OF GOVERNMENT IN IRELAND,  
PROJECT HAS NOW LOW PRIORITY. FOLLOW UP BY  
CANADIAN CONSORTIA MAY BE WARRANTED. CONTRACT  
AWARDED TO IRISH/BRITISH JOINT VENTURE.

001-AGRI & FOOD PRODUCTS & SERVICE  
ENCOURAGE CANADIAN INDUSTRY TO CONSIDER  
TECHNOLOGY TRANSFER (DAIRY, MEAT AND FISH  
PRODUCTS) WITH IRISH INDUSTRY.

DESPITE POST EFFORTS, THE LEVEL OF INTEREST ON  
PART OF CANADIAN FIRMS HAS BEEN DISAPPOINTING.  
IRISH FIRMS ARE SERIOUSLY INTERESTED. CANADIAN  
BEER AND WINE NOW BEING MARKETED IN IRELAND.

005-COMM. & INFORM. EQP. & SERV  
USE OF CANADIAN TECHNOLOGY IN IRISH CABLE  
TELEVISION AND REMOTE SENSING SECTORS. IRISH  
CANADIAN CO-OPERATION FOR EUREKA PROJECTS.

IRISH DOC PROVIDED INTR. TO MMDS TECHNOLOGY.  
MACDONALD DETTWILER CONTINUE FOLLOW UP WITH  
IRISH AUTHORITIES. CDN WESTINGHOUSE INTEREST IN  
JOINTLY DEVELOPING CERAMIC COATING OF GAS TURBI-  
NE BLADES WITH SIFCO UNDER EUREKA 33.