REPT4D 90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :402-ATHENS

011-OIL & GAS EQUIPMENT, SERVICES GREECE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MACHINERY AND EQUIPMENT

ASSIST OTHER CON COS TO PARTICIPATE IN CONSTR.OF GAS P.L. INCLUSION OF CON COS IN REPS TO BE ISSUED

INTRODUCE CON CNG TECHNOLOGY TO COMBAT POLLUTION PROBLEMS INTRODUCE COS TO GREECE

ASSIST CON COS TO BE REGISTERED WITH NAPC GET 10% OF BUSINESS OF O&G CONSUMABLES AND NEW EXPLORATION HORK.

ALL SUB-SECTORS

ASSIST OTHER CDN COS TO PART IN CONSTR OF GAS P.L. & MANAG. INCLUSION OF CDN COS IN REPS TO BE ISSUED

INTRODUCE CDN CNG TECHNOLOGY TO COMBAT POLLUTION PROBLEMS INTRODUCE COS TO GREECE

ASSIST CDN COS TO BE REGISTERED WITH NAPC GET 10% OF BUSINESS OF O&G CONSUMABLES AND NEW EXPLORATION

WORK

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 Assit cos to participate in construction of Gas P/L and management of network. Introduce NG technology to combat pollution Assist Cdn cos to be registered with NAPC.

QUARTER: 2 Assist companies to participate in construction of Gas P/L and management of network. Introduce CNG technology to combat pollution. Assist Canadian companies to be registered with NAPC.

QUARTER: 3 ----los VI arillatas to treasprison priparine

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

Post in contact with owners to increase Cdn participation. Onr contract concluded. Second co bid on gas distribution engine. CNG technology promoted to authorities. Mission 2 officials to petroleum show.

Post in contact with NAPC to increase Canadian participation. One contract concluded. One co. bid on gas distribution network engineering contract ECNG technology promoted to authorities. Mission of 2 buyers/officials to IPS show Edmon.