

# THE COLONIST

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## Selling Potatoes.

"Potatoes only 9 cents a half-peck," was what we saw placarded in front of a grocery

tore the other day. The price struck the writer as very low, and curiosity led us to make an investigation. Judging from the way the potatoes were dumped into the baskets of customers they were going off like hot cakes. Every potato sold was weighed in a scale that hung in front of a large bin filled with as good "Murphies" as any grocer could wish to sell, and 7½ pounds was the allotted half-peck. Sixty pounds to the bushel makes 7½ pounds—½ of a bushel—or, as properly called, a half-peck. If this grocer gets, as he should, 180 pounds of potatoes in each barrel purchased, he can weigh out 24 half-pecks, which, sold at 9 cents each measure, amounts to \$2.16. I learned from one of the clerks that the purchase price of potatoes had been \$1.50 per barrel, which left a fair margin of profit to the grocer. This grocer has adopted a plan for selling potatoes that has certainly much merit in it. Selling only by the half-peck, and at popular prices, he knows pretty nearly what his profits are. If grocers would bounce all measures from their stores and sell by weight only, there would be more money in the business.—*Ex.*

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