

after to avoid you. One man may like to have you call at his place of business, another would resent such a call as an intrusion. One might be greatly pleased to have you question him openly about his affairs, another would feel like telling you to mind your own business. In short a minister must strive to be all things to all men, that he may by all means save some. He should be discreet, consistent, unselfish, frank and kind. Young men are keen observers. They hate a fraud anywhere, but one dressed in clericals they soon detect and detest above all others. They dearly love a true man, and such every minister who would influence young men for good must be.

Next to time and tact comes *patience*. A minister should be the last man to be easily discouraged. If you are after any particular young man do not give him up. Put him on your list and keep him there till you have won him, or either he or you shall die. Your lack of success may be no fault of yours. Though he gives no signs of yielding he may love and respect you, and secretly hope you will not give him up. There may be something in his domestic, or private, or business life you know nothing about that is holding him back. And even if he should seem to give you the cold shoulder and sneer at you, that should not be a good excuse for your neglecting him. Have patience. Be kind. There may some day come into his life an experience which will give you an opportunity of showing your sincere interest in him. Remember you are only a second partner in this business of soul-winning. It is God who has the chief interest in man's salvation. You are co-working with Him. All that tact and wisdom and patience which is needed on your part must come from him. From him also must come the Holy Spirit's influence on the hearts and minds of those who will eventually become children of His Kingdom.

Again I say, young men are worth saving. The man who to-day is living a godless and perhaps very wicked life may some day, by the grace of God, become a bright light in the church of God. And the minister who is instrumental in his conversion should consider himself more highly honored than if he were made king of Great Britain and Ireland.