

## Joseph Tovell

HIS IMMENSE HARNESS EMPORIUM IS ONE OF GUELPH'S OLDEST ENTERPRISES.

A quarter of a century is a long time to be in business in one city, especially in these days, when in the commercial world as well as elsewhere there is such a feverish desire for change. The man who stays for twenty-five years with a business, anxiously watching by its cradle in the days of its infancy and keeping an attentive eye to its interests in the days of its maturity and assured success, has proved his fitness for the profession he has adopted. Such a man is Mr. Jos. A. Tovell, of the harness and saddlery emporium, corner Wyndham street and St. George's square.

Mr. Tovell has erected a magnificent monument to his business enterprise and success in the fine block that bears his name. Architecturally speaking, it is one of the handsomest structures on the street and sets a high level for those who would follow his example. The main store, that fronting on the corner, is occupied by Mr. Tovell. The premises are fitted according to his own ideas, and no pains have been spared in making them commodious and convenient. The stock of harness, trunks and valises, is one of the largest carried in Western Ontario, and is kept in the very finest condition, free from dust and as bright as a new pin. Mr. Tovell thoroughly understands his business and makes frequent trips to England in this connection. He loves a good horse, and likes to see one stylishly equipped. No less than ten times one of his horses took first prize at the industrial shows of the country. By his progressiveness in importing horses from some of the famous studs of Kentucky he has materially improved the driving stock of the vicinity. Few men would do what Mr. Tovell has done in this direction, and it is gratifying to know that his enterprise is meeting with due recognition. Mr. Tovell is not a politician or a society man, though he interests himself in most public questions. He devotes all his business hours to his business, but is never too busy to spare a moment or two for a pleasant chat. It is a pleasure and satisfaction to do business with such a man.

## John Kelly

HE IS AN ENTERPRISING AND PROGRESSIVE GROCER ON LOWER WYNDHAM STREET.

One of the most active and obliging men behind a grocery counter in Guelph is Mr. John Kelly. For many years he has been connected with the trade, for although he is still a young man he is a native of Guelph and when his school days were ended he began to master the business in which he has so well achieved gratifying success. From filling the position of head clerk in one of the leading establishments Mr. Kelly decided five months ago to start in business on his own account and so he purchased the Arcade Grocery in Petrie's block. That it was a wise move he has since had gratifying evidence.

Besides his large stock of groceries, Mr. Kelly carries a very heavy line of crockery and glassware, and as he numbers among his customers people of all classes and different tastes, he has in



his store articles to suit those of fastidious taste in such matters and also those who prefer their house and table simple and unadorned. And even the simplest and plainest of his wares are intrinsically so excellent and durable that their very simplicity bespeaks their value, just as a heavy bowl of humble design appeals to some minds more than a piece of the finest Dresden china. In crockery and glassware Mr. Kelly keeps complete sets and also single pieces, so that customers can readily duplicate a broken or damaged article at this store. This is an invaluable benefit to his customers and they are not slow to take advantage of it in many ways, for when they go to buy a dinner set or tea set, of a full set in glassware, they know that each article in their set can be duplicated again. The glassware in stock is very durable and hard, and though no glassware is perfectly unbreakable, yet in tumblers, etc., Mr. Kelly has some grades that come as near to that desirable end as possible.

Mr. Kelly can probably do more business and appear perfectly at ease than any grocer in the city. He is a hustler, and yet he is never in too much of a hurry to fail to gratify the slightest wish of the customer. A manner naturally bright and agreeable aid him in popularizing himself with his patrons and in moving forward to continued and increasing business success.

## "Bob" Hackney's Store A Popular Druggist

IS CALLED THE "SMOKERS' HOME" FOR A VERY GOOD REASON.

There Lovers of the Weed Congregate

Taking and appropriate is the name that Mr. Robert Hackney has given his cigar store. "The Smokers' Home" has a restful, soothing tone about it that seems to tell the user of the weed



that it isn't a bad place to visit. Mr. Hackney is perfectly warranted in giving his store that pretty and appropriate appellation. He has certainly made it the headquarters for all the best goods that the trade can supply. The store, which is situated in Towell's Block, is neatly fitted up and the stock is tastefully arranged. The shelves and show cases are well fitted with all the noted brands of cigars, cigarettes, and tobacco, and in pipes from the one cent clay up to the expensive meerschaum there is a complete assortment. It is here that the devotees of the favorite shrine find solace in offering up burnt incense from the very best grades of domestic and imported cigars. In fact, Mr. Hackney buys his goods direct from the manufacturer and thus is enabled to offer goods to the consuming public at prices that other dealers usually pay.

Mr. Hackney has displayed in his windows and shelves a very fine array of smoking materials, which would furnish Xmas and birthday presents. Those desirous of purchasing gifts for friends who are devotees of the fragrant weed can do no better than purchase at this store, the altar of the goddess Nicotina. Tasteful little brass trays and sets for cigars and cigarettes are for sale, as well as cigar and cigarette cases, in all kinds of metals and designs. Pouches also are here, which can be neatly embroidered, thus making them look tasteful and appropriate for the festive Christmas season. In tobacco, cigars and cigarettes, Mr. Hackney does an extensive jobbing business. Small dealers are able to profit by this, as they are enabled through this medium to purchase broken packages at ordinary factory prices. This is a great help to small dealers in the city as it saves them the expense of laying in a too costly stock of material. A business conducted on these lines cannot fail to achieve popularity everywhere.

Back of the store proper is a most charming retreat for those who want to enjoy a quiet moment smoking and perusing the leading periodicals and newspapers. Years ago Mr. Hackney established this business. A year later he sold out to take a situation for a leading cigar house. He re-purchased the stand five months ago, and has built up a large trade in that time. "Bob" Hackney, as the boys all call him, is a popular fellow. He has an off-handed way about him that takes well with his patrons, and his efforts to supply first-class goods at reasonable prices are meeting with the appreciation they so justly merit. The future success of "The Smokers' Home" under his direction is assured.

A MAKER . . . OF GOOD HARNESS.

## Geo. Beattie,

MACDONNELL STREET.

HAS BUILT UP A PROSPEROUS BUSINESS.

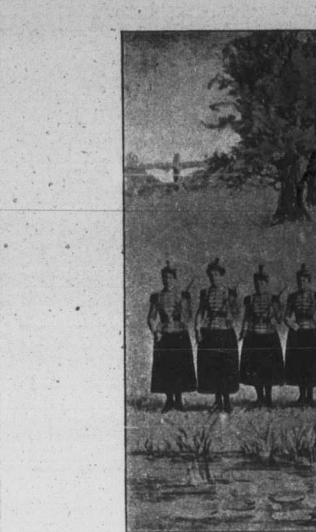
Mr. Geo. Beattie is one of Guelph's most reliable and pushing harness makers, having been 35 years in the city, and all that time engaged in the harness trade. He has certainly become one of the most popular business men in the city. He employs two men at the bench, and his personal supervision is given to everything that is delivered from his shop. He makes a specialty of the collar trade, both repairing and manufacturing. Mr. Beattie's trade we might say, comprises nearly all of the city trade, and much of the surrounding country, making in all, one of the largest businesses in the city. In connection with the manufacturing and repairing department, he deals extensively in harness and driving robes of all kinds, riding saddles, both ladies' and gentlemen's, and whips, and a superlative quality of trunks and valises, and also all the smaller articles that are usually kept in a first class harness store.

Mr. Beattie has been ably assisted, of late, by his son, who is a most energetic and industrious young man. This tends greatly to relieve Mr. Beattie of his great many duties which otherwise he should have to look after. Mr. Beattie is a man of thorough business understanding and undaunted courage, which undoubtedly have carried him through life.

## ALEX. STEWART

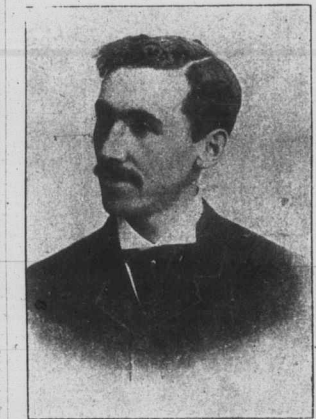
HAS BUILT UP A SUCCESSFUL BUSINESS IN GUELPH.

One of the neatest, nicest and most popular drug houses in Guelph is that conducted by Mr. Alex. Stewart. The



store is well arranged and handsomely fitted up, and presents an elegant appearance. The stock carried is large and varied, and includes all kinds of drugs, chemicals, and medicines of the finest quality. Everything is most handsomely displayed in numerous show cases, counters and shelves.

As a practical manufacturing pharmacist, Mr. Stewart ranks second to none in the county. The position he occupies in the city is due, not only to his marked ability and skill, but also to the fact that he manufactures and keeps in stock a most complete line of household remedies. These remedies are of



genuine merit, which is attested to by the large amount of public confidence reposed in him. "Good wine needs no bush." And the products of Stewart's pharmacy need no praise, but it would be well to mention some of his well-known and far-famed productions. Stewart's Baking Powder is so well known to almost every household in the community, that it is now an indispensable article of every well-ordered kitchen. Orders for this article are received from many of the surrounding towns. Stewart's Flavoring Extracts have a reputation rivaling that of his baking powder. Stewart's Antiseptic Dentifrice, prescribed by leading dentists as an excellent application for

carries a complete stock of English and American trusses, and provides a private room for fitting.

Besides this, Mr. Stewart may be truly said to do the perfume trade of the city, so that perfumery ranks as a special feature of his establishment. The stock is large and select, and such well-known makers as Roger & Gallet's, Gresson's, Pinard's are fully represented as well as Colgate's, Seeley's, Lubin's, Atkinson's, etc. Many of these celebrated perfumes are put up in special packages for the holiday season, and are suitable for Xmas gifts and wedding presents.

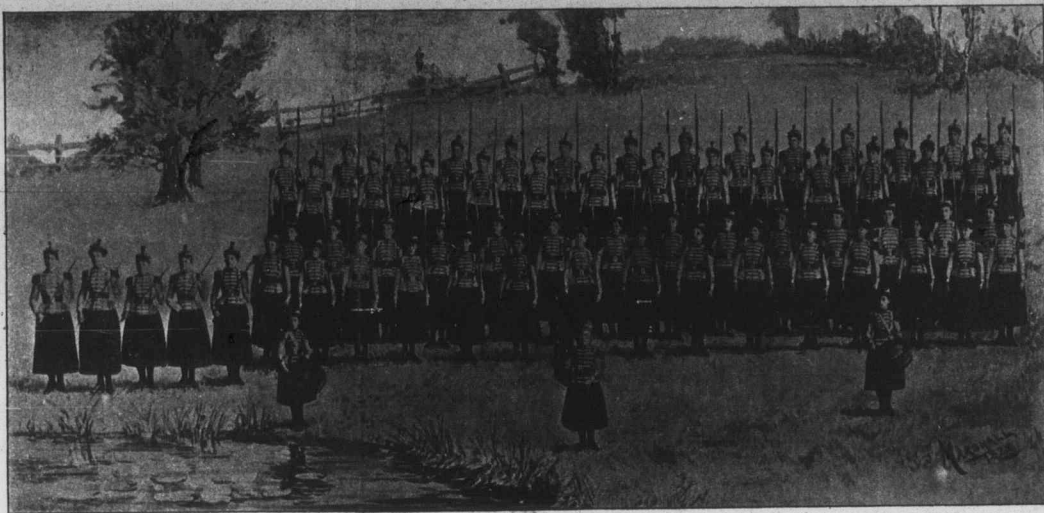
The store is well located in the heart of the city, just in front of the post office. Mr. Stewart occupies an en-

## Capt. Clark's Classes

IN THE PROMOTION OF THE PHYSICAL CULTURE OF GIRLS AND BOYS

## Guelph Leads the Dominion

SOMETHING ABOUT THE WORTHY AND SUCCESSFUL EFFORTS OF A WORTHY GENTLEMAN.



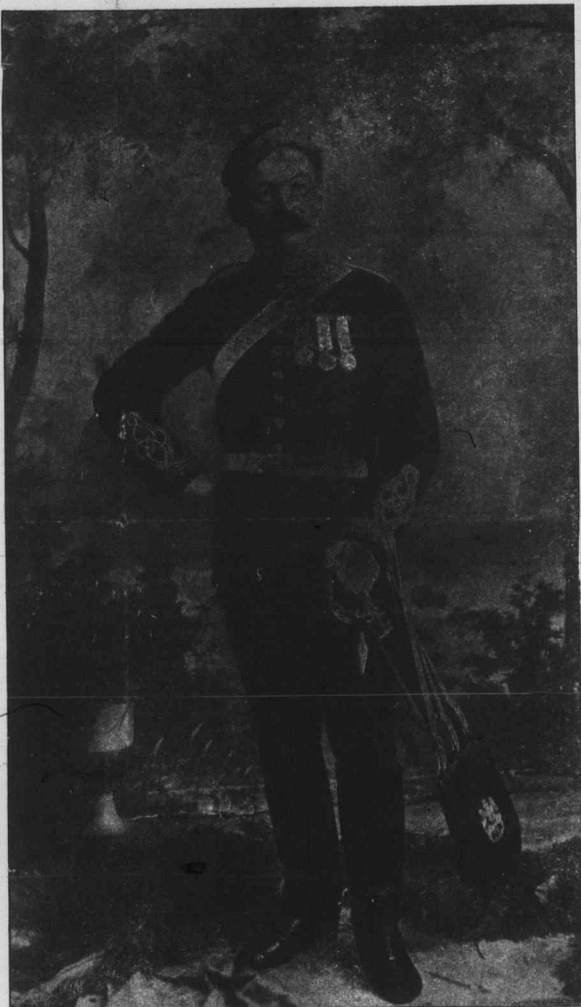
DAUGHTERS OF THE REGIMENT.

tainment at the Teachers' convention in Fergus. But the work they accomplished met with such hearty appreciation that their numbers soon swelled and not long after the captain established his famous class of one hundred girls. They wore blouse waists with sailor collars and pale blue trimmings. In 1885 this class visited Toronto and in the Metropolitan Rink gave an exhibition that aroused the warmest enthusiasm of an immense audience. Other cities were afterwards visited with equally gratifying results.

It was not until 1887, however, that Capt. Clark's wonderful ability as a drill and calisthenic instructor found its most striking exemplification. In that year there came into existence his far famed Highland Cadets and Daughters of the Regiment. The Cadets were organized under Government regulations and were fully recognized and gazetted as a military organization. The arms, accoutrements and instruments for the fife and drum band were supplied from the Department of Militia. The kilts were made in Glasgow and were purchased by Capt. Clark at a cost of \$1,200. The full strength of the company was 69. The Daughters of the Regiment were 64 in number and were equipped after the style of the French Vivandiere, a beautiful costume. The suits were supplied by E. R. Bollert & Co., at a cost of \$500. At this time also the Athletic Association was formed. It was fifty strong and the members were costumed in knickerbockers and guernseys, procured at their own expense.

From 1887 until 1892 these three organizations represented the highest types in physical culture in Canada. One or two of the large cities were visited every year. Toronto twice had the pleasure of welcoming the classes. Montreal and Kingston were also visited. Three trips were taken to Stratford, two to Hamilton, and one each to Galt, Elora, and Fergus. These entertainments were all given for charitable objects and in some of the places mentioned there exist enduring monuments to the popularity of Capt. Clark and his pupils in additions or improvements to religious or benevolent institutions.

But in a larger and higher sense did the effect of Capt. Clark's able efforts



CAPT. CLARK.



HIGHLAND CADETS.

the cleansing and preservation of the teeth; Stewart's Tonic Elixir; Soothing Balm for headache and neuralgia; Anti-septic Balm for chapped hands, etc.; Anti-Constitution Tablets; Improved Anti-Bilious Pills; Dyspepsia Remedy; Blood Purifier; Catarrh Cure; and Chamberlain Lotion, etc., form some of the pharmaceutical products which are now the household goods and remedies of almost every hearth in the city. An important branch is the stock of druggists' sundries, including a complete line of those articles requisite to the toilet. He is a large importer of hair brushes, nail brushes, combs, sponges, etc. A special feature in this line is fine razors. The brand sold under the name of "Stewart's Acme Razor," is well-known and the fact of Mr. Stewart associating his name with this article, is a guarantee of its quality. Mr. Stewart

vialed position among what may be termed the new race of business men. He is exceedingly popular. In the wide field of local politics Mr. Stewart has won distinction. The revival of the Young Liberal Club, a year ago was followed by his election to the president's chair, after an exciting contest. His management of the affairs of that organization has given unequalled satisfaction, and it was with great regret that the members learned of his determination this year, to retire from the position. On the platform Mr. Stewart is a graceful and fluent speaker, and treats matters that come within his purview, in his common-sense, business-like manner. He is an active member of the Trinity Baptist church, and vice-president of the Baptist Young People's Union, of Ontario and Quebec. He is also president of St. Andrew's Society.

It was in May, 1880, that Capt. Walter Clark became a citizen of Guelph. For eight years prior to that time he had been stationed in Kingston, as instructor in the Kingston School of Gunnery. In preference to a position in the Royal Military College, or a situation in the Customs House at Montreal, the captain accepted the invitation of Col. Macdonald to come to Guelph and become the instructor of the Wellington Field Batteries. So at the time mentioned the man who has done so much to promote the physical culture of the young people of Guelph took up his residence amongst us.

One year after his arrival Capt. Clark was appointed calisthenic instructor in the Public schools, and in 1882 his first class was organized. It was a small un-uniformed class of girls, and they gave their first public enter-

manifest itself at home. Here the scientific education of the children in calisthenics produced a marked improvement in their bearing and carriage and undoubtedly strengthened their constitutions. Many excellent entertainments were given the public and an enormous amount of money was raised. The uniforms costing \$1,700 were paid for, the gymnasium at the Collegiate Institute was erected and equipped at an expense of \$1,500, and the General Hospital and other worthy institutions in the city were liberally assisted.

Capt. Clark's work has been transplanted through his pupils to many other cities in Canada and the United States. One of the graduates from the Highland Cadets is earning \$2,000 as an instructor and many others are occupying profitable positions. It must be a satisfaction to the genial captain

—who is every inch a soldier and a man—to realize that his work in our midst has borne such good fruit and that besides providing entertainment for the public and aiding many charitable enterprises he has conferred lasting benefits on the rising generation.

## James Hutcheon

A COMPETENT ENGINEER AND A FAITHFUL SERVANT OF THE CITY.

Civilization began with tools, and every step in advance has been accomplished through their improvement. Handicraft labor, in bone, stone, or wood, was the first stage in the development of man's power; and the science and knowledge of tools or machines, in iron or steel, are the last and most efficient method of economizing it, and enabling him to intelligently direct the active and inert forces of nature. The science of surveying and civil engineering has a strong bearing on popular education; not only as regards economical use of time, careful observation, close attention to details, but as respects the uses of drawing. Amidst all our vaunted improvements in education, the faculty of comparison by sight, or what may be commonly called the correctness of eye, has been very little attended to. Drawing is the education of the eye. It is more interesting than words. It is graphic language.

These remarks are called forth by a consideration of the career of Mr. James Hutcheon, who, as a Land Surveyor and Civil Engineer of the Province of Ontario, has done so much for Guelph during the three years he has resided in the city. In Mr. Hutcheon the city has indeed a staunch worker and adviser. It is by the "selection of the fittest" that the true source of the prosperity of every city depends. Let politicians talk as they will, we venture to assert that Free Trade in Ability has a much closer relation to national prosperity than even Free Trade in Commodities, and by the selection of Mr. Hutcheon as City Engineer, the city has chosen wisely and well. For Mr. Hutcheon has all those qualities so requisite for an engineer of high standing, viz., a high imagination and a great constructive faculty. Some people think the former of these qualities is only required by authors, historians or poets, but it is an invaluable and necessary quality for a civil engineer. It is one of the most delightful results of the possession of the constructive faculty that one can build up in the mind mechanical structures and set them to work in imagination, and observe beforehand the various details performing their respective functions, as if they were in absolute material, form and action. Unless this happy faculty exists at birth in the brain of the engineer, he will have a hard and disappointing life before him. It is the early cultivation of the imagination which gives the right flexibility to the thinking faculties. Thus business, commerce, and mechanics are all the better for a fine, healthy imagination. Besides having these qualities in an eminent degree, Mr. Hutcheon is a young man full of life and vigor, who is imbued with the feeling that there are new fields of thought yet to be pursued in the realms of science. He is not the kind of man who will stop at what he has already attained, but, having prevailed so far, he is ever eager to push his studies afield and enter new worlds, in the region of travel and of thought.

Of his career in this city nothing but words of commendation can be said. It was no rosy path that lay before him when he assumed the duties of his office. A strong prejudice, born of the unfortunate difficulties that had recently marred the efficiency of the Public Works department, subjected his every act to a criticism that was often unreasonable. The greatest tribute to Mr. Hutcheon's ability as an engineer, his thorough devotedness to the city's interests, and his determination to do fairly by all parties, is the fact that he has lived down whatever opposition existed and now enjoys the warm support of many who viewed his appointment with disfavor.

Under his direction thousands of dollars have been spent on the streets of the city and in such a manner as to command general approval and satisfaction. Mr. Hutcheon is at once the most valuable and popular member of the civic service, ready always to attend to the complaints of any ratepayers and efficiently safe-guarding the public interest in the important department of which he is the practical head.

## Fine Shaving Parlor.

W. H. FAIRLEY IS AN ADEPT IN THE TONSORIAL PROFESSION.

The shaving parlor of Mr. W. H. Fairley stands prominent in connection with that trade in this city. They have been lately fitted up in the most modern style and are an inviting place for all comers. In Mr. Fairley's parlors are to be found all the daily papers and periodicals, which undoubtedly add to the pleasure and comfort of his patrons.

Mr. Fairley has had from eight to ten years' experience in his business, both in this city and elsewhere, keeping him well up to date in the different modes of hair-dressing. He has been in business for himself for the past three years. His practice extends over a large portion of the city of Guelph. One special branch of his business is that of attending to the wants of the Ontario Agricultural College. This part of his work itself shows that he must be a professional in his life, when he can cater to the numberless tastes of these gentlemen. His great aim is directed to the immediate requirements of his customers.

Mr. Fairley holds important positions in many of the societies of this city and also fills an office in the militia. The wisdom, perseverance and hard work displayed by him in these positions reflect great credit on him and prove him to be a most untiring and willing helper.