

AGREEABLENESS

By Dr. Frank Crane
The World-Famous Journalist,
Philosopher, and Preacher.

If you are looking for a job it may interest you to hear what is the one quality which employers the world over want most.

It is agreeableness.

Agreeableness is the diamond among virtues, for it is the most precious and rarest of all.

It is worth money, for it sells more things than any amount of smooth talk and convincing arguments.

Just be pleasant and you can walk away with a contract right under the nose of the man who knows it all.

Smile! Not once in a while, so that you look as if it hurt you when you force a grin. But get the habit. Smile to yourself when you're shaving. Then it will come natural when you use it trying to sell something.

Be agreeable! And you'll be in demand. For in every walk of life they are crying for the agreeable person.

Every wife wants that kind of a husband, husbands that kind of a wife; children want agreeable parents; the workman an agreeable boss, the boss an agreeable workman; and every-body wants agreeable relatives.

We want agreeable serving girls, clerks, motormen, policemen, liftmen, commissionaires, preachers, directors and bankers.

Come, be agreeable, for you will have little competition, and are pretty sure to succeed.

An agreeable person lights up the room like a lamp.

He is like a drink of something that thickens in the pitcher when you are really thirsty.

He is like love when you're lonesome, bed when you're tired, a breeze when you're stifling, food when you're empty, and money when you're broke.

Be agreeable! Study to make people like you. Make love to the world! Life's a mix-up, anyway, that none of us understand.

There are all sorts of inexplicable thorns and tragedies, buffets and changes.

And most people are a bit sorry for themselves. Hence, ugly.

But you—you be agreeable! Try it, and see what happens.

"Every Inch a King."

It is significant that the Great War, which saw the collapse of autocratic monarchy in Europe, has resulted in the greatly enhanced appreciation of two monarchs who reign with a zeal and regard for the constitutional rights of their subjects, King Albert of Belgium and King George of England. In many ways doubly endeared themselves to their peoples. There are at least two well-authenticated stories in praise of the true kingliness of their character.

Some little Belgian children who were playing outside a ruined village stopped on hearing the Angelus and drew near one of the wayside shrines. As they stood beneath it with heads bowed they began to recite the Lord's Prayer. On reaching "Forgive us our trespasses," the voices stopped. It was not long since the Germans had ruined their village; how could they pronounce the words "as we forgive those who—"

For several moments the children were silent. Then they heard a man's voice behind them: "Forgive us our trespasses as we forgive those who trespass against us. And lead us not into temptation." Steadily the strong clear voice led the children through the prayer to the solemn amen.

And when they looked up there was a tall, spectacled man in uniform surrounded by a small group of officers. He was their King, Albert the Good, who had proved himself their King indeed by assisting on their saying the greatest prayer of all—the prayer of forgiveness!

The other story is equally touching. Two English Tommies were standing at the corner of a street in a French town. "Have you ever seen King George?" asked one.

"Oh, yes," the other replied, "many times."

"Ah, but have you ever seen him cry?" I have. The King once visited our hospital; he went round all the beds of our ward, talking to every man. At last he came to a poor chap who had lost both legs and one arm—a terrible plight for the poor fellow. The King stood looking at him for a moment and then said, "My poor lad, how old are you?"

"Eighteen, sir," was the chap's reply.

"My God!" cried the King, and he burst into tears!

During his reign King George has done many things that stand to his credit, but when all else is forgotten those tears will be remembered. They reveal the kindly soul.

Chance to Profit.

Rafferty, of the Old Sod, and MacPherson, a Scot, were miners together. One day Rafferty accidentally emptied his pipe on a keg of powder, and when he came down it was on the instalment plan. Mac's grief was genuine, but finally he dried his tears and went off to notify Mrs. Rafferty.

"Is this the Widow Rafferty?" he asked when a woman appeared at the door.

"This Mrs. Rafferty I am, but no Widow Rafferty," she snapped.

A businesslike gleam came into MacPherson's eye.

"An' how much will ye bet?" he demanded.

SMOKE OLD CHUM

The Tobacco of Quality
1/2 LB. TINS
and in packages

Surnames and Their Origin

COLQUH

Variations—Colquhite, Colquhitt.
Racial Origin—Cormish.
Source—A local name.

Here is a family name of Cornish origin. That is to say, it is a family name which developed as such in Cornwall though it might just as well have been borne in the first instance by those of Anglo-Saxon or Norman blood as by those of Cornish-British blood. For by the period in which family names were formed in that section of England, Cornwall was by no means exclusively inhabited by descendants of the original Celtic inhabitants.

It is simply one of those family names which became such in the first place as a reference to a place of habitation.

The local geographical name is a combination of the Cornish-British words for the neck of a hill, or promontory and for woods. The meaning was "the woods on the promontory." The first of these two words was "col" and the other "quilt."

It was natural in the period when most men bore but one name, to distinguish one from another of the same name by reference to the locality in which he lived, and so such family names as these were built up in the course of time.

DUNDAS

Racial Origin—Scottish.
Source—A local name.

Most of the family names of Scotland, particularly those of the Highlands, are but more or less modernized clan names or derivatives originally from given names.

In many instances, however, for reasons of convenience or necessity, families of Highland origin have dropped their clan names and substituted names which originally were descriptive of the individual or family by reference to the former place of residence of that individual or family.

Dundas is one of these Scottish place names which has become a family name.

Web and Song.

"A songless web is unlucky," runs the saying in Eriskany. The women of that far Scotch island—bleak, lone and bare and wildly beautiful—see to it that few webs indeed are fashioned, pulled and finished without song. Poor in all things material, Eriskany is rich in folklore, music and tradition. There are many old, time-honored "walking songs," and variations of old ones or beginnings of new ones arise time and again during the walking. Miss Amy Murray, the American musician, in her delightful book, Father Allan's Island, has described a walking as she saw and heard it.

Homespun like the song itself and some twenty yards in length—another point of likeness—the web to be walked is flung out, dripping wet, on the walking board of heavy driftwood planks set up on stones. Ten women sit facing one another on either side, and when one of the company strikes up her "Hi ri lu lu lu" (Who will blow the silver whistle?), each of the ten clutches her two fists full to the tune in time to send the web dashing—the way of the sun—round and round. At one she throws herself to right and lays hold; at two she brings it up in front of her; at three she pushes it off to left; at four she straightens up again; and so on, while the cloth, being thumped and rubbed and twisted by a score of hard-working hands, grows hot and shrinks.

Meanwhile the company are giving back their "Ha ra hu o lu lu o," to which the lead answers, My king's son is come to Scotland!—and so they go on with verse and antiphon for some ten couplets. Then the leader strikes into a higher key; the tune goes more quickly; the women work harder. Ten stanzas more, and again the pitch goes up, and the work goes faster still. There are some fifty couplets in all to a walking song, at the end of which the walkers catch their breath, while the cailloach (old woman) in authority measures with her Highland yardstick, which is four feet long, how much the cloth has shrunk and finally declares, "It will take about four or five songs more."

It is of course the tune that is the main thing; but music is so instinctive with the folk of Eriskany that they are often unaware, when asked to repeat or impart an air, exactly how they really sing it. Their music is not to them a separate art; it is, as Father Allan put the matter, their "way of doing it"—whatever thing it is they do it to music. But words as well as music help to guide action.

"When I am pulling," said the wife of Duncan, son of Donald, son of Calum, "if I get a word wrong, the cloth just goes all wrong!"

A Seaman's Soliloquy.

Give me the wide sea spaces,
Far from the shore's dull blight,
Where the wind with the wild tide races

And the whitecaps surge in the light,
I was born on the breast of the ocean,
And the sea is ever my home,

Vital and sweet, with a rhythmic beat
That follows wherever I roam.

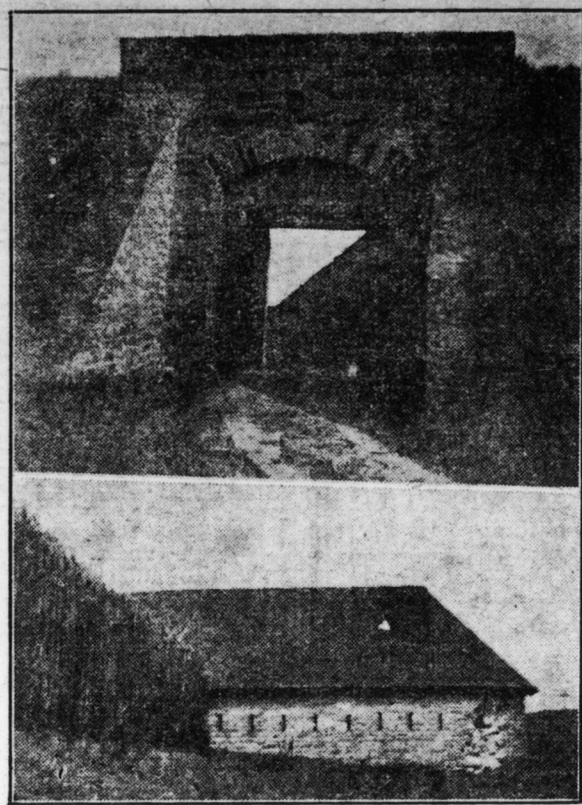
Give me the water ceiling,
And the light of the Northern Star—
Sun gleams or gray mist falling.

And a ship beyond the bar,
My heart that first beat above it
Is attuned to the mighty main—
And my soul that came from the
mythic deep

Will return to its own again.
—William Hamilton Hayne.

Sailors in the Navy will in future salute with the right hand only.

Minard's Liniment used by Physicians.



HISTORIC FORT WILL BE PRESERVED.

One department of the Dominion Government is quietly accomplishing a splendid work for the Dominion which may not be fully appreciated at present but for which future generations will thank its officials. It is the Historic Sites branch of the Department of the Interior. Old Fort Wellington, near Prescott, has just passed into its hands for preservation. It has an inspiring history dating back to 1812, when it was the main point of communication between Kingston and Montreal. From it went forth a force in 1838 which repelled an invasion. It was garrisoned again in 1866 at the time of the Fenian Raids and in 1886 at the time of the Northwest Rebellion. The upper picture shows the entrance to the fort and the lower picture part of the wooden stockade. It remains much the same as when it was built.

NERVOUS TORTURES

Irritation by Day and Sleeplessness at Night the Result.

There is no torture more intolerable than nervousness. The sufferer starts at every noise, is shaky and depressed. The least thing produces a feeling of irritation, and nights are often sleepless. Often although in a completely exhausted condition, the patient is unable to sit or lie still. The nerves are in this faded condition because they are being starved by poor, watery blood and to restore them to a normal condition the blood must be made rich, red and pure. For this purpose no other medicine can equal Dr. Williams' Pink Pills. They act directly upon the blood; they bring to it the elements necessary to enrich and purify it, thus bringing new health and strength to run-down, nerve-worn people. There is no doubt about this; thousands have testified to the blood-improving, nerve-restoring qualities of these pills. Among these is Mrs. Aubrey Coldwell, Melanson, N.S., who says:—"I was badly run down and my nerves were in a terrible condition. I would start at the least sound, and often faint away. I could not sleep at night, and only those who have been in a similar condition can tell what I suffered. At my mother's request, I began taking Dr. Williams' Pink Pills, and after taking them for several months I am surprised at my present condition of good health. My nerves are as sound as ever; I can sleep well, and eat well, and have no more troubling spells. I can only say that I cannot praise Dr. Williams' Pink Pills too much for what they have done for me."

You can get these pills through any medicine dealer or by mail at 50 cents a box from The Dr. Williams' Medicine Co., Brockville, Ont.

Water North of Alaska.

The chief object of the Arctic expedition which not long ago returned to Copenhagen was to settle the question whether there is land or a deep sea to the north of Alaska. A sledge expedition was made in March over the ice. Fifty miles from the coast the party found crevices through which they sounded to a depth of 2,640 feet, without reaching bottom. Sixty miles further on the result was the same. Turning then toward the southeast they found the edge of the continental shelf. The conclusion is that deep water exists north of Alaska, at least to a great distance.

Running No Risks.

Ronnie, aged four, had grown tired of blowing bubbles, so he asked his mother to read him the story in the Bible about the city with the golden streets.

"Very well, dear, but have you taken the soap out of the water?" she asked.

"I'm pretty sure I have," said Ronnie, who was a little short-tongued.

When she reached the words: "And there shall in no wise enter into it any that maketh a lie," he slid from her knees and said: "I think I'll go and see about that soap."

"Children who drink a glass of milk or more daily are taller, heavier, and more advanced in schoolwork than those who drink none," says an American health expert.

Minard's Liniment for sale everywhere.

Rice-Field Waste Benefits Sugar Refining.

From the fibrous rice materials—the hulls, straw, and fibers—which formerly cost money to dispose of, now is being made a product that not only brings a return to the planters and the mills, but finds a ready use as an economical substitute for boneblack in refining sugar. The fact was discovered by accident when a chemist, who was experimenting with the paper-making qualities of rice waste, left some of it in his drying oven for several days. He found that though the waste had become thoroughly carbonized, it had not shrunk or lost its shape, which indicated it to be a porous material of clarifying properties. He mixed some with molasses and there was no change, but when he boiled it with caustic soda to remove the silica, and then mixed it with molasses, the mixture cleared up at once.

As a decolorizer it is mixed with a sugar solution in the proportion of one half pound to 100 pounds of sugar, heated in a suitable tank, and filtered. The material still possesses considerable coagulating properties and gum-absorbing power, and is used for clarifying impure cane juice.

Fooling the Boss.

Casey—"Ye're a hard' worrucker, Dooley. How many bolts of mother have ye carried up that ladder th' day?"

Dooley—"Whist, man—I'm foctin' the boss; I've carried this same hodful up an' down all day, an' he thinks I'm worrucker!"

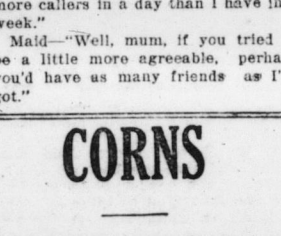
How It's Done.

Misses—"I wish you wouldn't have so much company. Why, you have more callers in a day than I have in a week."

Maid—"Well, mum, if you tried to be a little more agreeable, perhaps you'd have as many friends as I've got."

CORNS

Lift Off with Fingers



Doesn't hurt a bit! Drop a little "Freezone" on an aching corn, instantly that corn stops hurting, then shortly you lift it right off with fingers. Truly! Your druggist sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

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SAYS IT'S WORTH WEIGHT IN GOLD

Mrs. Matthews Pays High Tribute to Tanlac for Ending Stomach Trouble.

"I am so thankful for the wonderful benefits I have received from the Tanlac treatment I just want to tell everybody in Toronto about it," declared Mrs. Ellen Matthews, 104 Eastern Ave., Toronto, Ontario.

"I suffered so terribly with stomach trouble and a run-down condition that I feared nervous collapse. My appetite almost deserted me and even the little I did manage to eat disagreed with me, and I bloated with gas till my heart palpitated and I was dreadfully short of breath. I couldn't get a good night's sleep and as so worn out I couldn't even do my errands to the store."

"I heard so much praise of Tanlac I finally bought a bottle, and it was worth its weight in gold. Six bottles have made me perfectly well, without a sign of the old troubles I had suffered with for several years, and my weight has been increased, too. I consider it a duty to recommend Tanlac."

Tanlac is for sale by all good druggists. Accept no substitute. Over 37 million bottles sold.

Widespread Fear of Timber Famine.

A report just issued by the British Forestry Commissioners says the measures which are being adopted by various foreign countries indicate the existence of widespread apprehension of a timber famine at no distant date, and also expresses the opinion that the results of such a famine would be more disastrous for the United Kingdom than for any other country.

The demand, continues the report, is constantly increasing, and virgin forests are being worked out far more rapidly than was expected, and adds: "There can be little doubt that the Government will in the near future have to choose between a resumption of a full planting program adopted by Parliament and taking a risk which no other country is prepared to take."

Not Ambitious for Father.

A New England man who had at various times been a candidate for public office has a small son about six years of age.

On one occasion this lad, who had been meditating upon the uncertainties of kingly existence, asked his mother:

"If the King of England should die, who would be king?"

"The Prince of Wales,"

"If the Prince of Wales should die, who would be king?"

His mother endeavored to explain, but the lad, with a deep breath, said: "Well, anyway, I hope dad won't try for it."

Borrow trouble for yourself if that's your nature, but don't lend it to your neighbors.—Mr. Rudyard Kipling.



MURINE EYES
SUN WIND DUST & CINDERS
Head Covered With Eruptions. Hair All Fell Out. Got Little Sleep.

"When baby was a week old a fine rash broke out on his forehead and scalp, which later formed small blisters. The blisters soon spread and when he was three months old his head was covered with sore eruptions. He cried and rubbed his head and his hair all fell out. He got but very little sleep."

"A friend recommended Cuticura Soap and Ointment. After using he got relief and in two months his hair was healed." (Signed) Mrs. Allan R. Caldwell, R. F. D. 2, Auburn, Me., Jan. 12, 1922.

Daily use of Cuticura Soap, Ointment and Talcum helps to prevent skin troubles.

Sample Each Free by Mail. Address: "Cuticura," Dept. 463, P. O. Box 97, Lowell, Mass. Send 10c. Stamp for Cuticura Soap and Ointment without stamp.

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Classified Advertisements.

WANTED—YOUNG LADIES WITH GOOD education to teach at home. Three-year course. Apply William's Hospital, St. Catharines.

OWN A FARM ON LAKE ERIE. IN WESTERN Ontario, the Florida of Canada. Good for full information and our special daily day offer of free return trip; grow the big money crops. Fruit, vegetables, etc., in addition to general mixed farming. Thomas Ross Estate, Hamilton, Ont.

Real Irish.
Two Irishmen were working at a quarry, and one fell over the edge.

The other, alarmed, came to the margin of the hole and called out: "Arrah, Pat, are ye killed entirely? If ye're dead, shpake."

Pat reassured him from the bottom by saying: "No, Tim, I'm not dead, but spachise."

MONEY ORDERS.
Remit by Dominion Express Money Order. If lost or stolen you get your money back.

Too Sore.
"Why didn't you study your French lesson last night?" demanded Harry's teacher when that hopeful gave no evidence of being prepared in this relation.

"To tell you the truth, sir," said Harry, "My throat was so sore that I could scarcely speak English."

Those persons are the most unhappy who believe that happiness is their due.

America's Pioneer Dog Remedies Book on DOG DISEASES

How to Feed and How to Train. Mailed Free to any Address by the Author.

Dr. Gray Glover Co., Inc. 125 West 54th Street New York, U.S.A.

Herbules, purely vegetable, infant and children's regulator, forms an every label. Guaranteed non-narcotic, non-toxic.

MRS. WINSLOW'S SYRUP
Children grow healthy and free from colic, diarrhoea, flatulency, constipation and other troubles if given it at feeding time.

Safe, pleasant, always brings relief, available and gratifying results. Druggists.

BE YOUR OWN VET.

Have veterinary bills on your stock by using Minard's Best Cure Remedies, Strains, Sprains, Bruises, Dislocations, etc.