

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

AUTO

ALL KINDS OF WORK DONE BY auto. Let us move you to the country at a reasonable rate. Auto bus for parties, picnics, etc. Inquire H. Stockhouse. Phone 2301-11. 6-24

ASHES REMOVED

ASHES REMOVED PROMPTLY—Eastern Ash Co. Phone 8048-11. 8243-6-14

BARGAINS

GREEN FLY SCREENING, CARPET Tacks, Brass Tacks, Curtain Rods, Darning Pins, Bon Ami Powder, at Wetmore's, Garden street.

DON'T FORGET TO BUY your meat, groceries and coal at R. M. Tobias & Bros., 71 Erie street. Phone 1446-21, for the best and the cheapest.

NEW SPRING ASSORTMENT OF Neckwear, splendid range of waist materials in muslins, voiles and ginghams, white, pastel, millinery, J. Morgan Co., 629-633 Main street.

BOATS

ROWBOATS, DORIES, LIFE BOATS, Oars, Gandy & Allison, 8-4 North Wharf.

BUTTER

O S DYKEMAN, WHOLESALE dealer in Butter, Eggs, Cheese, Vegetables and Groceries. Phone Main 1294.

CAR TO HIRE

CAR TO LET EVENINGS OR HOLIDAYS. Special attention week-end parties going to Bathurst, Hampton, etc. Phone West 448-11. Call 88 St. John street, West End. 82916-6-28

CONTRACTORS

W. H. ROWLEY, CARPENTER AND Builder, House Raising and Moving a Specialty. Jobbing promptly attended to. W 461-21; residence and shop—44 Rodney street, West St. John. 80794-6-5

COAL

WISTED & CO., 148 ST. PATRICK street, Springfield, Reserve Supply Soft Coal also in stock. Phone 2146-11. Ashes removed promptly.

DANCING

PHONE MISS SHERWOOD FOR special private rates during May. 6-18

DRESSMAKING

DRESSMAKING—CHILDREN'S, misses' and ladies' dresses, suits and coats. Madam Bunney, 71 Peters street. Call or write H. Gilbert, 24 Mill street. Phone 2292-11.

ENGRAVERS

C. WESLEY & CO., ARTISTS and engravers, 59 Water street. Telephone M. 288.

FILMS FINISHED

FILMS DEVELOPED AND PRINTED by hand at Watson's, Main street, No machine work. Enlargement 8 x 10 for 85c.

GARDENS

FOR WAR GARDENS USE PURITY Pulverized Lime Stone (unburned), recommended by Dominion government. Gandy & Allison, 8-4 North Wharf. 11

HATS BLOCKED

LADIES' STRAW, CHIP, TAGLE and Panama hats blocked over in latest styles. Mrs. M. R. James, 260 Main street, opposite Adelaide. T.1.

HAIRDRESSING

MISS McGRATH, N. Y. PARLORS, Imperial Theatre Building. Special sale of hair goods in every design. All branches of work done. Gents manured. Phone Main 2955-31. N. Y. graduate.

IRON FOUNDRIES

UNION FOUNDRY AND MACHINE Works, Limited, George H. Waring, manager, West St. John, N. B. Engineers and Machinists, iron and brass foundry.

MEN'S CLOTHING

MEN'S READY-TO-WEAR SUITS, fancy worsted and tweeds. Prices \$12 upwards. Also some blue worsted suits at \$18. W. J. Higgins & Co., 182 Union street.

WE ANNOUNCE THE ARRIVAL of our last shipment of cloth for our custom tailoring department, which comprises the spring stock, including a large assortment of blue serge as well as a big range of brown and grey suitings and spring overcoatings. Our prices are considerably less than have been quoted elsewhere, as they were bought before the recent advance. Fit and workmanship guaranteed. Place your order early. Corner of the high rent district, 3 Main street.

MONEY ORDERS

PAY YOUR OUT OF TOWN ACCOUNTS by Dominion Express Money orders. Five dollars costs three cents.

MONEY TO LOAN

MONEY TO LOAN ON CITY FREE—hold or leasehold. Apply Leonard A. Conlon, Solicitor, Ritchie Building. T.1

MULTIGRAPHING

LETTERS AND CIRCULARS DONE promptly by experts on new machines. L. C. Smith Typewriter and Multigraph Office, 197 Prince William. 11

OFFICE HELP

EXPERIENCED AND INEXPERIENCED stenographers for supply by hour, day, week and permanently. Phone 121, 167 Prince William street.

PHOTOS ENLARGED

SNAPSHOTS ENLARGED—SNAPshots enlarged size 8x10 for 35c, postcard size, 2 for 25c. Send us the films with price. Enlargement from prints etc. extra. Watson's, 71 Main street.

RECORD EXCHANGE

WE ARE OFFERING A RECORD exchange and shall be glad to receive your patronage. For information please call during the evening. 295 Brussels street. 76710-7-7

ROOFING

WE DO BEST GRAVEL ROOFING. Joseph Mitchell, 204 Union street. 81448-6-15

SAW FILING

FRANK MARNEY HAS REMOVED his Saw Filing Business from 70 Brussels street to 51 Brussels street. Key fitting and fishing Tackle repaired. 76590-7-4.

SILVER PLATERS

GOLD, SILVER, NICKEL, BRASS and Copper Plating. Automobile parts made as good as new, 24 Waterloo St. Groundlines. T.1

SECOND-HAND GOODS

SECOND HAND GOODS OF ALL descriptions bought and sold. New Second-hand store, 978 Main. 81793-6-20

FOR SALE—MILL GEAR, 1 LIVE Roller, 1 Planer, 1 Splitter, 8 Shingle Machine, 1 Governor, Sawdust Churn, Pulleys, Shafts, Valves, Belting, Grate Bars, Trucks, Canvases, Babbitt, Ropes and etc. John McGoldrick, Ltd., 65 Smyth street. Phone M 228.

WANTED TO PURCHASE—GENTlemen's cast of clothing, boots, musical instruments, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write L. Williams, 16 Dore street, St. John, N. B. Telephone 228-21.

WANTED TO PURCHASE—GENTlemen's cast of clothing for coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 24 Mill street. Phone 2292-11.

SNAPSHOTS

BEST PICTURES FROM YOUR films. Free developing when one dozen prints are made from a 6 exp. roll. Watson's, Main street. P. O. Box 184.

TAILORING

BY MY PERFECT SYSTEM OF DESIGNING I can save you from a half to one yard of cloth by having your measure taken by me before buying your goods. A. Morin, Ladies' and Gents' Tailor, 22 Gersmain. 81448-6-15

TYPEWRITERS

THE L. C. SMITH SILENT MODEL 8 will reduce noise in your office about 74 per cent. Soules Typewriter Company, 167 Prince William. 11

WATCH REPAIRERS

WATCH AND CLOCK REPAIRING—a specialty. Watches, rings and chains for sale. U. D. Perkins, 49 Prince street. T.1.

W. BAILEY, THE ENGLISH, AMERICAN and Swiss expert watch repairer, 188 Mill street (next Hygienic Bakery). For reliable and lasting repairs come to me with your watches and clocks. Prompt attention and reasonable charges. Watches demagnetized.

FOR RELIABLE CLOCK AND WATCH repairs go to Huggard, 61 Peters street. (Seven years in Waltham Watch factory.) T.1.

WOOD

Hard & Soft Wood

Cut To Stove Lengths PRICES REASONABLE Phone Your Order To

WILSON BOX CO. Limited FAIRVILLE 11

FOR SALE—HARDWOOD, BEST quality Birch, Beech and Maple, at reasonable prices. Address Box P 2, Times. 77106-6-19

LATH EDGINGS, \$2.50 PER GOOD street load. Prompt delivery. Phone Main 3693. 77025-6-18

FOR SALE—HARDWOOD, PARTLY dry, sawn and split, large load, about 1/4 cord, delivered \$8. Address O. I. Times Office. 81550-6-16

FINANCIAL

NEW YORK STOCK MARKET

(J. M. Robinson & Sons, Members Montreal Stock Exchange.)

New York, June 12

	Close	Open	Close
Am Car and Pkwy	80 1/4	81 1/4	80 1/4
Am Locomotive	92 1/2	93 1/2	92 1/2
Am Beet Sugar	65	65 1/2	65
Am Can	45	45 1/2	45
Am Steel Pkwy	65 1/2	66 1/2	65 1/2
Am Smelters	75	75 1/2	75
Am Woolens	80 1/2	81 1/2	80 1/2
Anacosta Min	68 1/2	69 1/2	68 1/2
At, T and S Fe	84 1/2	85 1/2	84 1/2
Baldwin Loco	80 1/2	81 1/2	80 1/2
Butte & Sup	21	21 1/2	21
Beth Steel "B"	81 1/2	82 1/2	81 1/2
Chino Copper	80 1/2	81 1/2	80 1/2
Ches and Ore	80 1/2	81 1/2	80 1/2
Col Fuel	48	48 1/2	48
Gen Leather	65 1/2	66 1/2	65 1/2
Crucible Steel	80 1/2	81 1/2	80 1/2
Eric	61 1/2	62 1/2	61 1/2
Gen Electric	142	143	142
Gen Motors	127	128 1/2	127
Inspiration	40 1/2	41 1/2	40 1/2
Int'l Mar Corp	102 1/2	103 1/2	102 1/2
Int'l Mar Pkwy	102 1/2	103 1/2	102 1/2
Industrial Alcohol	121 1/2	122 1/2	121 1/2
Kennecott Copper	81 1/2	82 1/2	81 1/2
Lehigh Valley	69 1/2	70 1/2	69 1/2
Midvale Steel	48 1/2	49 1/2	48 1/2
Mex Petroleum	80 1/2	81 1/2	80 1/2
North Pacific	86 1/2	87 1/2	86 1/2
N Y Central	71 1/2	72 1/2	71 1/2
Pennsylvania	41 1/2	42 1/2	41 1/2
Pressed Steel Car	61	62 1/2	61
U S Rubber	83 1/2	84 1/2	83 1/2
Republic & S	83 1/2	84 1/2	83 1/2
St. Paul	44	45 1/2	44
Sloss Steel	63	64 1/2	63
South Railway	82 1/2	83 1/2	82 1/2
Studebaker	44	45 1/2	44
Union Pacific	121 1/2	122 1/2	121 1/2
U S Steel	98	99 1/2	98
U S Steel Pkwy	110 1/2	111 1/2	110 1/2
U S Steel	80	81 1/2	80
Utah Copper	80	81 1/2	80
Vir Car Chemical	41 1/2	42 1/2	41 1/2
Westing Electric	41 1/2	42 1/2	41 1/2
Wills Overland	18 1/2	19 1/2	18 1/2
Sales, eleven o'clock—120,000.			

MONTREAL TRANSACTIONS.

(J. M. Robinson & Sons, members Montreal Stock Exchange.)

Canadian Bank—12 at 248.
Bank of Nova Scotia—12 at 248.
Royal Bank—1 at 208.
Dominion Steel—50 at 95 1/2.
Maple—10 at 105.
Molson—15 at 117 1/2.
Montreal Power—30 at 75 1/2.
Steel Co—35 at 68 1/2.
Textile—20 at 91 1/2.
Car Pkwy—20 at 77 1/2.
Ames Pkwy—50 at 57.
Dominion Cotton Bonds—1,000 at 96.
Third Ward Loan—800 at 98.
Unlisted Stocks.
Tram Power—25 at 23.

CASE OF THE MANUFACTURERS

(Continued from page 1)

"There are two subjects of sufficient importance to claim our particular consideration this year and upon which we should focus our attention. The first question has to do with the relationship between employers and employees, and the second the problem of the tariff, particularly as affecting manufacturers and agriculturists. In discussing these topics I am sure you will agree with me in saying that we should lay aside any ingrained prejudices or conclusions which would prevent us from reaching decisions that are unselfish, broadminded and national in scope.

"Let us consider the question which is usually dealt with under the heading of 'capital and labor.' We have been learning many things during the last four years. It would be a great pity if the idealism which is being preached could not be turned to useful account as far as possible. If democracy is going to be anything more than a label on an empty bottle it must characterize our human relationships and actions.

"We have, perhaps unconsciously, ignored to some extent the human element in giving effect to the relationship existing between employer and employee. In the old days when men and women were so-called 'master' worked with his men, often at the same bench, and each called the other by name, there was continuous friendly intercourse which resulted in producing good relations throughout. Afterward, with the introduction of machinery there was brought about an industrial revolution. Instead of the small shop with its workers were the great factory with many hands, so that it soon came to pass that employer and employee did not often meet or even know each other.

"It was quite natural, therefore, to expect that disagreements would arise between the two chief interests involved that have led here and there to occurrences of which neither side could possibly be proud.

"Now the question is how to bring about a better relationship. No one will question the advisability of trying to regain an attitude akin to that which prevailed in the seventeenth century when there was a glory and a pride in trade and craft, which has been largely lost out of our industrial life. What a day it would be when we could make a song of our work instead of a dirge of our grievances. Capital on the one hand must realize the duty of caring for the welfare of all those associated in industry, and labor must be ready to co-operate to the fullest possible extent in the present time.

"It appears to me that it is impossible for us to develop immediately a satisfactory plan of co-operation that might suit all the different industries with their varying conditions. There is, however, no reason why a start should not be made and some headway gained. The evolution of process must be gradual. Personally, I am not at all afraid to trust representatives of our workers to join in plans of co-operation in the interests of all concerned. When we think of what our men from the ranks of labor have done in this great war, coming forward largely under voluntary enlistment, and when we realize further the value they have displayed on the battle field, they are not only entitled to proper recognition at home, but to a consideration of their interests, which hitherto they have not had in large enough measure.

"On the other hand the unwilling and inefficient must not block the path of the ready and the skillful. There can be no universal beneficent applying to each and every worker in any scheme of co-operation without individual participation if we are to hold our own against other countries and nations whose competition we have to meet both at home and abroad.

"It should be remembered that, as from the ranks of labor a very large proportion of our men have gone to the front, so when the war is over to the ranks of labor they will be returned. We cannot begin too soon to lay our hands on the balance and bring yielding of co-operation which will fit our individual concerns best and enable employer and employee to serve one another."

the spirit of helpfulness. My own opinion is that each individual industry will work out its own plan applicable particularly to the special conditions governing the concern.

Co-Operative Plans.

Mr. Parsons then outlined various co-operative schemes attempted as representative of labor and capital in manufacturing enterprises, insurance and annuities, and remarked:—

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The Tariff.

Dealing with the tariff, Mr. Parsons said:—

"More than a generation ago the national policy was brought into existence and, therefore, the great majority of business today in Canada do not remember the hard and trying years before its introduction in 1878. At that time the country was making little headway under a revenue tariff of twelve and a half per cent. We are now in a position to say that the tariff of 1878 was a failure. It was a failure because it did not bring about the desired results. It was a failure because it did not bring about the desired results. It was a failure because it did not bring about the desired results.

"The manufacturers, therefore, accepted this view and would have remained just as they were, had it not been for the fact that the tariff was a failure. It was a failure because it did not bring about the desired results. It was a failure because it did not bring about the desired results. It was a failure because it did not bring about the desired results.

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CONSTIPATION

is the most common ailment of the age, one responsible for many serious and often fatal diseases.

"RIGA"

is the safest, surest and most economical remedy for its cure—it flushes the intestines and removes the accumulated waste matter which undermines health and endangers life.

On Sale everywhere: 25 cents the bottle.

NATIONAL DRUG & CHEMICAL CO. OF CANADA LIMITED, St. John, N. B., Distributors for the Maritime Provinces

vision would fit them particularly the proper study of these great questions so vital to our national interests; this would report to the government from time to time their findings and if after a full and complete survey of the situation, it be clearly established that the tariff is inimical to the best interests of the country at large; nay, more than that, if it is not actually counterproductive on a national standpoint, then, I say, away with the tariff.

Suggests Winnipeg Conference.

"The time has arrived when we must all face this matter in a sincere and broad-minded fashion. It surely cannot be simply a matter of give and take as between manufacturers on the one hand and grain growers on the other. Labor, the transportation interests, the great financial institutions, wholesale and retail business, producers controlling our mines, forests and fisheries, are all vitally interested in the question of the tariff and must clearly have a voice as to its retention or otherwise. In giving expression to the convictions of manufacturers in this manner we should at the same time be glad to meet the grain growers of the west and would do our part to try to bring about a conference to be held a little later in the season in the city of Winnipeg.

"We would, however, be altogether insincere and dishonest if we were not to state in general terms that if there is one thing more certain than another, it is that manufacturers could not possibly exist in this country without the small measure of protection which the tariff affords them. Living alongside a populous country of highly specialized industries, entering to a home demand of twelve times as many people as we have in Canada, it would be suicidal for us to attempt to compete or develop our new country on the basis of free trade. Notwithstanding the enormous population of the United States and the great home markets that are open to them, they have found it necessary, in their own interests, to retain a large measure of protection by means of the tariff.

"At this particular time in our national history, when employment for returned soldiers is going to be a matter of paramount importance, and when the largest possible revenue must be obtained in all directions to carry out our gigantic war debt, the question may fairly be asked: 'Is the farming industry languishing to such an extent that in order to help it out there must be destroyed, or even impaired, the fellow producer, the manufacturing industry of this country?'

The Farm and the Factory.

"Manufacturers are, however, quite tired of the abuse that is being heaped upon them from interested quarters. The profits of manufacturers, generally speaking, have been grossly exaggerated, and while here and there abnormal figures have been made, the average manufacturer is not making more than he is entitled to. The question may fairly be asked: 'Is the farming industry languishing to such an extent that in order to help it out there must be destroyed, or even impaired, the fellow producer, the manufacturing industry of this country?'

"Concluding, Mr. Parsons said:—

"The old world countries are already taking steps to make themselves more self-contained and self-supporting in the matter of foodstuffs. It may not be long, therefore, before the agriculturists are shown (which are subsequently largely extracted by the business profits tax), yet the large profits feature also supplies in the case of agriculturists. The great majority, however, of these two classes, as well as all other classes in the country, are simply making reasonable and necessary headway."

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Twenty Dollar Suits

You will find here a selection of ready-for-wear Suits at this price which we can assure you are good values under present conditions. Indeed the present worth is considerably higher. Plain greys and mixed effects in grey and brown—ready to be finished to your measure at short notice.

To save meat and wheat, use more fish and vegetables.—Canada Food Board.