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 MASSEY HALL aGluck

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"ITS FURTY IS HEALTH-SECURITY"
There is robust country health imprisoned in every bottle of Purity Spring Water. It is bottled air-tight and health-tight as it leaps from the rocks in the heart of the hills. Try a boule. Als sizes. Order from your
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PUBLIC AMUSEMENTS



## A Daring Book On Advertising

## Secrets Never Before Put in Print

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It aleo shows how one may profit by
other men's experience.
Most selling ideas have been tested Most selling ideas have been tested
out. Most of our problems have been out. Most of our problems have been
somewhere solved, most of the pitfalls somewhere
discovered.
int
What folly it is to grope in the dark when one may be guided by recorded
facts. thousand concorns have contributed to our storehouse of ideas. Thit book gives an insight to it.
Any man with a selling problem 15
welcome to this book
man it have it.
The ideas it reveals are of wide applif-
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Cut out this rominder; put it in yous
pocket. Then, when convenient, write
A Reminder
to write Lord \& Thomas,
$\begin{aligned} & \text { Trude Building, Chicago, for } \\ & \text { their latest book, "Real }\end{aligned}$
Salesmanship-in-Print."

## LORD \& THOMAS Advertising



