

*By Mr. Morrison:*

Q. What did you say regarding the quality of the fruit that went West in 1911, your heaviest year, as compared with the general quality you are putting up this year?

A. We had complaints of our fruit that year, but this year we have nothing but good said of it. One man, who bought 25 carloads of our No. 1's and No. 2's says that our No. 2's this year are as good as our No. 1's of last year.

Q. Do you attribute that to lack of organization in 1911?

A. We were not thoroughly organized. This year, we had our inspector on the ground and everybody was willing to make a good pack.

*By Mr. Foster (Kings, N.S.):*

Q. You are in favour then of inspection at the point of shipment?

A. Yes, at the point of shipment.

Q. In Nova Scotia, what are the facilities for such inspection?

A. They are good. The apples are all packed at the warehouses where an inspector can see them and know what is going on. The Government have been very good that way. They have sent their men to points where we were shipping, and we knew practically what they thought of it.

*By Hon. Mr. Burrell:*

Q. Your conditions are peculiar; your apples practically all come from the same district?

A. Yes.

*By the Chairman:*

Q. Are any apples packed in the orchards?

A. No.

Q. You think the warehouse packing is preferable?

A. Yes; we have experienced men there.

Q. We have them in orchards, too?

A. Yes; but we have never done that in Nova Scotia.

*By Mr. Foster (Kings, N.S.):*

Q. Did you ever consider the results to be obtained from having a selling agency in the West or in the Old Country?

A. Well, that is practically the question asked me by the Chairman. It is something that we shall certainly take up.

Q. What have you to say to the question that was asked Mr. Johnson: Do you think the Dominion inspectors down there should be instructors in box packing and the like of that?

A. Well, I hardly see where they would have the time for that business if they are to do their work as inspectors. A man who inspects should know what a barrel of apples ought to be.

*By Hon. Mr. Burrell:*

Q. You think that is work the packers should do themselves?

A. Yes.

*By Mr. Bowman:*

Q. What percentage of your output last year was No. 1?

A. I have not figured out the percentage. We handled 28,000 barrels of No. 3, 6,000 barrels of No. 2 and 13,000 barrels of No. 1, all Gravensteins.