



DEPARTMENT OF EXTERNAL AFFAIRS  
MINISTÈRE DES AFFAIRES EXTÉRIEURES

# communiqué

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CANADIAN OFFSHORE CAPABILITY FOCUS OF NATIONAL EXHIBIT,  
HOUSTON, MAY 3-6, 1982

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The Hon. Ed Lumley, Minister of Trade, announced today that 31 Canadian firms will promote their products and services in a consolidated national exhibit at the Offshore Technology Conference (OTC) in Houston, Texas, May 3 - 6, 1982. The Hon. Marc Lalonde, Minister of Energy, Mines and Resources Canada, will be representing the federal government and will address the conference on May 4, 1982.

OTC is the world's most prestigious marketing event for the offshore hydrocarbon industry and has long been considered an important meeting place for international buyers and Canadian suppliers. Last year, on-site business generated by the 56 participating Canadian firms totalled some \$44.2 million, the largest such sales recorded by Canadian exhibitors since the first conference in 1974.

The Canadian exhibit, a project of the Department of External Affairs, provides a central location from which the total Canadian offshore capability can be demonstrated. Participating firms represent the complete scope of offshore hydrocarbon exploration and production activity.

The Canadian firms are:

**British Columbia**

Canflex Manufacturing Inc., 1408 Charlotte Road, North Vancouver,  
British Columbia, V7S 1H2.

Gearmatic Co., 7400-132nd Street, Surrey, British Columbia,  
V3T 4X4.

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