

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :637-SAO PAULO

SECTOR :010-MINE,METAL,MINERAL PROD & SRV
BRAZIL

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

F. UP MINING SEMINAR (OCT 89)
NEW OPPORTUNITIES FOR CDN. COYS

REPORT ON NEW INVESTMENT PROGRAMME

REPORT ON GOLD

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Visit by editor of Minerios Magazine Feb'88.
- Organize CDM participation at Exposibram (July'89).

- Resulted in special edition on CDN mining tech and excellent exposure in market.
- Authority obtained for info stand, identified potential CDN participation in conjunction with LSTF, Ontario, Alberta.

QUARTER: 2 -Participation in EXPOSIBRAM 89.
-Follow up on jt.venture between HILTAP/ENGEMAP.
-Organization of participation in MINTEC 89.
-Follow up on jt.venture on INTERA/ARGUS.
-Follow up on coal mine project in RGS.

-Info Booth / Catalogue Show (only foreign ctry)
-Negotiations between parties on-going.
-3 Brazilian officials invited and participated
-Contract signed by Brazil party, await CDN sign
-Required equipment not made in Canada.

QUARTER: 3 .Follow up contacts made at Exposibram.
.Follow up on jv between Hiltap/Engemap.
.Parapanema/Kilborn - Guyana project.
.Follow up on jv on Intera/Argus.
.Follow up Paling/Super Pesa export agreement.

.Negotiations between parties on-going.
.Engemap president to visit Canada Mar 90.
.Contr signed by Brazil party, await Cdn sign.
.Paling's coming Ont.Miss./Final details agrmt.

QUARTER: 4 F.up with officials who participated in Mintec.
F.up on project with CVRD/Parapanema.
F.up on nickel project with Inco.
F.up on gold mine project with TVX.

Sales of Canadian equipment new project for Kilborn.