REPT4D 90/01/23

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :476-BUCHAREST

007-POWER & ENERGY EQUIP. & SERV. ROMANIA

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PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

SUPPORT FOR CERNAVODA UNITS 1,2 & LEASE/SALE OF CDN WATER TRAINING, TECHNICAL SERVICE, ADDITIONAL EQUIPMENT & HEAVY

OCI EXPORT PROMOTION FOR CERNAVODA UNITS 3,4 AND 5 ADDITIONAL SALES OF NUCLEAR EQUIPMENT/COMPONENTS SERVICES &

SUPPORT FOR NUCLEAR COUNTERTRADE ACTIVITIES FOREIGN EXCHANGE ACCUMULATION TO SUPPORT CDN EQUIPMENT &

SUPPORT FOR CANDU 600 MARK II MARKETING BEYOND CERNAVODA UPDATING FOR NEW UNITS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 Lobbying on behalf of Cdn nuclear suppliers for Units 1 and 2; Clarification of payments mechanism for Units 3, 4 and 5.
- QUARTER: 2 Lobbying on behalf of Cdn nuclear suppliers for units 1 and 2 and clarifying payment mechanism for units 3, 4 and 5.Continue to press issue of Rom del to Cda/AECL.

QUARTER: 3 -----

QUARTER: 4 -----

## QUARTERLY RESULTS REPORTED:

ANTICIPATED RESULTS:

Payments mechanism re supply for Units 3,4, 5 still unresolved. Romdel which was to have visited AECL in Jan still does not have authority despite numerous representations at all levels in Romania.

No progress on payment mechanism.Rom del to Cda now 9 months overdue seems to have finally obtained mandate but departure uncertain.

WATER SUPPLY

MFG TECHNOLOGY TRANSFER

SERVICES SALES TO ROMANIA