

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 534-CANBERRA

004-DEFENCE PROGRAMS, PRODUCTS, SERV
AUSTRALIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 2 ORGANIZATION OF DEFENCE JOURNALIST (TOM MUIR)
VISIT OT CANADA UNDER PTI PROGRAM.

AFTER CONSIDERABLE DISCUSSION WITH MUIR AND
EXTOTT/TDD EXCELLENT PROGRAM WORKED OUT FOR
SEPTEMBER 28 - OCTOBER 9 VISIT.

QUARTER: 3 ENCOURAGE AGREEMENT BETWEEN CDA & AUSTRALIA ON
COOPERATION BETWEEN OUR RESPECTIVE DEFENCE
INDUSTRIES.

DIALOGUE CONTINUED WITH AUSTRALIAN DOD OFFICIALS
DURING TDD VISIT IN NOVEMBER.

QUARTER: 3 CLOSE SUPPORT OF SAINT JOHN SHIPBUILDING'S
EFFORTS TO HAVE CDN PATROL FRIGATE SHORTLISTED
AMONGST POSSIBLE DESIGNERS FOR AUSTRALIAN NEW
SURFACE COMBATANT.

CDN PATROL FRIGATE NOT ONE OF DESIGNS RETAINED
ON SHORTLIST. EMPHASIS SHIFTED TO ENABLE CDN SUB-
CONTRACTOR TO BE ABLE TO SUPPLY TO OTHER SHIP
DESIGNERS STILL IN CONTENTION & POTENTIAL PRIME
CONTRACTORS.

QUARTER: 3 VISIT OF DEFENCE JOURNALIST (TOM MUIR) TO CDA
UNDER PTI PROGRAM (SEPT 28-9/87).

MUIR HAD EXCELLENT SERIES OF CALLS IN CDA. HAS
SUBSEQUENTLY WRITTEN ARTICLE IN DEFENCE CON-
TRACTOR WITH ANOTHER TO COME & IS PROPOSING NEW
DEFENCE NEWSLETTER TO ADVISE CDN FIRMS OF AUS-
TRALIAN OPPORTUNITIES.

QUARTER: 4 -----