

TRADE TRACKING SYSTEM

31/01/89

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 2 OF FISCAL YEAR 1990

REGION : UNITED STATES

UNITED STATES

	NUMBER	% OFFICER-TIME CANADA	TOTAL-TIME LOC-ENG PERSON-CFR
A. EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA :	7273	13.02	13.61
FROM TERRITORIES :	5679	8.85	11.94
B. VISITS TO CLIENTS IN TERRITORY :	1348	7.23	6.71
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS			
<u>UTO</u> FAIRS :	121	0.24	10.21
MISSIONS :	68	0.77	6.48
CONFERENCE SEMINARS :	94	0.55	2.45
OTHER :	36	0.13	1.84
D. COMMERCIAL* ECONOMIC			
NO REQUESTED :	63	0.34	1.04
POST INITIATED :	145	0.34	2.74
E. COMMUNICATIONS ACT	69		1.23
F. INVESTMENT ENQUIRIES			
FROM CANADA :	176	0.89	6.84
FROM TERRITORIES :	160	3.79	1.17
G. TECHNOLOGY INFLOW PROGRAM ENQ'S FRM CANADA :	63	0.35	0.53
CONNECTIONS ARRANGED :	19	0.53	0.77
H. PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST :		1.18	0.99
I. SERVICE REQUESTS FW GOV'T SOURCES			
NOG :	58	0.34	0.24
HOST GOVERNMENT :	198	1.36	0.58
OTHER DEPARTMENT :	115	1.34	0.47
PROVINCES/MUNICIPALITIES :	356	1.65	1.50
J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN. :		16.65	2.71
LEAVE, PROFESSIONAL DEVELOP :		11.73	5.12
K. SERVICE TO OTHER MINISTW PROGRAMS :		1.82	0.44
L. TOURISM PROGRAM ACTIVITIES :		11.22	22.88
***** TOTALS *****		99.89	99.91

UTI

ATLANTA
BOSTON
BUFFALO
DALLAS
NEW YORK
WASHINGTON

CHICAGO
CLEVELAND
DETROIT
LOS ANGELES
MINNEAPOLIS
SAN FRANCISCO
SEATTLE

NUMBER OF BUSINESS VISITORS FROM CANADA : 2114
FROM TERRIT : 2440

NUMBER OF PENDING APPLICATIONS COMMENTED ON: 1211

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 49
- LOCALLY-ENGAGED : 70