

The International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities — for a wider selection, visit the Web site at www.iboc.gc.ca/eleads

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown Corporation is located at 50 O'Connor Street, Suite 1100, Ottawa, ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

ALGERIA — International Licensing for Oil and Gas Exploration — (Notice received from the Canadian Embassy in Algiers, Algeria.) The Ministry of Energy and Mines, and Sonatrach (State Oil Company) have announced the international licensing round for oil and gas exploration opportunities, in partnership with Sonatrach. The selected potential block offers are located in the following Algeria petroleum basins, where the expected upside undis-

International Business Opportunities Centre

covered petroleum resources are very high: Berkine Basin; Illizi Basin; Ahnet Basin; Timimoun Basin; and South East Constantine Basin. For more details about these basins, see Web site: www.sonatrach.dz.com/fra_mem.htm The data package for the selected blocks will be available for review during a data room session in Algiers, from November 20 to December 20, 2000. For more information on the first licensing round, visit the Ministry of Energy and Mines Web site: www.mem-algeria.org Closing date: February 14, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 001024-04209. For details: www.iboc.gc.ca/webleads.asp?=&1441en

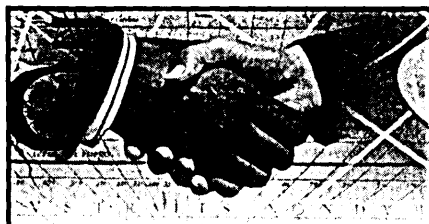
CYPRUS — MPEG2/DVB Equipment for TV Transmission — (Notice received from the Canadian Consulate in Nicosia, Cyprus.) The equipment to be supplied is for four MPEG2/ DVB systems for point-to-point TV transmission across the Authority's PDH, SDH or ATM networks links. Each system comprises DVB-compliant encoders, decoders, two DVB modulator for satellite transmission, a PDH G.703 network interface (8 Mbit/s) as well as E1 and ATM interfaces. A three-year Supply Agreement may be considered by the Authority for the provision of an additional 10 DVB point-to-point links. The tenders must be accompanied by an unconditional guarantee issued in favour of the Authority by one of

the banks operating in Cyprus authorized by the Central Bank of Cyprus to issue such guarantees for an amount equal to CYP 10,000 covering the period of the validity of the tender. No partial tenders will be considered. Closing date: January 12, 2001. Cost of bid documents: C£20 plus VAT. Contact IBOC, fax: (613)996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 001027-04268. For details: www.iboc.gc.ca/webleads.asp?=&1478en

THAILAND — Construction of Klongmai Substation — (Notice received from the Canadian Embassy in Bangkok, Thailand.) The Purchases and Stores Department of the Metropolitan Electricity Authority has issued a public tender for the Construction of the Klongmai Substation: Bid no. CF3-9004-WBX. Closing date: January 31, 2001. Cost of bid documents: US\$210. Contact IBOC, fax: (613)996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 001019-04153. For details: www.iboc.gc.ca/webleads.asp?=&1398en

ETHIOPIA — Abay River Bridge Maintenance Project — (Notice received from the Canadian Embassy in Addis Ababa, Ethiopia.) The Federal Democratic Republic of Ethiopia has allocated sufficient funds for the Abay River Bridge Maintenance Project. The Ethiopian Roads Authority, on behalf of the government of Ethiopia, invites sealed bids. Closing date: January 23, 2001. Cost of bid documents: Ethiopian Birr 500 (non-refundable). Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 001026-04258. For details: www.iboc.gc.ca/webleads.asp?=&1473en *

IBOC trade opportunities — find out more at www.iboc.gc.ca



International Business Opportunities Centre

As Team Canada Inc's Sourcing Centre, the International Business Opportunities Centre (IBOC) matches business opportunities from around the world with the business interests of Canadian exporters, particularly small and medium-sized enterprises. IBOC offers a value-added service to trade commissioners by directly contacting Canadian companies about foreign trade leads.

To pursue our international trade leads, check out our Web site at www.iboc.gc.ca (particularly our E-Leads® and Web-Leads®).