

Prosperous and Progressive

ANNUAL REPORT OF THE SUN LIFE ASSURANCE COMPANY Of Canada.

Applications to the number of 8,287 for assurances of \$13,322,228 were received in the Ordinary Department during the year 1899. In addition there were 9,903 applications for Thrift assurances of \$1,401,350.41, making a total of 18,190 for \$14,723,577.59. The policies actually put into force were 13,101, for \$9,746,308.84. These figures include only such assurances as have been actually paid for during the year in cash, the balance being declined, withdrawn or not completed.

The policies in force at the close of the year were as follows :

Ordinary Department	32,644	\$50,661,573 28
Thrift Department.....	16,281	2,144,462 65
Total.....	48,925	\$52,806,035 93

The Income continues to expand at a rapid rate. The Premiums received during the year, after deducting re-assurances, were \$2,214,508.66. Interest and other returns from investments brought the amount up to \$2,596,207.27. This shows an increase of \$220,695.54 in the premium income, and \$268,293.67 in the total income. While this is highly satisfactory, it is still more pleasing to be able to state that the efficiency of the Company's arrangements at its various branches and agencies is now such that this splendid increase in income was secured not only without further cost, but with an actual reduction in the Expense Account of \$10,293.64.

The Assets have been augmented by \$1,015,752.80, and are now \$9,247,664.61. The undivided surplus to policyholders is \$478,304.45 on the Company's own basis, the Hm. Table with 4 per cent. interest. This is an increase of \$118,906.19 over the figures of the previous year. The surplus by the government standard is of course much larger. The sum of \$59,740.75 was moreover distributed to persons entitled to draw their profits during the year.

Your directors consider that all interested are to be congratulated on the marked prosperity indicated by the preceding statements.

The year has been noteworthy for the passage of an important amendment to the Dominion Insurance Act. The modifications introduced are, in the opinion of your directors, partly commendable and partly the reverse. The desirability, and in fact the necessity of enlarging the field within which Canadian Life Companies might invest their rapidly accumulating funds had become very evident, and the portions of the Act which deal with this question meet with hearty approval. To strengthen the reserves by the adoption of a low rate of interest in the calculations, is also a praiseworthy object. The Sun Life of Canada was the first Company in the Dominion to voluntarily place its Reserve on a four per cent. basis, combined with the Hm. mortality table of the Institute of Actuaries, and it has maintained them at this high level ever since. The Directors do not, however, believe that it is wise or beneficial to exact an unnecessarily high standard as a test of solvency. The measure was fortunately considerably amended before its final passage, and is now comparatively unobjectionable. This Company will have no difficulty in complying with its requirements.

INCOME.

Life Premiums, new	\$ 509,590 03
" " renewal.....	1,553,846 51
Annuities	143,841 73
	<u>\$2,217,278 27</u>
Less paid for re-assurances	2,769 61
NET PREMIUM INCOME	\$2,214,508 66
Interest and Rents	372,557 41
Profit on Sale of Bonds.....	9,141 20
TOTAL INCOME	\$2,596,207 27

DISBURSEMENTS.

Death Claims, including Bonuses.....	\$525,521 01
Matured Endowments and Annuity Payments.....	76,735 90
Cash Profits paid Policyholders	59,740 75
Surrender Values	141,974 99
All other Disbursements.....	643,807 68
Total Disbursements.....	\$1,447,780 33
Surplus over Disbursements	\$2,596,207 27

ASSETS.

Municipal and other Debentures, market value	\$2,653,404 37
Stocks, market value	260,915 00
First mortgages on real estate, including ground rents	3,872,816 64
Real estate, including Company's buildings.....	940,545 29
Loans on Company's policies	765,856 81
Cash in banks and on hand	217,129 90
Other Assets.....	536,996 77
Total.....	\$9,247,664 61
Net Assets.....	(Including uncalled capital the total assets are \$9,842,664 61).

LIABILITIES.

Net Reserve, according to Hm. table, with 4% interest..	\$8,662,350 57
All other Liabilities	107,009 59
Total Liabilities.....	\$8,769,360 16
Cash Surplus to Policyholders by 4% standard	478,304 45
Capital paid-up.....	\$105,000 00
Net Surplus over all Liabilities and Capital.....	373,304 45

\$478,304 45

The Net Surplus over all Liabilities and Capital, according to the Government Standard, but providing Reserve on Hm. 3 1/2% on all Policies issued since December 31st, 1897

POINTS FROM THE REPORT.

Increase in Income	\$ 268,293 67
Decrease in Expenses	10,293 64
Increase in Assets	1,015,752 80
Increase in Surplus (besides paying \$59,740.75 profits)	119,300 00
Death Claims and other Payments to Policyholders.....	803,973 65
Payments to Policyholders since foundation.....	5,930,593 00

The Sun Life of Canada has for years done the largest new business among Canadian Companies, and has this year achieved the position of also having the largest net Premium Income.

TEN YEAR'S PROGRESS.

Year.	Inc me.	Net Assets, Exclusive of Uncalled Capital.	Life Assurances in Force.
1889	\$ 563,140 00	\$2,233,322 00	\$13,337,983 00
1899	2,596,207 00	9,247,664 00	52,806,035 00
GAINS	\$2,033,067.00	\$7,014,342.00	\$39,468,052 00

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THE SUN LIFE ASSURANCE COMPANY OF CANADA.

R. MACAULAY, President.
A. W. OGILVIE, Vice-President.

T. B. MACAULAY, F.I.A., Secretary and Actuary.
GEO. WILKINS, M.D., M.R.S.C., Eng.
J. C. TORY, Supt. of Agencies.