

## SPRING TRADE OPENING WELL

Good Reports From Canadian  
Centers of Business.

### THE PROSPECTS ARE PROMISING

Manufacturers Are Kept Busy, and  
Business Brisker Than Usual  
at This Time.

New York, Jan. 17.—Bradstreet's  
ways of trade in Canada:  
Spring trade is opening earlier and  
in larger volume than in normal years.  
Clearings for the week aggregated  
\$51,659,981, a decrease of 21.7 per cent  
from last week, but a gain of 18.9 per  
cent from last year. Failures number  
23, against 30 last week, and 35 a  
year ago.

Trade conditions at Montreal con-  
tinue satisfactory. Although January  
is never a very busy month, retailers  
being busy with stock-taking, and not  
inclined to buy largely at present  
owing to the firmer markets and the  
difficulty experienced last year in get-  
ting late orders filled, more business  
is now being done than in former  
years at this period. The manufac-  
turers are busy on contracts from  
jobbers who expect a large increase  
in trade owing to the increasing de-  
mands of the country due to increased  
prosperity and to the increasing popu-  
lation. Payments on periodical paper  
this month have been good. Money is  
steady.

At Toronto there has been some  
improvement in trade this week due  
to an increasing demand from retailers  
who last year were disappointed in  
not getting orders filled as early in  
the season as expected. This is at  
present stimulating the demand for  
certain lines of staple goods and will  
continue to do so, as it is realized  
that the capacity of mills and factories  
in Canada, owing to the rapid growth  
of the country, is running behind re-  
quirements in a number of important  
lines, and owing to the feeling that  
the present prosperity cannot continue  
indefinitely, there is a disinclination  
in some quarters to make any large  
additions to plant. Stocks of spring  
goods here are about complete now,  
and large shipments from stock have  
been made already. Orders for the  
spring have been coming in freely,  
and the prospects are that trade will  
continue active for the balance of the  
month.

At Quebec during the past week  
business, as a rule, has been quiet,  
which is usual at this season of the  
year. Spring orders are coming in  
and wholesalers regard the outlook en-  
couraging. Retailers, as a rule, ap-  
pear satisfied with the season's busi-  
ness, and there have been no failures  
in this district. Shoe factories are all  
well employed, and some have orders  
for several months ahead.

There has been a fair development  
in spring trade at Pacific Coast trade  
centers this week. The large amounts  
of ready cash which the holiday trade  
netted retailers have enabled them to  
invest freely in spring stocks, and  
the buying has been good since the  
turn of the year. The outlook for  
business the next few months is  
bright. The provincial industries are  
active and employing large numbers  
of hands, and generally business is  
in a fairly healthy condition.

Business at Winnipeg has been mod-  
erately active, the development of the  
demand for spring goods having been  
stimulated by the remembrance of  
the large increase in sales last fall  
and the difficulty in securing some  
lines of goods as promptly from job-  
bers as desired. This year there is a  
desire to be well supplied early in  
the season. The grain shipments are  
still being restricted by lack of ele-  
vator space and transportation facili-  
ties, and it is expected when these  
difficulties have been overcome that  
money which is already circulating  
quite freely will be in larger supply  
and that trade will improve.

At Hamilton this week, as reported  
for Bradstreet's, there has been rather  
more activity in wholesale trade.  
Orders from travelers have been large  
and well distributed, showing a dis-  
position on the part of the retailers to  
be well supplied with goods early in  
the season and so avoid delay in secur-  
ing the goods promptly. Shipments of  
spring goods have begun on quite a  
large scale. The value of staple and  
imported goods continue firm.

In London this week there has been  
a fair distributive movement in whole-  
sale trade. Some retailers are not  
willing at the moment to receive spring  
goods owing to the fact that they  
are stock-taking, but shipments gen-  
erally have been large. The outlook  
for trade is encouraging.

Ottawa wholesale trade, as reported  
to Bradstreet's this week, has been  
very satisfactory. Travelers' orders  
have been large and continue for a  
large proportion of high-class goods  
for spring trade. The outlook is pro-  
mising.

Dun's review of Canadian trade:  
Stock-taking is general at Halifax,  
making trade quiet as a rule, but  
conditions are favorable and prospects  
promising. Trade conditions are prac-  
tically unchanged at St. John, the bulk  
of orders being for future delivery.  
Reports from lumber regions indicate  
progress, with conditions favorable to  
operators. Wholesale trade shows a  
slight increase at Toronto, with pros-  
pects bright for spring business. Gen-  
eral stocks are limited and prices of  
staples firm. Quebec reports good  
trade, travelers are sending in orders  
freely, and collections on the whole  
are well up to the mark. Montreal  
travelers are all on their routes, and  
business is recovering from the com-  
parative quiet of the holidays. Pros-  
pects are excellent and payments well  
met. Winnipeg and Vancouver report  
trade conditions unchanged.

#### Colonization Scheme.

Toronto, Jan. 17.—A modified offer  
from an English colonization syndicate  
has been received by the Ontario Gov-  
ernment. The offer is from J. Colley  
Bromfield, of Brighton, England, and  
conforms more than the former offer to  
the requirements of the crown lands  
department. Mr. Bromfield is now  
seeking two million acres on which the  
same kind of "United States syn-  
dicate" headed by J. P. Morgan, the  
offer is still under the consideration of  
the Government.

TRIAL PROVES ITS EXCELLENCE.  
The best testimonial to the  
virtue of Dr. Thomas' Electric Oil  
is the treatment of bodily pains, coughs,  
colds and affections of the respiratory  
organs, is a trial of it. If not found the  
desired remedy it is reported to be, then  
may be rejected as useless, and all that  
has been said in its praise denounced as  
untruthful.

## The Pibroch of the Tillson is a Dirge for the Fads

The Tillsons are here, good-bye to  
the fads.

Hot oatmeal porridge for break-  
fast, made in Canada—Canadian for  
half a century.

No more Yankee fads, hot or cold,  
for Canadian breakfasts.

No more "peptonized wheat."

No more "vitalized or vitrified  
oatlets."

No more "glutenized corn."

No more "faked wild rice."

Nor "carbonated nerve nuts."

Nor "maltified 'vitiated' muscle  
mixtures."

Nor "medicated mush."

Nor "predigested poppycockles."

No more Yankee cereals.

Just good, plain, wholesome Cana-  
dian oatmeal porridge without any  
fancy frills.

Canadian Oatmeal (Tillson's  
Pan-Dried) is the best in the world—  
that's a commonplace way of saying  
it, but it's a commonplace truth—  
Canadian soil, Canadian climate,  
Canadian farming methods yield the  
finest oats in the world.

Tillson's Pan-Dried process  
makes the best oatmeal in the world.

Tillsons made oatmeal in Can-  
ada when modern food faddists  
were making dyspeptic stomachs  
last century by eating pie and fried  
pork for breakfast.

Tillson's ancestors (and yours  
too, perhaps) were fed on Scotch  
porridge when Bruce and Scott and  
Burns knew, nor wanted anything  
better.

Scotch history, Scotch brawn,  
Scotch intellect, Scotch traditions,  
Scotch everything that's glorious is  
and always has been associated  
with the Scotch porridge pot.

Shall Canadians be fed upon the  
medicated fads of a nation that lost  
its own stomach because it lacked  
the wisdom and taste to eat Scotch-  
Canadian porridge?

And shall this country, the gran-  
ary of the Empire, eat a breakfast  
of foreign cereals?

Two generations of Tillsons have  
made Tillson's Oats—Pan-dried  
—for half a century in Canada, in  
Tillsonburg, Ontario.

Don't forget:—There is only one  
Tillson in Canada, there's only one  
Tillson's Oats, Pan-dried, and it  
is made by Tillsons in Tillsonburg,  
Canada.

Oh, yes, it's Canadian.

No specks, no dust, no dirt, no  
hulls, the cleanest, best oatmeal in  
Canada or any other country—with  
the rich, nutty Pan-Dried flavor.

# Tillson's Pan-Dried Oats



All Grocers  
Packages Only

A Food--  
Not a Fad

The boiler tubes of an ocean steamer,  
if laid in a straight line, would reach  
ten miles, and the condenser tubes  
over 25 miles.

Willow is the lightest of British

woods. A cubic foot of it weighs but  
30 pounds. A cubic foot of boxwood  
weighs 57 pounds.

Recently a Chinese professor in a  
Government college made application

for 50 English Bibles for the use of

the students.

The new railroad through Canada  
to the Pacific coast will pass through  
vast regions never heretofore explored.

Electricity for lighting purposes is

now being supplied through penny-in-  
the-slot meters at Eccles, Lancashire,  
England.

London County Council has intro-

duced half penny fares on all the cars  
running on the South London tram-  
ways.

Litter for horses and cows is to be  
made from spent hops at Dublin

The first issue of medals to British  
troops was in 1818 by Charles I.

Birmingham (England) barbers pro-  
pose raising the price of a shave from

1d to 1½d (1 cent to 2 cent)