

Gourlay, Winter & Leeming

188 YONCE STREET, TORONTO.

AN EXCEPTIONAL OFFERING OF USED ORGANS.

As the distributing factors for so many pianos of highest reputation, we offer organ buyers many opportunities to save money by the purchase of a fine organ that has been but slightly used, and then exchanged for a piano.

This is, however, "an exceptional offer." The volume of our December piano business was so large and the number of organs taken in exchange so many, that we cannot spare the space to properly display them. To sell them, therefore, we have cut the prices so low that an immediate reply is advisable, for our experience tells us it will not be many days till we can announce them all sold.

Send also your second and third choices in case the first should be sold before your order is received. Preference will not be given any order but each one filled as received.

TERMS OF SALE.

Organs under \$50. \$5 cash and \$3 per month without interest. Organs over \$50. \$10 cash and \$4 per month without interest.

If monthly payments are not convenient, please state what method you prefer—quarterly, half-yearly, or at certain fixed dates. We wish to know what terms will suit you.

A discount of 10 per cent. off these prices for cash. A stool accompanies each organ. Every instrument safely packed without extra charge. We guarantee every instrument and agree to pay return freight if not satisfactory.

- WOODS**—5 octave walnut organ by Geo. Woods Co., in neatly decorated case, has 6 stops, 2 complete sets of reeds, knee swell. Height when open, 3 feet 6 inches. Originally \$100. Reduced to..... **\$29**
- CANADA**—5 octave walnut organ by the Canada Organ Co., in neatly carved case, has 9 stops, 4 sets of reeds in treble and 2 sets in bass, knee swell. Height when open, 4 ft. 2 ins. Originally \$100. Reduced to..... **\$37**
- STERLING**—5 octave parlor organ by the Sterling Co., Derby, Conn., in solid walnut case with small extended top, has 9 stops, 2 complete sets of reeds, 2 knee swells. Height, 5 feet 3 inches. Originally \$100. Reduced to..... **\$39**
- DOMINION**—5 octave organ by the Dominion Organ Co., in neat walnut case with small rail top, has 9 stops, 2 sets of reeds in treble and 1 set in bass, 2 knee swells, mouseproof pedals. Height 4 feet 5 inches. Originally \$100. Reduced to..... **\$41**
- KILGOUR**—5 octave parlor organ by Kilgour, Hamilton, in neatly decorated solid walnut has 9 stops, 2 complete sets of reeds, 2 knee swells. Height 6 feet 1 inch. Originally \$125. Reduced to..... **\$43**
- KARN**—5 octave parlor organ by D. W. Karn Co., in handsome solid walnut case with high top, has 9 stops, 2 complete sets of reeds, 2 knee swells. Height 6 feet 5 inches. Originally \$125. Reduced to..... **\$44**
- DOMINION**—5 octave parlor organ by The Dominion Organ Co., in handsome solid walnut case with high top, has 10 stops, 2 complete sets of reeds, 2 knee swells. Height 6 feet 6 inches. Originally \$125. Reduced to..... **\$47**
- KARN**—5 octave parlor organ by D. W. Karn Co., in neatly decorated solid walnut case with high top, has 10 stops, including couplers, 2 complete sets of reeds, knee swells, mouse-proof pedals, etc. Height 6 feet 8 inches. Originally \$135. Reduced to..... **\$49**
- BELL**—5 octave parlor organ by W. Bell & Co., Guelph, in handsomely decorated solid walnut case with high top, has 12 stops, including couplers, vox humana, etc., 2 knee swells, 2 sets of reeds, revolving fall board, etc. Height 6 feet 6 inches. Originally \$140. Reduced to..... **\$54**
- KARN**—5 octave chapel organ by D. W. Karn Co., in handsome solid walnut case with decorated ends and finished back, has 13 stops, 3 sets of reeds in treble and 2 sets with an extra sub-bass set, in the bass, couplers, knee swells, etc. A splendid organ for a church. Originally \$150. Reduced to..... **\$63**
- PUTNAM**—6 octave organ by W. W. Putnam & Co., in exceptionally handsome walnut case of Colonial design, beautifully carved and ornamented with plate mirror in top, has 11 stops, 2 sets of reeds throughout, couplers, 2 knee swells, etc. Height 6 feet 6 inches. Used less than eight months. Catalogue price \$200. Now..... **\$67**
- GODERICH**—6 octave piano case organ by The Goderich Organ Co., in handsome rosewood case, has 11 stops including couplers, vox humana, etc., 2 complete sets of reeds, 2 knee swells, mouseproof pedals. Height 5 feet. Originally \$150. Reduced to..... **\$69**
- BELL**—6 octave piano case organ by W. Bell & Co., in rich dark mahogany case with handsome mirror rail top, has 12 stops, including couplers and vox humana, 2 complete sets of reeds, 2 knee swells. Height 5 feet 3 inches. Originally \$175. Reduced to..... **\$74**
- BELL**—6 octave piano case organ by W. Bell & Co., solid walnut case, with handsome mirror rail top, has 11 stops, couplers and vox humana, a complete set of reeds, 2 knee swells. Height 5 feet 3 inches. Originally \$175. Reduced to..... **\$78**
- THOMAS**—6 octave piano case organ by The Thomas Organ Co., handsome walnut case with full length music desk, rich marquetry and carved panels, lamp stands and mirror rail top, has 11 stops, 2 complete sets of reeds, couplers, 2 knee swells, etc. Height 5 feet 11 inches. Used less than six months. Catalogue price \$250. Reduced to..... **\$87**

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"that I shall have something new to wear."

"You always have so many pretty gowns," Helen replied.

"Not nearly as many as I would like. Besides, I am to go to the city soon, to visit Aunt Lucile, and there I shall need a great many more than I have now. Just think! There will be concerts and lectures; a city has so many advantages, you know. I can hardly wait for the time to come."

"That will be what I call living."

"Yes," acquiesced Helen. "How I wish I were going, too!"

As Helen descended the stone steps of the Stevens mansion after she had concluded her call, she gave a little sigh of envy as she compared Grace's lot with her own. She wondered if she would ever get beyond the miserable economies which it had always seemed necessary that she should practise. Then she remembered that a position as bookkeeper had been partly promised her, which, if she succeeded in obtaining, would enable her to have part, at least, of the many pretty things she longed for. As she walked slowly homeward, visions of tailor-made gowns, heretofore unhopd-for advantages, with perhaps a trip, later on, filled her mind, always coupled with the one tantalizing provision that she succeed in securing the position.

Strangely enough, at the supper-table, that evening, Helen's father announced that her chances of obtaining work seemed decidedly better; that, in fact, the position was practically assured her. And, before the week was out, Helen was working away at the desk of Haines Brothers, happy in the thought that her ambitious dreams had been realized.

How slowly those first days and weeks passed! Then, when Helen had nearly toiled through the last week of her first month, at the end of which she expected to receive in payment a sum which it seemed to her would make her almost rich, a misfortune came to the Gordon household in the way of a failure on the part of the firm with which Helen's father was connected. Although a place was secured with another firm, it was at a reduced salary, which would necessitate a retrenchment of the family expenditures. Among other things, it was decided that it would be impossible for Helen's sister, May, to continue her course of study at the academy. To take the younger children out of school was, of course, not to be considered; but May was already well advanced in her studies, and it seemed less essential that she should be kept in school, although by finishing the course, she would be materially benefited, as she expected to teach.

Perhaps no one realized as Helen did what May would miss in giving up life at the academy. Helen felt, too, that she had enjoyed privileges which May could not have; she lay awake far into the night, thinking, planning. Was it possible that by foregoing some pleasures, and by economizing in various ways, she might be able to give May the coveted education? It would really be only fair that she should, and yet when she thought of the power and gratification that little

WHAT SULPHUR DOES.

For the Human Body in Health and Disease.

The mention of sulphur will recall to many of us the early days when our mothers and grandmothers gave us our daily dose of sulphur and molasses every spring and fall.

It was the universal spring and fall "blood purifier," tonic and cure-all, and mind you, this old-fashioned remedy was not without merit.

The idea was good, but the remedy was crude and unpalatable, and a large quantity had to be taken to get any effect.

Nowadays we get all the beneficial effects of sulphur in a palatable, concentrated form, so that a single grain is far more effective than a tablespoonful of crude sulphur.

In recent years, research and experiment have proven that the best sulphur for medical use is that obtained from Calcium (Calcium Sulphide) and sold in drug stores under the name of Stuart's Calcium Wafers. They are small chocolate coated pellets and contain the active medicinal principle of sulphur in a highly concentrated, effective form.

Few people are aware of the value of this form of sulphur in restoring and maintaining bodily vigor and health; sulphur acts directly on the liver, the excretory organs, and purifies and enriches the blood by the prompt elimination of waste material.

Our grandmothers knew this when they dosed us with sulphur and molasses every spring and fall, but the crudity and impurity of ordinary flowers of sulphur were often worse than the disease, and cannot compare with the modern concentrated preparations of sulphur, of which Stuart's Calcium Wafers is undoubtedly the best and most widely used.

They are the natural antidote for liver and kidney troubles and cure constipation and purify the blood in a way that often surprises patient and physician alike.

Dr. R. M. Wilkins, while experimenting with sulphur remedies, soon found that the sulphur from Calcium was superior to any other form. He says: "For liver, kidney and blood troubles, especially when resulting from constipation or malaria, I have been surprised at the results obtained from Stuart's Calcium Wafers. In patients suffering from boils and pimples, and even deep seated carbuncles, I have repeatedly seen them dry up and disappear in four or five days, leaving the skin clear and smooth. Although Stuart's Calcium Wafers is a proprietary article, and sold by druggists, and for that reason tabooed by many physicians, yet I know of nothing so safe and reliable for constipation, liver and kidney troubles and especially in all forms of skin disease as this remedy."

At any rate people who are tired of pills, cathartics and so-called blood "purifiers," will find in Stuart's Calcium Wafers a far safer, more palatable and effective preparation. "No," He succeeds who refuses to be distracted from his great tasks as a Christian, and who strikes for the main matters of life.