Continued from Page 2.

Out of the United States and established in Canada.

"It is hoped our other provinces will be led to examine especially in respect to taxation the interesting example of our sister province. I am not suggesting their plan is not capable of improvement from the standpoint of attract—

The department also controls the interesting example of the standpoint of attract—

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The department also controls the interest in the production of the department also controls the interest in the production of the department also controls the interest in the production of the department also controls the interest in the production of the trade commissioners was of immense value from the stand, was a fixed continuity of policy. He said that to cater success and that to foreign markets it was vital that to foreign markets and the commissioner or its customers. A to foreign markets it was of immunifacturers have never seen the trade to foreign markets i

a position to easily compete with our neighbors while federal taxation lower than theirs, especially in respect to income taxes would insure rapid development and prosperity such as no country in the world's history could parallel." TRADE AND COMMERCE.

diverse services bearing little or no re-lation to each other.

have done noteworthy service of a high order. The ideal trade commissioner While we have only 35 employes in the Head Office in Ottawa, our actibacked by practical business experi-



be Laughed!

Brooklyn. Mrs. K. Kummer writes —"Please take notice that I can write again I have been matism I laughed when someone suggested that I try Carter's Little Liver Pills for I never thought that my trouble was constipation About three months later I found out that I am a new person. I am thankful to you for the help your pills have done for me and my friends." Carter's Little Liver Pills remove the constipation poison from the system Not habit forming Druggists. 25 & 75c red packages.

and industrial resources throughout pects;

5—Editorial from which is issued the

The Department has been in existence for more than 34 years, and during all those years has had close and
amicable relations with all the importamicable relations with all the importamicable relations with all the present director.

COMMERCIAL INTELLIGENCE
I have purposely refrained from referring to the Commercial Intelligence
amicable relations with all the importamicable relations with all the importamicable relations with all the present director.

Commercial INTELLIGENCE
I have purposely refrained from referring to the Commercial Intelligence
and vetering barbandes, white
I slands (covering Bermuda and the
garmanical (covering Bermuda and the
garma ant Boards of Trade throughout Can- W. McL. Clarke, the present director, Central American States and Colombia).

under the Board of Grain Commis-sioners at Fort William. This Board has approximately 600 employes in var-ences, and a host of other complicated ious parts of Canada under it.

Under the Board of Grain Commissioners the inspection and weighing of grain is controlled and it is to the credit lished.

Hences, and a nost of other complicated problems relating to international actually the results attained by the Commercial Intelligence Service in dollars and cents, a large number of unlished. of that board that the Canadian Does it pay to educate for foreign grain certificates today stand highest trade? Is business a thing for which

grain certificates today stand highest in every grain market in the world.

The Board of Grain Commissioners also control various large government elevators. These are located at Port Arthur, Saskatoon, Moose Jaw, Calgary, Edmonton, Prince Rupert and Halifax. These elevators were built by the Department and represent a capital cost of \$8,500,000. They have a total capacity of approximately 16,-250,000 bushels.

Under this branch we also have a Grain Research Labratory at Winniness men who may be experts in one

ness men who may be experts in one line of industry but know little of any other and perhaps too old to learn, or too old to learn the language of the country to which they are sent. Under the old system of patronage we did not get the successful business man, but the failure. The successful business man prefers private life, and is not tempted by the remuneration with Danderine. Leaving your scalp the Government has to offer him. I as pink and white and clean as any

Until very recent years, trade commissioners were appointed by the government of the day in a very unsatisfactory way. Any one who had sufficient influence could be appointed to the position of trade commissioner in such part of the world as it was thought Canadian trade might be developed. A few of these trade commissioners, but very few, developed missioners, but very few, developed into valuable officers, but the majority of them were little better than useless. Today, through the Civil Service Commission, after strenuous examination, young men with university training are appointed as junior trade com-These young men are trained in Ottawa, and under direction are required to study the resources of Canada and saturate themselves with information regarding Canadian ex-

a number after going abroad have materially improved their linguistic knowledge. Among our trade commissioners we have officers who speak company have never seen the trade the said, was a fixed continuity of pol-

2-In addition there is the Inspector We also have the Canadian Government Motion Picture Bureau, with 14 employes. This bureau distributes still and motion pictures of Canadian scenic and industrial resources throughout the street of the foreign posts;

3—Secretarial;

4—Trade Inquiries or Business Prospects:

ant Boards of Trade throughout Canada. I wish, at this your inaugural
meeting, to assure you that you may rely
at all times on our full and complete cooperation, insofar as co-operation is possible, in all matters which have for their
object, directly or indirectly, the maintenance and extension of Canadian
trade.

When the Department of Trade and
Commerce was established it began
with less than a dozen employes. Today there are approximately 1,500, but
every 10 years, when the decennial census is taken, nearly 13,000 in addition
are required for a brief time. The
Department has to administer many
diverse services bearing little or no re-

Mr. McLeod then outlined what in the Head Office in Ottawa, our activities extend throughout Canada and to many parts of the world.

While there are, as stated, only 35 in the Head Office or administrative end of the department there are about 366 other employes at Ottawa in other branches of the Department.

GRAIN COMMISSIONERS.

The Department administers the Canada Grain Act, which is operated under the Board of Grain Commissioner's job is the work of a specialist. A trade commissioners, including those relating to catalogues and best export prices, details of manufacturing processes, proportion of output available, bankers' references and other kindred matters. "The more frequently Canadian exporters in disposing of their goods abroad requires a highly trained mind, as it has become a work of a very specialized nature. He must be able to meet and discuss intelligently intricate questions of tariff, exchange, taxes, inquiries might be addresses to trade

While it was impossible to estimate



End ALL Dandruff in 5 Minutes!

have had many years of experience in both systems, and have seen the previous system fail hopelessly in very many instances.

Until very recent years, trade complisioners were consolited by the solly softness of their hair to its

Ask Your Druggist Get a bottle of Danderine and start its benefits today. Every drugstore has it, for only 35c. For the finest dressing you could find, and the best aid to hair health yet discovered,

**Danderine** 

ports, commercial methods, questions solicited testimonials proved its great with confidence turn our backs on this ness, should do so through separate de-

the standpoint of attracting capital but at least they have in expending more than a self-size they plan is not capital but at least they have distingt from the weighing and lines, the gas and electric meters in capital but at least they have from the standpoint of attracting capital but at least they have from the standpoint of attracting places of the self-size of the standpoint of attracting places of the self-size of the self-size of the standpoint of attracting places of the self-size of t

commissioner and express our appreciation for the work he has done in astronomic for the work he has done in a standard for the work he work he work he work he was a standard for the work he work he was a work he was a work he work he was a work he was sisting us in placing these goods."
"The Commercial Intelligence Service referred to as necessary." needs no better apologetic tributes of this nature," said Mr. Clarke in con-PREFERENTIAL.

TRADE AND COMMERCE.

A paper on the organization of the perpared by F. C. T. O'Hars, Deputy Minister, was read by W. McL. Clarke, director Commercial Intelligence Journal which is perpared by F. C. T. O'Hars, Deputy Minister, was read by W. McL. Clarke, director Commercial Intelligence Service, in part as follows:

The Department of Trade and Commerce dates its existence from 1897, it has been from the intellegence of the service of the Mr. Clarke then outlined the scope of the foreign service and the training given junior Trade Commissioners. He greatest guarantees of the continued which indicate the widest scope and the marine. We have seen the disadvantage that other countries the disadvantage that other countries the disadvantage that other countries the best brains of the country, and if have suffered from in this respect, and whilst our foreign trade is still in its.

Trade It In

Like a Car

Make your old Furniture bring your Home

Trade it in the same as you trade in an old

Get all the comfort and beauty that's going. Live amid Furniture befitting your place in the

Make your Old Suite the Delivery Payment

world; Furniture you want your friends to enjoy

with you—the very heart and soul of the Home,

on a modern one. The rest as easy as ABC.

Trade-In Sale now coming to a close. 'Phone for

Furniture, Rugs

30-36 DOCK ST.

the lovely new Suites they make today.

Open Car for a new Closed Car.

that holds the Family together.

valuer to call right away.

INTERNAL POLICY

period 1921-5 amounted to \$75,000,000.

The annual fire loss in buildings 1s of the prairies, and the timber and Preferential trade agreements, he said, computed at \$40,000,000.

The near depletion of the enormous must be a potent factor in a complete salmon run on the North Pacific coast

are but pioneers engaged in laying the foundation of a mighty arm of Emwhilst our foreign trade is still in it's ficiently, will soon become a potent in-infancy, we should lay the foundation fluence in the upbuilding of this Doto safeguard ourselves against the pitfalls that have bestrewn the path of toria we never fall to speak of without looks and runs well.

The late Sir Mackenne Downers in first Minister, and his successors in first Minister, and his successors in first Minister of Sinance, the Hon. J. A. Robb, the Hon. H. H. Stevens, the present Minister of Finance, the Hon. J. A. Robb, the Hon. J. Ro



fisheries of British Columbia.

If necessary, such an organization Sedan, like new. Price he Dominion Government ortance as to demand an organiza- for smaller car. given to the subject should be based upon a realization that we of today first and foremost to enlarge the scope Mother Country occupies in the world's Manufacturers Association, or the

Clean your liver and constipated bowels to-night and feel fine

nd bowels clean, pure and fresh with Cascarets—or merely forcing a pas-Cascarets immediately cleanse the stomach, remove the sour, undigested and fermenting food and foul gases; take the excess bile from the liver and carry out of the system the constipated waste matter and poison in the bowels.

No odds how sick, headachy, bilious and constipated you feel, a Cascaret tonight will straighten you out by morning. They work while you sleep. A 10 cent box from your druggist will keep your head clear, stomach sweet and your liver and bowels regular for 2 tracts

Best Quality Bulk Tea

1 Tin Pure Honey

1 Ib Domestic Shortening

5 Ibs Sweet Potatoes

2 Tins Corn

2 Tins Good Onions

2 Tins Campbell's Tomato Soun 2

Oldsmobile four cyl. \$600, or would trade

The best running Ford Grey Dort Touring,

License. \$85. We have many other good buys in used cars.

**DYKEMAN OVERLAND SALES** Rothesay Ave.

Wilcox's Grocery

Corner Queen and Carmarthen Get a 10-cent box now. Are you keeping your liver, stomach Telephone M. 1018 sageway every few days with salts, cathartic pills or castor oil? This is 24 16 Bags Best Flour .......\$1.09

1 pk good Apples ..... tracts .....

## and your liver and bowels regular for months. Don't forget the children—their little insides need a gentle cleans-2 pkgs Raisins

Robertson's MALONE' 98 1b bags Purity Flour .....\$4.50 24 1b bags Purity Flour .....\$1.20 2 cans Campbell's Tomato Soup 23c 3 pkgs for 21c.; 6 pkgs for 41c Lea & Perrins Sauce 23c and 35c bot. than 6 pkgs to one customer. 2 cans Peas .................... 25c bags Purity Flour .....\$4.55 4 lbs New Buckwheat ...... 1 pk good Apples ..... 25d Lantic Fine Granulated 2 cans Nestles Milk ..... 270 .\$1.00 3 1bs Bulk Dates ..... .\$6.60 2 qts Beans ..... ..... 25c 100 Princess St. 'Phone M. 642

Potatoes ...... 25c 65 Prince Edw. 'Phone M. 1630 538 Main St. 'Phone M. 4561 5 lbs Oatmeal 25c
7 lbs Cornmeal 25c
7 Rolls Toilet Paper 25c
3 boxes Matches (400 count) 25c
5 bags Table Salt 25c
2 tins Corn 25c
2 tins Peas 25c
1 lb Block Shortening 19a
Regular 75c Broom, 4 string 30c

2 Cans Lye 29c
Non Such Stove Polish 16c
20 oz Bottle English Pickles 35c
Good Apples, per ph., from 25c up
Shelled Walnuts, per 1b 45c
Lemons, per doz.

Cor. Waterloo and Golding Sts. Phone M. 3457

2 tins Campbell's Tomato Soup 25c store, per gal. 59c Gravenstein Apples, per barrel \$2.50 lb cake Baker's Chocolate 23c Lea & Perrin's Sauce, bot. 39c 2 Tins Campbell's Tomato Soup 24c 2 in 1 Shoe Polish, tin 11c Non-such Stove Polish, bot. 16c 2 pkgs 15 oz Seeded Raisins 29c 3 lbs Bulk Dates 23c 15c Perunes 25c Shelled Walnuts, per 15 450
Lemons, per doz. 30c
4 pkgs Jelly Powder 25c
3 Bottles Extract, Lemon or
Vanilla 25c
6 [bs Oatmeal 25c
] Ib Tin Dearborn's Baking Powder