

Q. Mr. Tucker has asked me to bring out that with respect to Bill C the proposed rate is $1\frac{1}{2}$ per cent per month on loans secured by endorsers?—A. Yes.

Q. And then as to other loans the rate is $2\frac{1}{4}$ per cent per month?

Mr. TUCKER: I wanted the record to be right.

By Mr. Cleaver:

Q. And as to Bill H, the rate was uniform at 2 per cent per month?—A. That is right.

Q. And you say that those rates are much too high?—A. That is what I said.

Q. I am reading from exhibit 2 at page 22, the middle of the page: "At $2\frac{1}{2}$ per cent a full loan service is impossible."—A. That is right.

Q. "Licensed lenders who obey the law find it economically impossible to make loans of \$100 or less, and these applicants for the little loans are the more necessitous and the more dependent on the protections of the Act."—A. That is correct.

Q. "How is it possible to visualize a successful operation in a country with few concentrated centres of population?"—A. Where is that?

Q. "—such as we have in Canada at a rate of 2 per cent?"—A. Where is that?

Q. On the same page.—A. I do not just see that. Oh, yes, but you did not read the whole sentence: "If in such a populous state as New Jersey it has been found impossible to procure a satisfactory full loan service at a rate of $2\frac{1}{2}$ per cent per month, how is it possible to visualize a successful operation in a country . . ." and so on.

Q. Yes.—A. I say if that is so; and that is the information I have.

Q. Then on page 24 of this document which you prepared a year ago—
—A. Page 22.

Q. At page 22, you say it is absolutely impossible for a company to give proper service at 2 per cent and $2\frac{1}{2}$ per cent rates.—A. Yes; and I have not changed my mind.

Q. Then I pick up another article by Mr. Forsyth, who says rates are much too high.—A. Do you think that is a fair way to put that?

Q. I do not think that your last brief is a fair way at all, but that is only my opinion.—A. I will tell you something about that. I said those rates are much too high. I think they are much too high, and they are much too high because these people are given an opportunity to make these high bracket loans, and that is the position I have taken.

Q. Do you not think it would have been a great deal more fair if you had qualified your paragraph on page 22?—A. I think if you read through that brief, you will find there is a qualification in it.

Q. You can put anything on the record you like.—A. I will.

Q. But I fail to see it.—A. I will afterwards.

Q. Do you contend, Mr. Forsyth, that your company, the Discount and Loan Company, has been collecting less from its borrowers for these service charges and interest charges than Central Finance has been collecting?

Mr. TUCKER: Mr. Chairman, I do not see what this has got to do with it.

The WITNESS: I would not say they were not.

The CHAIRMAN: Mr. Tucker—

Mr. TUCKER: We are not interested in a fight between these companies.

The CHAIRMAN: Mr. Tucker, we have given you a good deal of latitude in this committee, and I know you are prepared to extend to Mr. Cleaver and Mr. Forsyth the same latitude.

Mr. TUCKER: I just want to point out that we are not interested in a fight between these companies.

[Mr. Lionel A. Forsyth.]