

other chain stores; and then get into touch with the leading officials of this Company in order to make their acquaintance, and then in the next drive, we would have the data. It may very well happen that we might be able now to see some of the capitalists behind this organization and get a subscription. The same way with these oil companies. I would have a complete index and file at the University "Department of Finance", with accurate surveys of the possibilities of every wealthy organization both in Canada and in those American cities who have affiliations in Canada, and day in and day out these activities would be carried out. I would not wait for a periodic canvass. The whole business would be done very day. Before a wealthy man was allowed to die, I would have been cultivating his acquaintance in the hope of persuading him to leave money to McGill. It seems to me that it is just a sales proposition, properly handled.

I congratulate you on not having heard from me for at least four years. Such letters as this must be an affliction.

With kind regards,

Yours very truly

*A. A. Bowman*

AAB/BD  
(Dict. 10/11/32)

Sir Arthur Currie,  
Principal,  
McGill University,  
Montreal.

*as the most speaketh —  
Here is the draft of what was  
to be a model of reasoning  
and scholarship. But it would  
be less human — and I am  
going out of town on Monday.  
May I send it as it is?  
AAB*